MIAMIBEACH

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PROCUREMENT Division
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Request for Proposals (RFP) No. 42-07/08
ADDENDUM No. 3
October 1, 2008

1. **Are there any zoning issues that face developers and the City that we should be aware of that would help support car-sharing? Meaning, are there parking requirements or Leed requirements of developers in Miami Beach or downtown Miami that you could share with us?**

   We have been talking about looking at car-sharing as a component of larger projects which go to the Planning Board for growth management review, but and while this would be a good thing for a developer to provide, we certainly don't have any provisions for this to allow additional density, intensity or other bonuses for developers. It is not intended to satisfy code required off-street parking requirements, and currently, nothing in the Code would allow such a program to satisfy such requirements.

2. **Based on the information shared today on the pre-proposal meeting, and the need for several items to be clarified (taxation, shared car definition etc), is there any way we can formally ask for a 45 day extension? We would want to make sure we do a great job in providing the City with a solid, relevant proposal.**

   We will be extending the Request for Proposals for ten (10) days, the new due date is October 24, 2008 and deadline of receipt of questions will be October 14, 2008.

3. **Would it be helpful if we provided your team with a shared car definition that we use with most cities and municipalities?**

   You may propose said definition for our consideration.

4. **The first half of the RFP has pretty much excluded all but one "for profit" company (who claims their profit margin is null and void currently) by putting the years in service limitation on there. There are "non profits" that fit the three year mark but they would never be able to meet your profit sharing requirement. Do you plan on revising that to open it up to more companies?**

   Minimum Requirements/Qualifications p. 12 of 28 has been revised to read as follows:
   1. The Proposer must have a verifiable proven record of providing Shared-Car services (definition will follow in next addendum).

5. **Your revenue sharing segment seems like you want the provider to be an independent vendor yet share the profits with you. We are not opposed to paying for parking spaces as we do with other cities to cover lost meter revenue but not sure how set you are on the idea of profit sharing to make it worth all the effort this RFP is asking for. The profit sharing described in the RFP sounds extensive and costly. Can you clarify what sort of revenue you hope to make off this exactly?**

As a percentage of gross sales.

6. **Car Sharing is an environmentally friendly service, with many sustainability features that will benefit the cities revenue in the long run. The RFP gives the perception that car sharing companies are making significant profits, yet the industry has very high operating costs (mainly the technology that makes the sharing possible, also gas, insurance, maintenance and new vehicles every three years). Do you plan to accept proposals that do not offer any profit sharing other than paying for a reasonable cost of the parking space?**

We will consider and evaluate all proposals received.

CITY OF MIAMI BEACH

Gus Lopez, CPPO
Procurement Director
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