



MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

PROCUREMENT Division
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Request for Proposals (RFP) No. 42-07/08

ADDENDUM No. 4

October 6, 2008

1. In the RFP, the City is asking for an Operating Proforma, this is proprietary information and as such will you keep it confidential or will you make it public?

Once submitted to City, they are public record.

2. In the documentation 25% of the evaluation criteria, is given to revenue sharing, what are the expectations and flexibility?

Propose revenue sharing as a percentage of gross sales.

3. Can you provide a definition for Shared-Car Services?

“Shared Car Service/Car Sharing” shall mean any service that is membership based and operates with a distributed fleet of private motor vehicles parked at varying reserved locations that are made available to members primarily for hourly or other short term use through a self-service, fully automated system not requiring a separate contract for each use.

4. Do you expect Auto Rental surcharges to be included in the Proforma?

Include all direct and indirect surcharges.

5. What does the City plan to apply from a taxation standpoint to these reservations which could penalize people from using them (as it relates to Zip Car, it is exempt from taxation in other cities since it's car-sharing). If traditional rental car taxes were to be levied on each shared car transaction, it could be a significant burden on members using the vehicles for typical short term car sharing trips. That said, are car rental taxes administered by Miami Beach or the State? If Miami Beach, would you consider waving the car rental tax which was not designed to accommodate for car sharing services?

The City follows the State of Florida sales tax rules for all taxation.

CITY OF MIAMI BEACH

Gus Lopez, CPPO
Procurement Director
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