

# MIAMI BEACH

## City Commission Meeting SUPPLEMENTAL MATERIAL 1

City Hall, Commission Chambers, 3rd Floor, 1700 Convention Center Drive  
December 11, 2013

Mayor Philip Levine  
Vice-Mayor Deede Weithorn  
Commissioner Michael Grieco  
Commissioner Joy Malakoff  
Commissioner Micky Steinberg  
Commissioner Edward L. Tobin  
Commissioner Jonah Wolfson

City Manager Jimmy L. Morales  
City Attorney Jose Smith  
City Clerk Rafael E. Granado

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### ATTENTION ALL LOBBYISTS

Chapter 2, Article VII, Division 3 of the City Code of Miami Beach entitled "Lobbyists" requires the registration of all lobbyists with the City Clerk prior to engaging in any lobbying activity with the City Commission, any City Board or Committee, or any personnel as defined in the subject Code sections. Copies of the City Code sections on lobbyists laws are available in the City Clerk's office. Questions regarding the provisions of the Ordinance should be directed to the Office of the City Attorney.

### SUPPLEMENTAL AGENDA

#### C7 - Resolutions

- C7W A Resolution Authorizing The City Manager To Execute An Amendment To The Interlocal Agreement With Miami-Dade County For The Provision Of Public Transportation Services For The South Beach Local For The Purpose Of Implementing The Miami-Dade Transit 'Next Bus' Mobile App Service For The South Beach Local And Future North Beach Local, Subject To A Budget Amendment To The Capital Budget For Fiscal Year 2013/14 To Be Presented At The December 11, 2013 Commission Meeting.  
(Public Works)  
(Agreement)

**C7 - Resolutions** (Continued)

- C7X A Resolution Acknowledging Mayor Philip Levine's Decision To Voluntarily Forego The Full Annual Salary And Other Compensation And Benefits Afforded To The Office Of Mayor, As Hereinafter Set Forth In This Resolution (The "Mayor's Compensation"); And Further Accepting The Mayor's Recommendation Urging That Such Compensation Be Allocated By The City Commission To Offset Any Shortfalls And/Or Funding Gaps, As A Result Of Federal Sequestration Cuts To The City's Elder Meal Programs.

(Requested by Mayor Philip Levine)  
(Legislative Tracking: Human Resources/City Attorney's Office)  
**(Memorandum & Resolution)**

- C7Z A Resolution Amending Resolution No. 94-21382, As Amended By Resolution Nos. 97-22607, 98-22693, And 2003-25446, By Amending Paragraph 1 To Establish A Flood Mitigation Committee; By Amending Paragraph 2 To Provide That The Mayor May Serve As An Alternate Member On Any City Commission Committee; By Amending Paragraph 3 To Provide That The Mayor Shall Appoint A Chairperson And Vice Chairperson For All City Commission Committees; And By Amending Paragraph 4 Regarding The Calling Of Meetings.

(Requested by Mayor Philip Levine)  
(Legislative Tracking: City Attorney's Office)  
**(Revised Memorandum & Resolution)**

- C7AA A Resolution Authorizing The City Manager To Decline, In Writing, The Right Of First Offer Transaction, As Required Pursuant To The Terms Of Section 36.2 Of The Agreement Of Lease ("Lease") Between The City ("Owner") And Pelican Investment Holdings, LLC ("Tenant"), Dated As Of December 1, 1999, Involving The Improvements To Property (The "Project") Located At 1027 Collins Avenue, Miami Beach, Florida, And 1041 Collins Avenue, Miami Beach, Florida; And Further Approving Tenant's Sale Of The Project To The Proposed Purchaser, Jones Lang Lasalle Income Property Trust, Inc., Subject To And Conditioned Upon City Staff's Successful Completion Of Its Evaluation Of The Proposed Purchaser In Accordance With Article 10 Of The Lease (The "City's Due Diligence"); Payment To The City Of Its Reasonable Costs Incurred In Connection With The Proposed Sale Including, Without Limitation, Reimbursement Of The City's Due Diligence Costs; And Payment To The City Of The "Settlement Offer" (As Such Term Is Hereinafter Defined In This Resolution); And Further Authorizing The City Manager And City Clerk To Execute Any And All Closing Documents On Behalf Of The City In Connection With The Proposed Sale.

(Tourism, Culture & Economic Development Department)  
**(Memorandum & Resolution)**

**R9 - New Business and Commission Requests**

- R9L Status Update And Report Outlining The Actions Taken By The City In The Last 12 Months To Implement Anti-Corruption Initiatives.

(Requested By Commissioner Micky Steinberg)  
**(City Manager's Status Memorandum)**



**Transit**  
701 NW 1<sup>st</sup> Court • Suite 1700  
Miami, FL 33136-3912  
T 786.469.5675 | F 786.469.5584  
[www.miamidade.gov](http://www.miamidade.gov)

December \_\_, 2013

Jimmy L. Morales, City Manager  
City of Miami Beach  
1700 Convention Center Drive  
City of Miami Beach, FL

Dear Mr. Morales:

**Re: First Amendment to the Interlocal Agreement with the City of Miami Beach (City) for the provision of public transportation services for the South Beach Local.**

On January 24, 2012, the Miami-Dade County Board of County Commissioners approved County Resolution R-48-12. Miami-Dade County/Miami-Dade Transit entered into an Interlocal Agreement with the City for the provision of public transportation services for the South Beach Local. This agreement commenced on February 21, 2012.

Pursuant to Section 2.8 Term of Agreement, Miami-Dade County, both parties wish to amend the agreement by inserting a new paragraph 6.12 all other terms and conditions of the Interlocal Agreement will remain the same.

**6.12 Bus Tracker Mobile APP.** Whereas, the City wishes to offer MDT's Bus Tracker Mobile APP for the South Beach Local, the City agrees to purchase and donate to the County the required Modems, additional hardware/software to include, but not limited to, External GPS Antenna, Internal Wi-Fi Antenna with grounding plate, and OMM License. The estimated one time cost per bus would be approximately \$2,144 (subject to change). The City agrees to pay the recurring monthly communications cost of approximately \$42 per bus and any other ongoing expenses to the County. The actual monthly communication costs will be included in the County's Quarterly invoice to the City, along with installation (\$150 per unit) and uninstal (\$100 per unit) costs. The first route to be installed with this equipment is the South Beach Local (Route 123). In the future, the City may elect to purchase equipment for additional routes operating on Miami Beach with the same terms and conditions.

Agenda Item C7W  
Date 12-11-13



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Please indicate your concurrence of this amendment below. Should you need further information, please feel free to contact Mr. Gerald E. Bryan, Service Planning and Scheduling Section Chief (786) 469-5163.

Miami-Dade County:

\_\_\_\_\_  
Approved Date

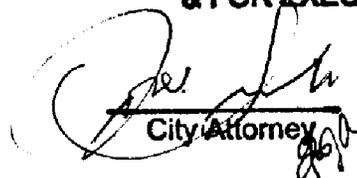
\_\_\_\_\_  
Disapproved Date

Approved for Legal Sufficiency \_\_\_\_\_  
Bruce Libhaber, Assistant County Attorney

\_\_\_\_\_  
Approved Date  
Jimmy L. Morales, City Manager  
City of Miami Beach

\_\_\_\_\_  
Disapproved Date  
Jimmy L. Morales, City Manager  
City of Miami Beach

**APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION**

  
\_\_\_\_\_  
City Attorney Date 11-26-13



# MIAMI BEACH

OFFICE OF THE CITY ATTORNEY

JOSE SMITH, CITY ATTORNEY

## COMMISSION MEMORANDUM

TO: Mayor Philip Levine and Members of the City Commission

FROM: Jose Smith, City Attorney

CC: Jimmy L. Morales, City Manager

DATE: December 11, 2013

SUBJECT: **A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACKNOWLEDGING MAYOR PHILIP LEVINE'S DECISION TO VOLUNTARILY FOREGO THE FULL ANNUAL SALARY AND OTHER COMPENSATION AND BENEFITS AFFORDED TO THE OFFICE OF MAYOR, AS HEREINAFTER SET FORTH IN THIS RESOLUTION (THE "MAYOR'S COMPENSATION"); AND FURTHER ACCEPTING THE MAYOR'S RECOMMENDATION URGING THAT SUCH COMPENSATION BE ALLOCATED BY THE CITY COMMISSION TO OFFSET ANY SHORTFALLS AND/OR FUNDING GAPS, AS A RESULT OF FEDERAL SEQUESTRATION CUTS TO THE CITY'S ELDER MEAL PROGRAMS.**

Pursuant to Section 2.02 the City Charter, the annual compensation (i.e. salary) for the Office of Mayor is \$10,000. In addition, the Mayor is also entitled to pension and benefits (similar to those available to Unclassified City employees), a car allowance, life insurance coverage, and a monthly office stipend for travel and other expenses related to his public duties (hereinafter, the Mayor's salary and those benefits referenced above are collectively referred to as the "Mayor's Compensation"). For Fiscal Year 2013-2014, the Mayor's Compensation is approximately \$43,384.

In his inaugural address to the City on November 25, 2013, Mayor Levine stated that he intended to discharge the duties of his office for the minimum consideration of \$1 per year; foregoing the full annual salary and other benefits making up the balance of the Mayor's Compensation. The City Attorney's Office has found no authority, either under State law or the City's Charter and Code, which would preclude Mayor Levine from voluntarily agreeing to reduce his compensation. Accordingly, the monies totaling the Mayor's Compensation remain unspent in the Mayor's Office budget, and may be allocated by the City Commission for other purposes, as it deems in the best interest of the public.

In light of budget cuts to the City's Elder Meal programs (the "Programs") as a result of the Federal Sequestration, the Mayor urges that the City Commission approve the

Agenda Item C7X  
Date 12-11-13

attached Resolution, which would allocate the unused in the City's annual budget (as result of getting back the amount of the Mayor's Compensation) toward offsetting the impact of lost funds to those Programs. Currently, the Programs are operated by 1) Little Havana Activities and Nutrition Centers (Little Havana), and 2) Jewish Community Services of South Florida (JCS). Should the attached Resolution be approved, the recommendation would be to apply the surplus between Little Havana and JCS, in amounts proportionate to the total meals served by each organization.

RESOLUTION NO. \_\_\_\_\_

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACKNOWLEDGING MAYOR PHILIP LEVINE'S DECISION TO VOLUNTARILY FOREGO THE FULL ANNUAL SALARY AND OTHER COMPENSATION AND BENEFITS AFFORDED TO THE OFFICE OF MAYOR, AS HEREINAFTER SET FORTH IN THIS RESOLUTION (THE "MAYOR'S COMPENSATION"); AND FURTHER ACCEPTING THE MAYOR'S RECOMMENDATION URGING THAT SUCH COMPENSATION BE ALLOCATED BY THE CITY COMMISSION TO OFFSET ANY SHORTFALLS AND/OR FUNDING GAPS, AS A RESULT OF FEDERAL SEQUESTRATION CUTS TO THE CITY'S ELDER MEAL PROGRAMS.**

**WHEREAS**, pursuant to Section 2.02 of the City Charter, the annual compensation (i.e. salary) for the Office of Mayor is \$10,000; and

**WHEREAS**, in addition, the Mayor is also entitled to pension benefits (similar to those available to Unclassified City employees), a car allowance, life insurance coverage, and a monthly office stipend for travel and other expenses related to his public duties (hereinafter, the Mayor's salary and the preceding benefits are collectively referred to as the "Mayor's Compensation"); and

**WHEREAS**, for Fiscal Year 2013-2014, the Mayor's Compensation is approximately \$43,384; and

**WHEREAS**, in his inaugural address to the City on November 25, 2013, Mayor Levine stated that he intended to discharge the duties of his office for the minimum consideration of \$1 per year, and voluntarily forego the full annual salary and other benefits that he would otherwise be entitled to as Mayor; and

**WHEREAS**, accordingly, the monies totaling the Mayor's Compensation will remain unspent in the Mayor's Office budget, and may be allocated by the City Commission for such other purposes as the Mayor and City Commission deems in the best interest of the public; and

**WHEREAS**, in light of budget cuts to the City's Elder Meal programs (the "Programs") as a result of the Federal Sequestration, the Mayor urges that the City Commission allocate the annual amount of the Mayor's Compensation to offset the impact of lost funds to those Programs; and

**WHEREAS**, currently, the Programs are operated by 1) Little Havana Activities and Nutrition Centers (Little Havana), and 2) Jewish Community Services of South Florida (JCS), and the recommendation would be that the Mayor's Compensation be allocated between these two providers, in amounts proportionate to the total meals served by each organization.

**NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission acknowledge Mayor Philip Levine's decision to voluntarily forego the full annual salary and

other compensation and benefits, as set forth in this Resolution, afforded to the Office of Mayor (the "Mayor's Compensation"), and also accept the Mayor's recommendation that such Compensation be allocated by the City Commission to offset any shortfalls and/or funding gaps, as a result of Federal Sequestration cuts to the City's Elder Meal Programs.

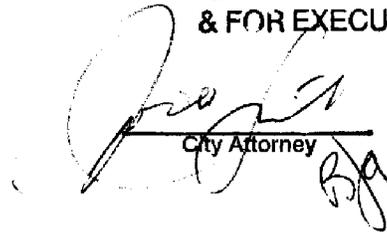
**PASSED and ADOPTED** this \_\_\_\_\_ day of \_\_\_\_\_, 2013.

**ATTEST:**

\_\_\_\_\_  
CITY CLERK

\_\_\_\_\_  
MAYOR

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

  
\_\_\_\_\_  
City Attorney

12-6-13  
\_\_\_\_\_  
Date



# MIAMI BEACH

OFFICE OF THE CITY ATTORNEY

JOSE SMITH, CITY ATTORNEY

## COMMISSION MEMORANDUM

TO: Mayor Philip Levine and Members of the City Commission

FROM: Jose Smith, City Attorney 

CC: Jimmy L. Morales, City Manager

DATE: December 4, 2013

SUBJECT: **RESOLUTION AMENDING RESOLUTION NO. 94-21382, AS AMENDED BY RESOLUTION NOS. 97-22607, 98-22693, AND 2003-25446, PERTAINING TO THE ESTABLISHMENT OF CITY COMMISSION COMMITTEES**

At the request of Mayor Levine, the City Attorney's Office has prepared the attached amendment to the above referenced Resolution, pertaining to the establishment of, and policies and procedures governing, City Commission committees, to provide for the following:

1. In addition to the three (3) existing City Commission committees (Land Use, Finance, and Neighborhoods), the Mayor proposes the establishment of a fourth committee to address flooding issues throughout the City;
2. The current Resolution provides that each Commission committee shall have three (3) voting members selected by the Mayor and one (1) alternate member (also selected by the Mayor, in the event that one of the three existing members is not present). The Mayor may also serve as one of the three (3) members of any Commission committee. Mayor Levine requests that the legislation be amended to provide that the Mayor may serve as the alternate member on any Committee on which the Mayor does not serve as a member;
3. Mayor Levine requests that the Resolution be amended to go back to the original policy, allowing the Mayor to select the chairperson and vice-chairperson of each Commission Committee (as stated, this authority was originally vested in the Mayor, prior to being amended pursuant to Resolution 2003-25446); and

4. Finally, a minor clean-up amendment is recommended by the City Attorney's Office with regard to the calling of Committee meetings to provide more flexibility in the setting of these meetings.

RESOLUTION NO. \_\_\_\_\_

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, AMENDING RESOLUTION NO. 94-21382, AS AMENDED BY RESOLUTION NOS. 97-22607, 98-22693, AND 2003-25446, BY AMENDING PARAGRAPH 1 TO ESTABLISH A FLOOD MITIGATION COMMITTEE; BY AMENDING PARAGRAPH 2 TO PROVIDE THAT THE MAYOR MAY SERVE AS AN ALTERNATE MEMBER ON ANY CITY COMMISSION COMMITTEE; BY AMENDING PARAGRAPH 3 TO PROVIDE THAT THE MAYOR SHALL APPOINT A CHAIRPERSON AND VICE CHAIRPERSON FOR ALL CITY COMMISSION COMMITTEES; AND BY AMENDING PARAGRAPH 4 REGARDING THE CALLING OF MEETINGS.**

**WHEREAS**, pursuant to Resolution No. 94-21382, the City Commission established City Commission Committees to examine facts and issues relating to matters relating to land use and development, capital improvements and finance, and community issues; and

**WHEREAS**, over the years, various amendments have been made to Resolution No. 94-21382 by Resolution Nos. 97-22607, 98-22693, and 2003-25446 to amend the provisions for City Commission Committees relative to membership, participation, purpose, and the selection of chairpersons and vice chairpersons; and

**WHEREAS**, the Mayor and City Commission wish to establish an additional City Commission Committee to address flooding and sea level rise issues in the City, to provide that the Mayor may serve as an alternate member on any City Commission Committee, to provide that the Mayor shall appoint the chairperson and vice chairperson for all City Commission Committees; and to amend the provisions regarding the calling of meetings.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA** as follows:

- I. Paragraph 1 of Resolution No. 94-21382, as amended by Resolution Nos. 97-22607, 98-22693, and 2003-25446, is hereby amended as follows:
  1. ~~Three (3)~~ Four (4) Committees shall be established to examine in depth facts and issues relating to matters in which the Mayor and City Commission may need to act and to advise the Mayor and City Commission of their findings and their recommendations relating to those matters. The ~~three (3)~~ four (4) Committees shall be as follows and shall generally have the following purposes:

- a. the Land Use and Development Committee shall hear matters related to planning and zoning issues and issues related to specific public and/or private development projects;
- b. the Finance and City-Wide Projects Committee shall hear issues related to municipal finance and City-wide capital improvement projects;
- c. the Neighborhood/Community Affairs Committee shall address issues related to the quality of life, including improvement programs relating to the various neighborhoods throughout the City and shall address issues of concern or interest to the Miami Beach community; and
- d. the Flood Mitigation Committee shall address issues related to flooding and sea level rise in the City.

II. Paragraph 2 of Resolution No. 94-21382, as amended by Resolution Nos. 98-22693 and 2003-25446, is hereby amended as follows:

2. Each Committee shall have three (3) voting members who shall be comprised of members of the City Commission selected by the Mayor; in addition, each Committee shall have an alternate member selected by the Mayor; provided, however, that the Mayor may serve as one of the three (3) members of any Committee or may serve as the alternate member on any Committee on which the Mayor does not serve as a member. In the event that one or more of the three (3) members comprising a specific Committee are not present at a Committee meeting, the alternate member may participate and vote on any issue before his or her designated committee and may serve for purposes of establishing a quorum. Notwithstanding the above, City Commission members who are not Committee members, or serving as an alternate member in the place of an absent Committee member, may participate in the discussion of any issue before any Committee.

III. Paragraph 3 of Resolution No. 94-21382, as amended by Resolution Nos. 97-22607 and 2003-25446, is hereby amended as follows:

3. ~~Each committee~~ The Mayor shall ~~select its~~ appoint a chairperson and vice chairperson for each committee. The term of service for each chairperson or vice chairperson shall be one year.

IV. Paragraph 4 of Resolution No. 94-21382 is hereby amended as follows:

4. Meetings shall be held when called by the chairperson, or, in his/her absence, by the vice chairperson, ~~and shall be held, whenever possible at 4:00 p.m. on a Wednesday on which there is no other scheduled meeting of the Mayor and the entire City Commission.~~

Notwithstanding the foregoing, the Mayor and City Commission reserve the right to assign such other matters they may deem appropriate, to be addressed by one or all of the aforesated Committees.

**PASSED and ADOPTED** this 11<sup>th</sup> day of December, 2013.

\_\_\_\_\_  
PHILIP LEVINE, MAYOR

ATTEST:

\_\_\_\_\_  
RAFAEL E. GRANADO, CITY CLERK

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

  
\_\_\_\_\_  
City Attorney

12-6-13  
Date

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**Condensed Title:**

**COMMISSION ITEM SUMMARY**

Resolution of the Mayor and City Commission of the City of Miami Beach, authorizing the City Manager to decline, the Right of First Offer Transaction, as required pursuant to the terms of the Ground Lease between City ("Owner") and Pelican Investment Holdings, LLC ("Tenant"), dated December 1, 1999, involving improvements at 1027-1041 Collins Avenue ("Project"); approving the Sale of the Project subject to satisfactory completion by City staff of the City's Due Diligence, and payment by Tenant to City of the City's Due Diligence Costs and the "Settlement Offer"; further authorizing the City Manager and City Clerk to execute any and all closing documents, on behalf of the City.

**Key Intended Outcome Supported:**

Improve parking availability

**Supporting Data (Surveys, Environmental Scan, etc.):**

Approximately 21% of residents rate the availability of parking throughout the City as about the right amount; and 28% of businesses rate the availability of parking for customers and employees as excellent or good.

**Issue:**

Shall the City Commission authorize the City Manager to decline the Right of First Offer Transaction, approve the Sale to the Proposed Purchaser, and authorize the City Manager and City Clerk to execute all necessary closing documents?

**Item Summary/Recommendation:**

KTKL Settlement: In 1993, the City purchased land from KTKL, which it needed in order to secure a developer for the construction of the Project. The Project included a Parking Facility which was urgently needed at the time. In connection with said purchase agreement, KTKL had the right to exclusive use of 28 spaces at the Parking Facility for a period of 30 years ("KTKL Spaces"). The City and KTKL thereafter entered into a Settlement Agreement, whereby the City leased back from KTKL its 28 spaces with respect to the value of 28 parking spaces in the Parking Facility, based upon a formula of net income from the Parking Facility ("KTKL Memorandum"). KTKL then sued the City citing underpayment under the Memorandum and the City and KTKL settled the alleged sums ("KTKL Settlement"), which involved annual payments from the City to KTKL through October 31, 2032, the thirty year lease period of the KTKL spaces.

The City entered into a Ground Lease and Development Agreement with the original tenant (which also developed the Project), for an initial forty year term, ending January 31, 2040, with one additional ten year option. The Project was completed on October 31, 2002 and has a parking garage with 328 spaces and ground retail space of approximately 3,350 square feet.

On October 29, 2013, the current tenant, Pelican Investment Holdings, LLC ("Tenant"), provided City with notice that Tenant intended to sell 100% of its leasehold interest in the Project to Jones Lang LaSalle Income Property Trust, Inc., for the total sum of \$22,500,000.00 in cash ("Offer"). The City, under the Lease, has until December 26, 2013 to approve the Proposed Purchaser. Additionally, per the Lease, the City has until December 13, 2013, to notify Tenant, whether or not the City intends to consummate the Right of First Offer Transaction, at the same price and upon such other material terms set forth in the Offer Notice.

The Ground Lease is subject to this KTKL Settlement and the Proposed Purchaser is requesting assurances that during the Term of the Ground Lease, the City will continue not to utilize the KTKL Spaces, as their Offer relies upon the ability to sublease all the parking spaces in the Garage Facility. The Proposed Purchaser has offered the City the total sum of \$250,000.00 (the "Settlement Offer") as consideration for said representation and agreement ("Settlement Offer").

After considering the revenue figures from surrounding City-owned and managed parking garages, as compared to the Pelican Parking Facility, which is a privately managed; the comparison of the cost to construct a public Parking Facility; the \$250,000 Settlement Offer and the expense of the annual KTKL Settlement payments, staff determined that it would take the City 14.70 years to break even if the City exercised the Owner's Reciprocal Right of First Refusal. Additionally, at the end of the Lease term, the Project will revert back to the City. Therefore, staff is recommending that the City reject the Right of First Refusal, and authorize the City Manager to approve the proposed Sale.

**CONCLUSION**

The Administration recommends that the Mayor and City Commission approve the attached Resolution, authorizing the City Manager to decline, in writing, the Right of First Offer Transaction, as required pursuant to the terms of Section 36.2 of the Agreement of Lease ("Ground Lease") between the City ("Owner") and Pelican Investment Holdings, LLC ("Tenant"), dated as of December 1, 1999, involving the improvements to Property (the "Project") located at 1027 Collins Avenue, Miami Beach, Florida and 1041 Collins Avenue, Miami Beach, Florida; and further approving the Sale of the Project to the Proposed Purchaser, Jones Lang LaSalle Income Property Trust, Inc., upon satisfactory completion of the City's Due Diligence in connection with said proposed Sale, and payment of the City's Due Diligence Costs and of the Settlement Agreement; and further authorizing the City Manager and City Clerk to execute any and all closing documents on behalf of the City.

**Advisory Board Recommendation:**

n/a

**Financial Information:**

Source of Funds:	Amount	Account
1		

**Financial Impact Summary:**

**City Clerk's Office Legislative Tracking:**

Max Sklar, Ext. 6116

**Sign-Offs:**

<b>RHCD Director</b> MS	<b>Assistant City Manager</b> KGB	<b>City Manager</b> JLM
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AGENDA ITEM **C7AA**  
DATE **12-11-13**



# MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, [www.miamibeachfl.gov](http://www.miamibeachfl.gov)

## COMMISSION MEMORANDUM

TO: Mayor Philip Levine and Members of the City Commission

FROM: Jimmy L. Morales, City Manager

DATE: December 11, 2013

SUBJECT: **A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA AUTHORIZING THE CITY MANAGER TO DECLINE, IN WRITING, THE RIGHT OF FIRST OFFER TRANSACTION, AS REQUIRED PURSUANT TO THE TERMS OF SECTION 36.2 OF THE AGREEMENT OF LEASE ("GROUND LEASE") BETWEEN THE CITY ("OWNER") AND PELICAN INVESTMENT HOLDINGS, LLC ("TENANT"), DATED AS OF DECEMBER 1, 1999, INVOLVING THE IMPROVEMENTS TO PROPERTY (THE "PROJECT") LOCATED AT 1027 COLLINS AVENUE, MIAMI BEACH, FLORIDA, AND 1041 COLLINS AVENUE, MIAMI BEACH, FLORIDA; AND FURTHER APPROVING TENANT'S SALE OF THE PROJECT TO THE PROPOSED PURCHASER, JONES LANG LASALLE INCOME PROPERTY TRUST, INC., SUBJECT TO AND CONDITIONED UPON CITY STAFF'S SUCCESSFUL COMPLETION OF ITS EVALUATION OF THE PROPOSED PURCHASER IN ACCORDANCE WITH ARTICLE 10 OF THE LEASE (THE "CITY'S DUE DILIGENCE"), AND PAYMENT TO THE CITY OF ITS REASONABLE COSTS INCURRED IN CONNECTION WITH THE PROPOSED SALE INCLUDING, WITHOUT LIMITATION, REIMBURSEMENT OF THE CITY'S DUE DILIGENCE COSTS, AND PAYMENT, OF THE "SETTLEMENT OFFER" (AS SUCH TERM IS HEREINAFTER DEFINED IN THIS RESOLUTION); AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE ANY AND ALL CLOSING DOCUMENTS ON BEHALF OF THE CITY.**

### **Background**

On January 5, 1998, the City issued RFP No. 20-97/98, seeking proposals for the development of Public-Private Parking facilities (the "RFP"). On April 6, 1998, proposals from five (5) different development teams were submitted and evaluated by an Evaluation Committee, and on July 15, 1998, the City Commission authorized negotiations with four (4) of the proposed development projects.

As a result of said negotiations, on October 20, 1999, the Mayor and City Commission adopted Resolution No. 99-23372, approving an Agreement of Lease (the "Lease") and Development Agreement between the City (also "Owner") and Pelican Development LLC

("Pelican Development"), for Pelican Development to develop a parking garage ("Parking Facility"), with ground floor retail space ("Retail Space"), not to exceed 5,000 square feet (the "Project") on the City-owned land located at 1027 Collins Avenue, Miami Beach, Florida and 1041 Collins Avenue, Miami Beach, Florida. The Lease was executed on December 1, 1999, for an initial forty (40) year term, which ends on January 31, 2040, with one additional ten (10) year option (the "Term").

The Project received its Certificate of Occupancy on October 31, 2002, for the Parking Facility, having 328 total parking spaces, and the Retail Space, having approximately 3,350 square feet. On or about January 17, 2001, Pelican Development entered into a lease with E. Levy Corporation, Inc., in connection with the entire Retail Space, located at 1041 Collins Avenue ("Retail Tenant").

On or about June 1, 2004, the Project was sold and transferred from Pelican Development to Ocean Blvd II, LLC, an Indiana limited liability company.

On or about May 27, 2010, the Project was again sold and transferred from Ocean Blvd II, LLC to the current tenant, Pelican Investment Holdings, LLC, a Florida limited liability company ("Tenant").

### **Analysis**

Pursuant to Section 10.5 of the Lease ("Required Notices"), a proposed transfer and/or sale of the Project requires written notice to the Owner, with the identity of the transferor, transferee, nature of the transaction, percentage of interest conveyed and such other information requested by Owner (the "Notice of Sale"). On October 29, 2013, Tenant provided Owner with a Notice of Sale that Tenant intended to sell 100% of its leasehold interest in the Project (the "Sale"), as follows:

Owner of Ground Lease:	City of Miami Beach;
Seller:	Pelican Investment Holdings, LLC;
Proposed Purchaser:	Jones Lang LaSalle Income Property Trust, Inc.;
Purchase Price:	\$22,500,000.00 in cash.

A copy of the Notice of Sale, including the Section 10.5 disclosures, the letter of intent and the Proposed Purchaser's financials is attached hereto as Composite Exhibit "1".

The Lease further provides that the City, as part of its approval of the proposed Sale, may request additional information in connection therewith, and to evaluate the proposed Purchaser of the Project (the "City's Due Diligence"). The City must approve or disapprove the proposed Sale by December 26, 2013. City staff is in the process of finalizing its Due Diligence in connection with the proposed Sale.

Additionally, in accordance with Section 36.2 of the Lease ("Owner's Reciprocal Right of First Refusal"), the City has the right to elect, in writing, within 45 days after Owner's receipt of the Offer Notice (i.e. December 13, 2013), whether or not to consummate the Right of First Offer Transaction, at the same price and upon such other material terms set forth in the Offer Notice.

The Project consists of a seven story parking garage, having 328 parking spaces and 3,350 square feet of retail space, currently sub-leased to E. Levy Corporation Inc., a surf and bathing suit apparel retail store. This sub-tenant pays rent, in the total sum of

\$20,521.00/month and \$246,257.00/year. For the calendar year 2012, the Garage Facility earned a total of \$2,251,987.00, and the Retail Space earned a total of \$252,021.00, as evidenced from the 2012 Statement of Operating Revenues and Expenses, attached hereto and made a part hereof as Exhibit "2".

In determining whether or not to recommend exercising the Owner's Reciprocal Right of First Refusal, City staff requested revenue figures from City-owned and managed parking garages and prepared the following comparison:

Site	No. Spaces	Income for FY11/12	Yearly revenue	
			Per Space	
The Pelican 10th Street and Collins Retail portion	328	\$2,251,987.00 \$252,021.00	\$6,865.81	
7th Street City Garage 7th Street and Collins	646	\$2,166,255.75	\$3,353.34	
<b>16th Street City Garage 16th Street and Collins</b>	<b>803</b>	<b>3,117,461.80</b>	<b>\$3,882.27</b>	
If City operated the Pelican Garage Facility, based upon a yearly revenue of \$3,900.00, using a best case scenario, the gross revenues for the 328 spaces would total \$1,279,200.00 + \$252,021.00 (Retail)=\$1,531,221.00 per year (Based upon 2012 figures), it would take the City 14.70 years to recoup the purchase price, assuming Retail Tenant does not default.				

The City, via applicable City ordinances, has had a longstanding position of keeping the parking rates below market for the benefit of its residents and visitors and therefore cannot compete with the income stream of a privately operated garage. The average gross revenues per parking space for the 7<sup>th</sup> Street and 16<sup>th</sup> Street City-owned garages is approximately 53% of the gross revenues generated by the Pelican Garage Facility and, based upon the Offer proposed, it would take the City 14.70 years to break even, based upon the gross revenue disparity, without taking into consideration the operating costs of the garage.

Additionally, the Purchase Price of \$22,500,000.00 equates to approximately \$68,597.56/space. In order to evaluate the offer, staff has obtained, from the Capital Improvement Projects Department, the below chart with respect to the cost per space of constructing a parking garage.

	Year	# of spaces	Office/Retail SF	Cost	Cost / space	Cost Adjusted for inflation (2015)	Cost / space Adjusted for inflation (2015)
<b>City Garage</b>							
City Hall Garage (w/ liner building)	2009	655	31,637	\$27,676,000	\$42,253	\$31,943,639	\$48,769
Pennsylvania Ave Garage	2010	535	7,655	\$13,500,000	\$25,234	\$15,234,750	\$28,476
Sunset Harbor Garage	2012	435	29,350	\$10,184,000	\$23,411	\$10,969,186	\$25,217

The Purchase Price far exceeds the cost of constructing the garage, even with the adjustment for inflation as of the year 2015.

Pursuant to the Lease, the City currently receives Base Rent, in the total sum of

\$94,080.00 per year/\$7,840.00 per month. The Base Rent is scheduled to increase on January 1, 2016 by the lesser of the cumulative CPI over the previous five year term or 12%. Additionally, the City receives Percentage Rent, which is due within sixty (60) days from the end of each year, in the amount of 2.5% of the Project Revenue (based upon gross revenues for the year from the Project). The City received a total sum of \$59,100.03 for Percentage Rent for the 2012 calendar year, for a total rental income of \$153,180.03.

K.T.K.L. Settlement:

Additionally, the Lease is subject to a settlement agreement between the City and K.T.K.L. Corporation ("KTKL"), which was the original owner of one of the lots ("KTKL Lot"), which the City purchased, to acquire the lands in connection with the development of this Project. Originally, pursuant to the purchase and sale agreement between KTKL and the City, dated as of November 18, 1993 ("KTKL Purchase Agreement"), as part of the consideration for the sale of the KTKL Lot, KTKL wanted exclusive use of 28 spaces (3 of which were slated to be used to build a dumpster on the ground floor) at the Garage Facility ("KTKL Spaces"), and also had the right to purchase the Garage Facility if the City did not complete the construction of the Garage Facility timely. The construction did not occur timely and, as a result, the parties entered into a settlement Agreement, titled "KTKL Memorandum", approved by Agreed Order of Approval, dated July 27, 1999, KTKL relinquished its right to purchase back the KTKL Lot and, instead, leased the KTKL Spaces back to the City, based upon a net revenue formula. Thereafter, KTKL sued to enforce the KTKL Memorandum, citing that the payments they were receiving in connection with the KTKL Spaces were incorrect and thereafter the parties entered into a settlement agreement, dated September 15, 2010 ("KTKL Settlement"), whereby the City pays KTKL a determined annual payment for the balance of the thirty year period involving the KTKL Spaces. Based upon said KTKL Settlement, the annual payment for the year 2012 was \$98,345.43.

As the Lease is subject to the KTKL Settlement, the Proposed Purchaser (as part of its due diligence) is requesting assurances from the City that, during the remaining Term of the Lease, the City will continue not to utilize the KTKL Spaces (as the proposed Purchase Price relies upon the ability to sublease all the parking spaces in the Garage Facility). The Proposed Purchaser has offered the City the total sum of \$250,000.00 ("Settlement Offer") as consideration for said representation and agreement. The City has historically not used these spaces, and has collected the Base Rent and Percentage Rent generated from the Project from the Tenant, and is therefore recommending acceptance of this Settlement Offer.

Additionally, in light of the fact that it would take the City 14.70 years to break even if the City exercised the Owner's Reciprocal Right of First Refusal, staff prepared the following chart, comparing both options, based upon the Income/gross revenues for the calendar year 2012 and the KTKL Settlement payments over the next fourteen years, as follows:

<b>Scenario if City Purchased The Pelican, based upon</b>	
<b>YR 2012 Income &amp; Expenses for the next 14 Years</b>	
Income	\$21,437,094.00
KTKL Payments*	-\$1,730,772.77
Less purchase price	<u>-\$22,500,000.00</u>
Total gross earnings	-\$2,793,678.77

<b>Scenario if City Did not Purchase The Pelican based upon YR 2012 Income &amp; Expenses for the next 14 Years</b>	
Income	\$2,144,520.42
KTKL Payments*	-\$1,730,772.77
Settlement	<u>\$250,000.00</u>
Total gross earnings	\$663,747.65

\* KTKL Payments from January 2014 - January, 2027 (14 years)

Based upon the foregoing, and the fact that the Project will revert back to the City at the end of the Term, staff is recommending that the City reject the Right of First Refusal and approve the Sale of the Project to the Proposed Purchaser.

### **CONCLUSION**

The Administration therefore recommends that the Mayor and City Commission approve the Resolution authorizing the City Manager to decline, in writing, the Right of First Offer Transaction, as required pursuant to the terms of Section 36.2 of the Lease; and further approve the Sale of the Project to the Proposed Purchaser, Jones Lang LaSalle Income Property Trust, Inc., upon satisfactory completion of the City's Due Diligence in connection with said Sale, reimbursement of the City's Due Diligence costs, and payment of the "Settlement Offer". The Administration further recommends that the City Commission authorize the City Manager and City Clerk to execute any and all closing documents, on behalf of the City, in connection with the City's approval of the proposed Sale.

JLM\KGB\MS\GNT

#### **Attachments:**

- "1" - letter of intent and the Proposed Purchaser's financials
- "2" - Statement of Operating Revenues and Expenses for Tenant

cc: Jimmy L. Morales, City Manager  
Kathie G. Brooks, Assistant City Manager  
Max Sklar, Director for Tourism, Culture and Economic Development  
Gisela Nanson Torres, Leasing Specialist

RESOLUTION NO. \_\_\_\_\_

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA AUTHORIZING THE CITY MANAGER TO DECLINE, IN WRITING, THE RIGHT OF FIRST OFFER TRANSACTION, AS REQUIRED PURSUANT TO THE TERMS OF SECTION 36.2 OF THE AGREEMENT OF LEASE ("LEASE") BETWEEN THE CITY ("OWNER") AND PELICAN INVESTMENT HOLDINGS, LLC ("TENANT"), DATED AS OF DECEMBER 1, 1999, INVOLVING THE IMPROVEMENTS TO PROPERTY (THE "PROJECT") LOCATED AT 1027 COLLINS AVENUE, MIAMI BEACH, FLORIDA, AND 1041 COLLINS AVENUE, MIAMI BEACH, FLORIDA; AND FURTHER APPROVING TENANT'S SALE OF THE PROJECT TO THE PROPOSED PURCHASER, JONES LANG LASALLE INCOME PROPERTY TRUST, INC., SUBJECT TO AND CONDITIONED UPON CITY STAFF'S SUCCESSFUL COMPLETION OF ITS EVALUATION OF THE PROPOSED PURCHASER IN ACCORDANCE WITH ARTICLE 10 OF THE LEASE (THE "CITY'S DUE DILIGENCE"); PAYMENT TO THE CITY OF ITS REASONABLE COSTS INCURRED IN CONNECTION WITH THE PROPOSED SALE INCLUDING, WITHOUT LIMITATION, REIMBURSEMENT OF THE CITY'S DUE DILIGENCE COSTS; AND PAYMENT TO THE CITY OF THE "SETTLEMENT OFFER" (AS SUCH TERM IS HEREINAFTER DEFINED IN THIS RESOLUTION); AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE ANY AND ALL CLOSING DOCUMENTS ON BEHALF OF THE CITY IN CONNECTION WITH THE PROPOSED SALE.**

**WHEREAS**, on January 5, 1998, the City issued Request for Proposals No. 20-97/98, seeking proposals for the development of Public-Private Parking Facilities (the RFP); on April 6, 1998, proposals from five (5) different development teams were submitted and evaluated by an Evaluation Committee; and on July 15, 1998, the City Commission authorized negotiations with four (4) of the proposed development projects; and

**WHEREAS**, as a result of said negotiations, on October 20, 1999, the Mayor and City Commission adopted Resolution No. 99-23372, approving an Agreement of Lease (the "Lease") and Development Agreement between the City and Pelican Development LLC, for development of a public parking garage with ground floor retail space (not to exceed 5,000 square feet), on the City-owned land located at 1027 Collins Avenue, and 1041 Collins Avenue (the "Project"); and

**WHEREAS**, an Agreement of Lease (the "Lease") was executed between the City ("Owner") and Pelican Development, LLC, dated as of December 1, 1999; and

**WHEREAS**, on or about June 1, 2004, the Project was sold and transferred from the original tenant, Pelican Development to Ocean Blvd II, LLC, an Indiana limited liability

company, and on or about May 27, 2010, the Project was sold and transferred from Ocean Blvd II, LLC to the current tenant, Pelican Investment Holdings, LLC, a Florida limited liability company ("Tenant"); and

**WHEREAS**, in accordance with Article 10 of the Lease, on October 29, 2013, the Tenant notified the City in writing ("Offer Notice"), requesting the City's consent to the proposed sale and assignment of Tenant's 100% interest in the Project (the "Sale") to a real estate investment trust, Jones Lang LaSalle Income Property Trust, Inc. ("Proposed Purchaser"), for a total cash sum of \$22,500,000.00 ("Purchase Price"); and

**WHEREAS**, pursuant to Section 26.2(c)(iii) of the Lease, the City has until December 26, 2013, in which to approve or disapprove of the Sale of the Project to the Proposed Purchaser; and

**WHEREAS**, in accordance with Section 36.2 of the Lease, "Owner's Reciprocal Right of First Refusal", the City also has the right to elect, in writing, whether to consummate the Right of First Offer Transaction, at the same price and upon such other material terms set forth in the Offer Notice; the City has until December 13, 2013 to exercise this Right of First Refusal; and

**WHEREAS**, the Lease is also subject to a 1999 settlement agreement with KTKL Corporation (the "KTKL Settlement"), under which the City is obligated, for a term of thirty years (which commenced on October 31, 2002), to pay KTKL for the City's lease of 28 spaces (the "KTKL Spaces") in the Project; and

**WHEREAS**, although the KTKL Spaces have been historically utilized by the Tenant since the opening of the Project, the Proposed Purchaser, as part of its due diligence, is requesting an estoppel certificate from the City, which among other matters, representing that, during the remaining Term of the Lease, the City will continue not to utilize the KTKL Spaces; and

**WHEREAS**, following negotiations with City staff, the Proposed Purchaser has offered the City the total sum of \$250,000.00, as consideration for said representation and agreement ("Settlement Offer"); and

**WHEREAS**, after considering the revenue figures from surrounding City-owned and managed parking garages (as compared to the Project garage, which is a privately managed garage); the financials for the Project; the \$250,000.00 Settlement Offer to the City; and the expense of the annual KTKL Settlement payments, City staff determined that it would take the City 14.70 years to break even if the City exercised the Owner's Reciprocal Right of First Refusal; and

**WHEREAS**, based upon the fact that the Offer materially exceeds the cost per space to construct a City-owned parking facility and, further, that the Project will revert back to the City at the end of the Lease term, the Administration is not prepared to recommend that the City exercise the Reciprocal Right of First Offer Transaction; and

**WHEREAS**, the Administration therefore recommends that the City Commission approve the proposed Sale of the Project to the Proposed Purchaser, Jones Lang LaSalle Income Property Trust, Inc., subject to City staff's successful completion of the City's Due Diligence, Tenant's payment of the City's Due Diligence costs, and payment to the City of the Settlement Offer.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission hereby authorize the City Manager to decline, in writing, the Right of First Offer Transaction, as required pursuant to the terms of Section 36.2 of the Agreement of Lease ("Ground Lease") between City ("Owner") and Pelican Investment Holdings, LLC ("Tenant"), dated as of December 1, 1999, involving the improvements to Property (the "Project") located at 1027 Collins Avenue, Miami Beach, Florida, and 1041 Collins Avenue, Miami Beach, Florida; and further approve the Sale of the Project to the Proposed Purchaser, Jones Lang LaSalle Income Property Trust, Inc., subject to and conditioned upon City staff's successful completion of its evaluation of the Proposed Purchaser in accordance with Article 10 of the Lease (the "City's Due Diligence"); and payment to the City of its reasonable costs incurred in connection with the proposed Sale including, without limitation, reimbursement of the City's Due Diligence costs and payment of the Settlement Offer; and further authorizing the City Manager and City Clerk to execute any and all closing documents on behalf of the City.

**PASSED and ADOPTED** this 11th day of December 2013.

\_\_\_\_\_  
**MAYOR**

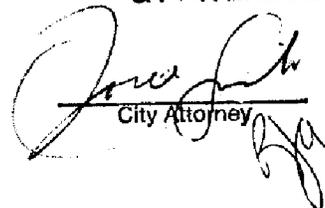
**ATTEST:**

\_\_\_\_\_  
**CITY CLERK**

JLM/KGB/MS

T:\AGENDA\2003\dec1003\regular\Pelican.RES.doc

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

  
\_\_\_\_\_  
City Attorney

12-6-13  
\_\_\_\_\_  
Date

## Torres, Gisela

---

**From:** Daniel Unger [daniel@fortcapital.com]  
**Sent:** Tuesday, October 29, 2013 11:41 AM  
**To:** Torres, Gisela  
**Cc:** Mike Conaghan; Aguila, Raul; Sklar, Max; atachmes@shutts.com  
**Subject:** RE: Right of First Offer Transaction - The Pelican Garage 1040 Collins Avenue  
**Attachments:** G. Pelican Title Policy.pdf; H. Pelican LOI executed.pdf; I. Most recent financial statement from buyer REIT Jones\_Lang\_LaSalle\_Income\_Property\_Trust\_Inc\_2Q13\_10-Q.pdf

Hello Gisela,

I am submitting here the information you requested on the offer and the buyer.

Following your points:

- a. **Name of Transferee; A SINGLE PURPOSE ENTITY THAT WILL BE A WHOLLY-OWNED SUBSIDIARY OF JONES LANG LASALLE INCOME PROPERTY, TRUST, INC (JLLIPT).**
  1. The REIT's website is [www.jllipt.com](http://www.jllipt.com)
  2. Its prospectus can be found here: [http://www.jllipt.com/content/pdf/JLLIPT\\_Prospectus\\_3-28-2013\\_with\\_Supp\\_12.pdf](http://www.jllipt.com/content/pdf/JLLIPT_Prospectus_3-28-2013_with_Supp_12.pdf)
- b. **Name of Transferor; PELICAN INVESTMENT HOLDINGS, LLC.**
- c. **Nature of Transaction; ARMS LENGTH SALE OF THE LEASEHOLD INTEREST TO AN UNRELATED THIRD PARTY.**
- d. **Percentage of interest to be conveyed; 100% INTEREST.**
- e. **Other additional information in order to evaluate the purchaser, such as evidence that the intended purchaser is adequately capitalized to perform its responsibilities under the Lease (information may vary depending upon the transaction and parties thereto) REFER TO POINTS ABOVE and see attachment ("I. Most recent financial statement from buyer REIT Jones Lang LaSalle Income Property Trust Inc 2Q13 10-Q.pdf").**
- f. **Purchase Price of offer; \$22,500,000.00.**
- g. **All material terms of offer; INCLUDED WITHIN LETTER OF INTENT – LOI (ATTACHED).**
- h. **Closing Date timeline; 15 DAYS OF THE LATTER OF CITY WAIVING ITS RIGHT OF FIRST OFFER OR UPON COMPLETION OF PURCHASER'S 21 DAY DUE DILIGENCE PERIOD.**
- i. **Indicating which closing costs shall be borne by each party; AS PER SECTION VIII OF THE LOI, PURCHASER WILL PAY FOR COST INCURRED IN PERFORMING DUE DILIGENCE INCLUDING ITS LEGAL COUNSEL, PHYSICAL AND ENVIRONMENTAL INSPECTIONS, TITLE INSURANCE AND ANY UPDATES TO THE SURVEY. SELLER WILL BE RESPONSIBLE FOR RECORDING FEES, ESCROW FEES, TRANSFER TAXES, DOCUMENTARY STAMP TAXES, ITS LEGAL FEES, AND FOR PROVIDING A CURRENT ALTA SURVEY. ALL OTHER COSTS WILL BE SPLIT EVENLY (50/50) BETWEEN PURCHASER AND SELLER.**
- j. **Deed/Title TITLE ATTACHED.**

Let me know if you need any more information on the buyer's side,  
Thank you again,

DANIEL UNGER  
FORT CAPITAL MANAGEMENT  
[www.fortcapital.com](http://www.fortcapital.com)  
176 NE 43RD STREET.  
MIAMI, FLORIDA 33137  
C. +1.770.671.8817  
T. +1.305.571.8228



**LASALLE  
INVESTMENT MANAGEMENT**

Acquisitions Group  
100 East Pratt Street Baltimore Maryland 21202  
Tel +1 410 878 4800 Fax +1 410 878 4901

October 18, 2013

**VIA E-MAIL**

Luis Castillo  
Director  
Holliday Fenoglio Fowler  
1450 Brickell Avenue  
Suite 2950  
Miami, FL 33131

**RE: Pelican Garage  
Miami Beach, Florida  
Revised**

Dear Luis:

The purpose of this letter is to outline some of the general business terms and conditions under which LaSalle Investment Management, Inc., as agent for an investor client ("Purchaser"), will purchase a 100% leasehold interest in the Pelican Garage ("Property") from Pelican Investment Holdings, LLC ("Seller"). This letter supersedes our letter of October 8, 2013

This letter should not be construed as a purchase offer or commitment as it is subject to the conditions set forth in this letter, including the execution of a mutually satisfactory Purchase and Sale Agreement. The general business terms and conditions of the proposed agreement are as follows:

**I. PURCHASER**

LaSalle Investment Management, Inc. as agent for Jones Lang LaSalle Income Property Trust, Inc. ("Purchaser").

**II. SELLER**

Pelican Investment Holdings, LLC ("Seller").

**III. THE PROPERTY(S)**

Pelican Garage, located at 1021 Collins Avenue in Miami Beach, Florida. The Property consists of a 329 space Parking Garage that also contains 3,350 square feet of rentable retail space. Purchaser will acquire a 100% leasehold interest in the Property.

**IV. PURCHASE PRICE**

The total purchase price for the Property will be **\$22,500,000**.

**V. TENANT IMPROVEMENTS, COMMISSIONS, AND CAPITAL IMPROVEMENTS**

All pre-existing tenant improvements, commissions, and capital expenditure obligations will be the responsibility of the Seller.

**VI. PROPERTY MANAGEMENT AND LEASING**

All existing management, leasing, and service contracts shall be terminable at closing.

**VII. PROPERTY BROKERAGE COMMISSIONS**

Seller shall pay any brokerage commissions due related to this transaction. Purchaser has not worked with any other broker, and Purchaser shall be responsible for any fee or commission due to LaSalle Investment Management, Inc.

**VIII. CLOSING COSTS**

Purchaser will pay for costs incurred in performing Purchaser's due diligence including its legal counsel, physical and environmental inspections, and title insurance. Seller will be responsible for recording fees, escrow fees, transfer taxes, documentary stamp taxes, its legal fees, and for providing a current ALTA Survey. Purchaser will pay for any updates to the survey. All other costs will be split evenly (50/50) between Purchaser and Seller. The closing of the purchase shall be subject to normal prorations. Purchaser will select the Title Company.

**IX. CONDITIONS**

The terms and conditions set forth in this letter are predicated upon information provided by Seller and the Seller's representative, Holliday Fenoglio Fowler. The closing of the proposed transaction is subject to Purchaser's satisfaction with its review of all legal documents and certain other information relating to the Property. Such review will include, without limitation, management agreement, tenant leases, service contracts, historical operating statements and real estate taxes, historical financial statements, operating and capital budgets, ongoing brokerage commission obligations for existing leases, if any, building plans and specifications, applicable zoning and subdivision laws, and survey and title insurance documentation.

The closing of any transaction is further subject to: (i) Purchaser's satisfaction with its physical and environmental inspections of the Property, including without limitation, inspections for asbestos-containing and other hazardous materials; (ii) satisfactory interviews with tenants including analysis of the credit worthiness of tenants; (iii) the execution by Purchaser and Seller of a mutually satisfactory Purchase and Sale Agreement; and (iv) satisfactory tenant estoppels.

**X. APPROVAL, EARNEST MONEY AND CLOSING**

Purchaser contemplates the following time frames regarding due diligence, documentation, final approval, and closing.

- 1) Purchaser and Seller execute Letter of Intent.
- 2) Within five (5) business days of (1), LaSalle Investment Management's Investment Committee will formally authorize the transaction. **This investment is discretionary to LaSalle Investment Management's Investment Committee.**
- 3) Within 10 days after (1), Purchaser and Seller will negotiate and execute a Purchase and Sale Agreement. At contract execution, Purchaser will deposit **\$750,000** of refundable earnest money in escrow. After the completion of (2), Purchaser will also begin its' due diligence **while simultaneously** negotiating the Purchase and Sale Agreement.
- 4) Within twenty one (21) days of (2), Purchaser will complete its due diligence... At completion of due diligence period, Purchaser will deposit an additional **\$1,500,000** and its earnest money deposits will become non-refundable subject to the City of Miami Beach waiving its' ROFO.
- 5) Within forty-five (45) days of (2), City will waive its' ROFO. In the event the City exercises its' ROFO, Seller will reimburse Purchaser for its' reasonable due diligence and legal costs.
- 6) Closing will occur within fifteen (15) days of the latter of (4) or (5).

**XI. ESTOPPEL**

Our attorneys reviewed the "form estoppel. Their comments are below.

- 1) The ROFO described in Section 36.2 will need to be waived. This can be done in a separate document if necessary.
- 2) The transfer of the Ground Lease to our buying entity will have to be consented to by Ground Landlord in accordance with Section 10.3(c).

- 3) Since our buyer will be a subsidiary of a public, non-traded REIT with continual share offerings and redemptions, the Ground Landlord will need to waive Section 10.3(c) to allow for transfers of non-controlling interests (and the issuance of new shares, etc.).
- 4) Since our REIT structure necessitates a lease with the parking operator, the Ground Landlord will have to consent in advance to such a "Master Sublease." Currently, a Master Sublease requires Ground Landlord's consent.
- 5) We would like to add a statement in the estoppel confirming that Article 23 of the Lease (KTKL Settlement) is superseded by the KTKL settlement agreement.

Our attorneys are available to discuss these points with the Seller and their attorney. These comments will be addressed within the estoppel or documentation will be provided to Buyer to accomplish same.

## **XII. ASSIGNMENT**

Purchaser may assign its interests under this letter.

## **XIII. CONFIDENTIALITY**

The parties acknowledge and agree that the contents of this letter and the terms of the proposed transaction will be kept confidential in accordance with that Confidentiality Agreement entered into between the parties as of August 28<sup>th</sup>, 2013.

This Letter of Intent is only intended to set forth general understandings of the parties and to provide the basis for negotiating the Purchase and Sale Agreement. The parties acknowledge that, except for the sections concerning Confidentiality and exclusivity, this letter is not a binding commitment or agreement between the parties and execution of a mutually satisfactory Purchase and Sale Agreement, containing all the essential terms of an agreement between Purchaser and Seller is a condition precedent to the creation of a binding contract between the two parties. This Letter of Intent does not obligate either party to proceed to the completion of a purchase and sale agreement nor should Seller construe the delivery and execution of this Letter of Intent as a reasonable basis to believe that a closing will in fact occur. Further, this Letter does not obligate the parties to negotiate toward the execution and delivery of a Purchase and Sale Agreement.

Seller reserves the right to accept back up offers. Unless accepted by Seller, this letter shall terminate at 5:00 p.m. (EST), on Friday November 1<sup>st</sup>, 2013.

If the business terms and conditions for the proposed transaction meet with your client's approval, please have your client sign this letter, keep one copy for your files and return one copy to LaSalle Investment Management, Inc.

Pelican Garage  
Page 5

We look forward to working with you on this transaction.

Very truly yours,

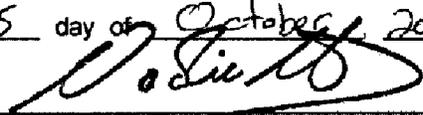


Richard R. Reese Jr.  
Managing Director of LaSalle Investment Management, Inc.  
As agent for its investor client

cc: Patrick McCormick

AGREED TO AND ACCEPTED

This 25 day of October, 2013

By: 

Title: Managing Member

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2013

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-51948

**Jones Lang LaSalle Income Property Trust, Inc.**

(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction of  
incorporation or organization)

20-1432284  
(I.R.S. Employer  
Identification Number)

200 East Randolph Drive, Chicago IL, 60601  
(Address of principal executive offices, including Zip Code)

(312) 782-5800  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The number of shares of the registrant's Common Stock, \$.01 par value, outstanding on August 8, 2013 were 26,444,843 shares of Class E Common Stock, 10,425,137 shares of Class A Common Stock, and 1,791,607 shares of Class M Common Stock.

**Jones Lang LaSalle Income Property Trust, Inc.**

**INDEX**

	<b>PAGE NUMBER</b>
<b>Part I - FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	3
Consolidated Balance Sheets as of June 30, 2013 (unaudited) and December 31, 2012	3
Consolidated Statements of Operations and Comprehensive Income (Loss) for the three months and six months ended June 30, 2013 and 2012 (unaudited)	4
Consolidated Statements of Equity for the six months ended June 30, 2013 and 2012 (unaudited)	5
Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012 (unaudited)	6
Notes to Consolidated Financial Statements (unaudited)	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3. Quantitative and Qualitative Disclosures About Market Risk	38
Item 4. Controls and Procedures	39
<b>Part II - OTHER INFORMATION</b>	
Item 1. Legal Proceedings	39
Item 1A. Risk Factors	39
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	39
Item 3. Defaults Upon Senior Securities	40
Item 4. Mine Safety Disclosures	40
Item 5. Other Information	40
Item 6. Exhibits	41
SIGNATURES	42

**Item 1. Financial Statements.**

**Jones Lang LaSalle Income Property Trust, Inc.**  
**CONSOLIDATED BALANCE SHEETS**  
 \$ in thousands, except per share amounts

	<b>June 30, 2013</b>	<b>December 31, 2012</b>
	<b>(Unaudited)</b>	
<b>ASSETS</b>		
Investments in real estate:		
Land (including from VIEs of \$32,593 and \$32,593, respectively)	\$ 135,192	\$ 126,555
Buildings and equipment (including from VIEs of \$230,638 and \$232,423, respectively)	719,041	669,901
Less accumulated depreciation (including from VIEs of \$(28,452) and \$(28,027) respectively)	(88,181)	(82,428)
Net property and equipment	766,052	714,028
Investment in unconsolidated real estate affiliate	19,895	19,988
Net investments in real estate	785,947	734,016
Cash and cash equivalents (including from VIEs of \$2,626 and \$2,500, respectively)	20,769	36,986
Restricted cash (including from VIEs of \$3,639 and \$3,051, respectively)	10,719	15,880
Tenant accounts receivable, net (including from VIEs of \$1,674 and \$1,203, respectively)	2,437	1,825
Deferred expenses, net (including from VIEs of \$619 and \$783, respectively)	6,747	6,208
Acquired intangible assets, net (including from VIEs of \$4,293 and \$4,548, respectively)	37,342	41,125
Deferred rent receivable, net (including from VIEs of \$833 and \$1,074, respectively)	6,306	4,575
Prepaid expenses and other assets (including from VIEs of \$764 and \$364, respectively)	3,122	1,419
<b>TOTAL ASSETS</b>	<b>\$ 873,389</b>	<b>\$ 842,034</b>
<b>LIABILITIES AND EQUITY</b>		
Mortgage notes and other debt payable, net (including from VIEs of \$185,861 and \$187,234, respectively)	\$ 459,547	\$ 492,985
Accounts payable and other accrued expenses (including from VIEs of \$2,056 and \$2,953, respectively)	21,154	15,615
Distributions payable	3,509	2,975
Accrued interest (including from VIEs of \$880 and \$909, respectively)	1,813	2,033
Accrued real estate taxes (including from VIEs of \$1,939 and \$638, respectively)	3,184	937
Advisor fees payable	385	324
Acquired intangible liabilities, net	5,577	10,080
<b>TOTAL LIABILITIES</b>	495,169	524,949
Commitments and contingencies		
Equity:		
Class E common stock: \$0.01 par value; 200,000,000 shares authorized; 26,444,843 shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively	264	264
Class A common stock: \$0.01 par value; 400,000,000 shares authorized; 9,320,989 and 3,612,169 shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively	93	36
Class M common stock: \$0.01 par value; 400,000,000 shares authorized; 1,629,313 and 104,282 shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively	16	1
Additional paid-in capital (net of offering costs of \$6,549 and \$3,219 as of June 30, 2013 and December 31, 2012, respectively)	582,930	512,383
Accumulated other comprehensive income	13	542
Distributions to stockholders	(97,392)	(90,691)
Accumulated deficit	(118,098)	(115,851)
Total Jones Lang LaSalle Income Property Trust, Inc. stockholders' equity	367,826	306,684
Noncontrolling interests	10,394	10,401
Total equity	378,220	317,085
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 873,389</b>	<b>\$ 842,034</b>

The abbreviation "VIEs" above means Variable Interest Entities.

See notes to consolidated financial statements.

**Jones Lang LaSalle Income Property Trust, Inc.**

**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**

**\$ in thousands, except per share amounts**

**(Unaudited)**

	<b>Three months ended June 30, 2013</b>	<b>Three months ended June 30, 2012</b>	<b>Six months ended June 30, 2013</b>	<b>Six months ended June 30, 2012</b>
<b>Revenues:</b>				
Minimum rents	\$ 19,762	\$ 15,921	\$ 42,533	\$ 32,307
Tenant recoveries and other rental income	5,459	3,480	9,058	6,983
Total revenues	<u>25,221</u>	<u>19,401</u>	<u>51,591</u>	<u>39,290</u>
<b>Operating expenses:</b>				
Real estate taxes	2,552	2,223	5,007	4,402
Property operating	6,609	5,563	12,691	10,907
Net (recovery of) provision for doubtful accounts	(7)	35	(169)	152
Advisor fees	1,121	572	2,107	1,302
Company level expenses	606	688	999	1,339
General and administrative	399	344	796	543
Depreciation and amortization	6,798	4,997	19,189	10,004
Total operating expenses	<u>18,078</u>	<u>14,422</u>	<u>40,620</u>	<u>28,649</u>
Operating income	7,143	4,979	10,971	10,641
<b>Other income and (expenses):</b>				
Interest expense	(6,419)	(6,415)	(12,878)	(13,317)
Debt modification expenses	—	—	(182)	—
Equity in loss of unconsolidated affiliates	(71)	(416)	(92)	(240)
Total other income and (expenses)	<u>(6,490)</u>	<u>(6,831)</u>	<u>(13,152)</u>	<u>(13,557)</u>
Income (loss) from continuing operations	653	(1,852)	(2,181)	(2,916)
<b>Discontinued operations:</b>				
Loss from discontinuing operations	—	(898)	—	(2,951)
Loss on sale of discontinued operations	—	(117)	—	(117)
Gain on transfer of property and extinguishment of debt	—	—	—	11,791
Total (loss) income from discontinued operations	<u>—</u>	<u>(1,015)</u>	<u>—</u>	<u>8,723</u>
Net income (loss)	<u>653</u>	<u>(2,867)</u>	<u>(2,181)</u>	<u>5,807</u>
Less: Net income attributable to the noncontrolling interests	<u>(27)</u>	<u>(45)</u>	<u>(66)</u>	<u>(137)</u>
Net income (loss) attributable to Jones Lang LaSalle Income Property Trust, Inc.	626	(2,912)	(2,247)	5,670
Net income (loss) from continuing operations attributable to Jones Lang LaSalle Income Property Trust, Inc. per share-basic and diluted	\$ 0.02	\$ (0.08)	\$ (0.07)	\$ (0.13)
Total (loss) income from discontinued operations per share-basic and diluted	\$ —	\$ (0.04)	\$ —	\$ 0.36
Net income (loss) attributable to Jones Lang LaSalle Income Property Trust, Inc. per share-basic and diluted	<u>\$ 0.02</u>	<u>\$ (0.12)</u>	<u>\$ (0.07)</u>	<u>\$ 0.23</u>
Weighted average common stock outstanding-basic and diluted	<u>35,343,798</u>	<u>24,022,500</u>	<u>33,445,787</u>	<u>24,008,932</u>
<b>Other comprehensive (loss) income:</b>				
Foreign currency translation adjustment	(311)	(205)	(529)	(23)
Total other comprehensive (loss) income	<u>(311)</u>	<u>(205)</u>	<u>(529)</u>	<u>(23)</u>
Net comprehensive income (loss)	<u>\$ 315</u>	<u>\$ (3,117)</u>	<u>\$ (2,776)</u>	<u>\$ 5,647</u>

See notes to consolidated financial statements.

**Jones Lang LaSalle Income Property Trust, Inc.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**\$ in thousands, except per share amounts**  
**(Unaudited)**

	Common Stock Class E		Common Stock Class A		Common Stock Class M		Additional Paid In Capital	Accumulated Other Comprehensive Income (loss)	Distributions to Stockholders	Accumulated Deficit	Noncontrolling Interests	Total Equity
	Shares	Amount	Shares	Amount	Shares	Amount						
Balance, January 1, 2013	26,444,843	\$ 264	3,612,169	\$ 36	104,282	\$ 1	\$ 512,383	\$ 542	\$ (90,691)	\$ (115,851)	\$ 10,401	\$ 317,085
Issuance of common stock	—	—	5,734,868	57	1,521,031	15	74,102	—	—	—	—	74,174
Repurchase of shares	—	—	(26,048)	—	—	—	(266)	—	—	—	—	(266)
Offering costs	—	—	—	—	—	—	(3,330)	—	—	—	—	(3,330)
Stock based compensation	—	—	—	—	4,000	—	41	—	—	—	—	41
Net (loss) income	—	—	—	—	—	—	—	—	—	(2,247)	66	(2,181)
Other comprehensive loss	—	—	—	—	—	—	—	(529)	—	—	—	(529)
Cash contributed from noncontrolling interests	—	—	—	—	—	—	—	—	—	—	208	208
Cash distributed to noncontrolling interests	—	—	—	—	—	—	—	—	—	—	(281)	(281)
Distributions declared (\$0.10) per share	—	—	—	—	—	—	—	—	(6,701)	—	—	(6,701)
Balance, June 30, 2013	26,444,843	\$ 264	9,320,989	\$ 93	1,629,313	\$ 16	\$ 582,930	\$ 13	\$ (97,392)	\$ (118,098)	\$ 10,394	\$ 378,220

	Common Stock Class E		Common Stock Class A		Common Stock Class M		Additional Paid In Capital	Accumulated Other Comprehensive Income (loss)	Distributions to Stockholders	Accumulated Deficit	Noncontrolling Interests	Total Equity
	Shares	Amount	Shares	Amount	Shares	Amount						
Balance, January 1, 2012	23,995,352	\$ 41	—	—	—	—	\$ 453,861	\$ 322	\$ (80,636)	\$ (153,327)	\$ 10,818	\$ 231,079
Contributions	41,732	1	—	—	—	—	398	—	—	—	—	399
Net income	—	—	—	—	—	—	—	—	—	5,670	137	5,807
Other comprehensive income	—	—	—	—	—	—	—	(23)	—	—	—	(23)
Cash contributed from noncontrolling interests	—	—	—	—	—	—	—	—	—	—	109	109
Cash distributed to noncontrolling interests	—	—	—	—	—	—	—	—	—	—	(305)	(305)
Distributions declared (\$0.09506) per share	—	—	—	—	—	—	—	—	(4,566)	—	—	(4,566)
Balance, June 30, 2012	24,037,104	\$ 42	—	—	—	—	\$ 454,259	\$ 299	\$ (85,202)	\$ (147,657)	\$ 10,759	\$ 232,500

See notes to consolidated financial statements.

**Jones Lang LaSalle Income Property Trust, Inc.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**\$ in thousands, except per share amounts**  
**(Unaudited)**

	Six months ended June 30, 2013	Six months ended June 30, 2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net (loss) income	\$ (2,181)	\$ 5,807
Adjustments to reconcile (loss) income to net cash provided by operating activities:		
Depreciation (including discontinued operations)	8,548	8,227
Amortization of in-place lease intangible assets (including discontinued operations)	10,189	2,352
Amortization of net above-and below-market in-place leases (including discontinued operations)	(4,303)	(363)
Amortization of financing fees (including discontinued operations)	402	656
Amortization of debt premium and discount (including discontinued operations)	(471)	(107)
Amortization of lease commissions (including discontinued operations)	452	515
Loss on sale of discontinued operations	—	117
Gain on transfer of property and extinguishment of debt (including discontinued operations)	—	(11,791)
Net (recovery of) provision for doubtful accounts (including discontinued operations)	(169)	183
Straight line rent (including discontinued operations)	(1,746)	(96)
Impairment of real estate (including discontinued operations)	—	913
Equity in loss of unconsolidated affiliates	92	240
Net changes in assets and liabilities:		
Tenant accounts receivable	(439)	409
Prepaid expenses and other assets	(564)	(208)
Advisor fees payable	61	171
Accounts payable and other accrued expenses	167	5,460
Net cash provided by operating activities	<u>10,038</u>	<u>12,485</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of real estate investment	(58,820)	—
Proceeds from sale of real estate investments, net	—	5,120
Capital improvements and lease commissions	(5,633)	(3,959)
Loan escrows	5,161	(4,882)
Net cash used in investing activities	<u>(59,292)</u>	<u>(3,721)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Issuance of common stock	72,451	—
Repurchase of shares	(266)	—
Offering costs	(1,620)	—
Distributions to stockholders	(5,544)	(1,882)
Distributions paid to noncontrolling interests	(281)	(305)
Contributions received from noncontrolling interests	208	109
Draws on credit facility	7,000	—
Proceeds from mortgage notes	12,000	—
Debt issuance costs	(472)	—
Principal payments on mortgage notes and other debt payable	(50,384)	(2,750)
Net cash provided by (used in) financing activities	<u>33,092</u>	<u>(4,828)</u>
Net (decrease) increase in cash and cash equivalents	(16,162)	3,936
Effect of exchange rates	(55)	(11)
Cash and cash equivalents at the beginning of the period	36,986	28,033
Cash and cash equivalents at the end of the period	<u>\$ 20,769</u>	<u>\$ 31,958</u>
Supplemental disclosure of cash flow information:		
Interest paid	\$ 13,173	\$ 14,119

<b>Non-cash activities</b>			
Write-offs of receivables	\$	249	\$ 82
Write-offs of retired assets		10,250	2,125
Change in liability for capital expenditures		6,142	85
Liabilities assumed at acquisition		(123)	—
Stock issued through dividend reinvestment plan		623	399
Stock based compensation		41	—
Change in issuance of common stock receivable		1,141	—
Change in accrued offering costs		1,710	—
Distribution payable		3,509	2,285
Transfers of property in extinguishment of debt settlement		—	41,834

See notes to consolidated financial statements.

**Jones Lang LaSalle Income Property Trust, Inc.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**\$ in thousands, except per share amounts**

**NOTE 1—ORGANIZATION**

*General*

*Except where the context suggests otherwise, the terms “we,” “us,” “our” and the “Company” refer to Jones Lang LaSalle Income Property Trust, Inc. The terms “Advisor” and “LaSalle” refer to LaSalle Investment Management, Inc.*

Jones Lang LaSalle Income Property Trust, Inc. is an externally managed, non-listed, daily valuation perpetual-life real estate investment trust (“REIT”) that owns and manages a diversified portfolio of apartment, industrial, office and retail properties located primarily in the United States. We expect over time that our real estate portfolio will be further diversified on a global basis through the acquisition of additional properties outside of the United States and will be complemented by investments in real estate-related debt and securities. We were originally incorporated on May 28, 2004 under the laws of the State of Maryland. We believe that we have operated in such a manner to qualify to be taxed as a REIT for federal income tax purposes commencing with the taxable year ended December 31, 2004, when we first elected REIT status. As of June 30, 2013, we owned (i) interests in a total of 34 consolidated properties located in ten states and one in Canada and (ii) an interest in one unconsolidated property located in the United States.

From our inception to October 1, 2012, we raised proceeds through private offerings of shares of our undesignated common stock. On October 1, 2012, the Securities and Exchange Commission (the “SEC”) declared effective our Registration Statement on Form S-11 (Commission File No. 333-177963) (the “Registration Statement”) with respect to our continuous public offering of up to \$3,000,000 in any combination of Class A and Class M shares of common stock (the “Offering”). In order to facilitate the Offering, on September 27, 2012, with the approval of our stockholders, we amended and restated our charter to, among other things, (i) designate our outstanding common stock as Class E common stock, (ii) create two new classes of common stock, Class A and Class M, and (iii) make certain additional changes requested by state securities administrators. We also amended and restated our bylaws on September 27, 2012 in connection with the Registration Statement being declared effective by the SEC. Additionally, on October 1, 2012, we effected a stock dividend for all Class E shares at a ratio of 4.786-to-1 in order to achieve a net asset value (“NAV”) per share for each of the Class A, Class M and Class E shares of \$10.00 as of the date we commenced the Offering. Affiliates of our sponsor, Jones Lang LaSalle Incorporated (“Jones Lang LaSalle” or our “Sponsor”), have invested an aggregate of \$60,200 through purchases of shares of our Class E common stock. As of June 30, 2013, 26,444,843 shares of Class E common stock, 9,320,989, shares of Class A common stock and 1,629,313 shares of Class M common stock were outstanding and held by a total of 2,703 stockholders.

Prior to November 14, 2011, the Company (previously named Excelsior LaSalle Property Fund, Inc.) was managed by Bank of America Capital Advisors LLC (the “Former Manager”), a registered investment adviser with the SEC, that had the day-to-day responsibility for our management and administration pursuant to a management agreement between the Company and the Former Manager (the “Management Agreement”). On November 14, 2011, the Former Manager assigned its right, duties and obligations as manager of the Company under the Management Agreement to LaSalle and since that date, the Former Manager has had no responsibility for the management of the Company.

LaSalle acts as our advisor pursuant to the amended and restated advisory agreement between the Company and LaSalle, which became effective on October 1, 2012 (the “Advisory Agreement”). Our Advisor, a registered investment adviser with the SEC, has broad discretion with respect to our investment decisions and is responsible for selecting our investments and for managing our investment portfolio pursuant to the terms of the Advisory Agreement. LaSalle is a wholly owned, but operationally independent subsidiary of Jones Lang LaSalle, a New York Stock Exchange-listed global real estate, investment management firm. We have no employees as all operations are managed by our Advisor. We have executive officers, but they are employees of and compensated by our Advisor.

**NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of Presentation and Principles of Consolidation*

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”), the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and include the accounts of our wholly-owned subsidiaries, consolidated variable interest entities (“VIE”) and the unconsolidated investments in real estate affiliates accounted for under the equity method of accounting. We consider the authoritative guidance of accounting for

investments in common stock, investments in real estate ventures, investors accounting for an investee when the investor has the majority of the voting interest but the minority partners have certain approval or veto rights, determining whether a general partner or general partners as a group controls a limited partnership or similar entity when the limited partners have certain rights, and the consolidation of VIEs in which we own less than a 100% interest. All significant intercompany balances and transactions have been eliminated in consolidation.

Parenthetical disclosures are shown on our Consolidated Balance Sheets regarding the amounts of VIE assets and liabilities that are consolidated. Our VIEs include entities owning The District at Howell Mill, Cabana Beach San Marcos, Cabana Beach Gainesville, The Lodge of Athens, Campus Lodge Columbia, The Edge at Lafayette and Campus Lodge Tampa as we maintain control over significant decisions, which began at the time of acquisition of the properties. The creditors of our VIEs do not have general recourse to us.

Noncontrolling interests represent the minority members' proportionate share of the equity in our VIEs. At acquisition, the assets, liabilities and non-controlling interests were measured and recorded at the estimated fair value. Noncontrolling interests will increase for the minority members' share of net income of these entities and contributions and decrease for the minority members' share of net loss and distributions. As of June 30, 2013, noncontrolling interests represented the minority members' proportionate share of the equity of the entities listed above as VIEs.

The accompanying unaudited interim financial statements have been prepared in accordance with the accounting policies described in the financial statements and related notes included in the Company's Form 10-K filed with the SEC on March 7, 2013 (our "2012 Form 10-K") and should be read in conjunction with such financial statements and related notes. The following notes to these interim financial statements highlight changes to the notes included in the December 31, 2012 audited financial statements included in our 2012 Form 10-K and present interim disclosures as required by the SEC.

The interim financial data as of June 30, 2013 and for the three and six months ended June 30, 2013 and 2012 is unaudited. In the opinion of the Company, the interim data includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the results for the interim periods.

#### *Allowance for Doubtful Accounts*

An allowance for doubtful accounts is provided against the portion of accounts receivable and deferred rent receivable that is estimated to be uncollectible. Such allowance is reviewed periodically based upon our recovery experience. At June 30, 2013 and December 31, 2012, our allowance for doubtful accounts was \$152 and \$570, respectively.

#### *Deferred Expenses*

Deferred expenses consist of debt issuance costs and lease commissions. Debt issuance costs are capitalized and amortized over the terms of the respective agreements as a component of interest expense. Lease commissions are capitalized and amortized over the term of the related lease as a component of depreciation and amortization expense. Accumulated amortization of deferred expenses at June 30, 2013 and December 31, 2012 was \$4,025 and \$4,013, respectively.

#### *Acquisitions*

We have allocated purchase price to acquired intangible assets, which include acquired in-place lease intangibles, acquired above-market in-place lease intangibles and acquired ground lease intangibles, which are reported net of accumulated amortization of \$22,505 and \$26,515 at June 30, 2013 and December 31, 2012, respectively, on the accompanying Consolidated Balance Sheets. The acquired intangible liabilities represent acquired below-market in-place leases, which are reported net of accumulated amortization of \$2,582 and \$5,465 at June 30, 2013 and December 31, 2012, respectively, on the accompanying Consolidated Balance Sheets.

#### *Fair Value Disclosure*

The authoritative guidance requires the disclosure of the fair value of our financial instruments for which it is practicable to estimate that value. The guidance does not apply to all balance sheet items. Market information as available or present value techniques have been utilized to estimate the amounts required to be disclosed. Since such amounts are estimates, there can be no assurance that the disclosed value of any financial instrument could be realized by immediate settlement of the instrument. We have estimated the fair value of our mortgage notes and other debt payable reflected in the accompanying Consolidated Balance Sheets at amounts that are based upon an interpretation of available market information and valuation methodologies (including discounted cash flow analysis with regard to fixed rate debt) for similar loans made to borrowers with similar credit ratings and for the same maturities. The fair value of our mortgage notes and other debt payable, including our line of credit which was entered into at market rates, using level two inputs was approximately \$4,708 higher and \$17,136 higher than the

aggregate carrying amounts at June 30, 2013 and December 31, 2012, respectively. Such fair value estimates are not necessarily indicative of the amounts that would be realized upon disposition of our mortgage notes payable.

### *Use of Estimates*

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions. These estimates and assumptions impact the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. For example, significant estimates and assumptions have been made with respect to useful lives of assets, recoverable amounts of receivables, initial valuations and related amortization periods of deferred costs and intangibles, particularly with respect to property acquisitions. Actual results could differ from those estimates.

### **NOTE 3—PROPERTY**

The primary reason we make acquisitions of real estate investments in the apartment, industrial, office and retail property sectors is to invest capital contributed by stockholders in a diversified portfolio of real estate assets. The consolidated properties acquired by the Company during 2013 are as follows:

Property	Sector	Square Feet	Location	Ownership %	Acquisition Date	Gross Acquisition Price
Joliet Distribution Center	Industrial	442,000	Joliet, IL	100%	June 26, 2013	\$ 21,000
Suwanee Distribution Center	Industrial	559,000	Atlanta, GA	100%	June 28, 2013	37,943

We allocated the purchase price of our 2013 acquisitions in accordance with authoritative guidance as follows:

	2013 Acquisitions
Land	\$ 8,955
Building and equipment	43,360
In-place lease intangible	6,554
Above-market lease intangible	103
Below-market lease intangible	(29)
	<u>\$ 58,943</u>
Weighted average amortization period for intangible assets and liabilities	2 - 10 years

The following table summarizes the loss from discontinued operations for Georgia Door Sales Distribution Center, Metropolitan Park North and Marketplace at Northglenn for the three and six months ended June 30, 2012:

	Three months ended June 30, 2012	Six months ended June 30, 2012
Total revenue	\$ 1,863	\$ 4,896
Real estate taxes	(327)	(778)
Property operating	(236)	(669)
Provision for doubtful accounts	7	(31)
General and administrative	(16)	(103)
Net provision for impairment	—	(913)
Depreciation and amortization	(326)	(1,090)
Interest expense	(1,863)	(4,263)
Loss from discontinued operations	<u>\$ (898)</u>	<u>\$ (2,951)</u>

#### NOTE 4—UNCONSOLIDATED REAL ESTATE AFFILIATES

We own a 46.5% interest in Legacy Village. On December 4, 2012, we acquired the remaining 20% interest in 111 Sutter Street. We had previously owned a majority, but non-controlling, interest in 111 Sutter Street from March 29, 2005 through December 4, 2012. The following table summarizes financial information for our unconsolidated real estate affiliate:

##### *Summarized Combined Balance Sheets - Unconsolidated Real Estate Affiliate*

	June 30, 2013	December 31, 2012
Total assets	\$ 102,394	\$ 104,882
Total liabilities	\$ 88,947	\$ 91,176
Members' equity	13,447	13,706
Total liabilities and members' equity	\$ 102,394	\$ 104,882

##### *Company Investment in Unconsolidated Real Estate Affiliate*

	June 30, 2013	December 31, 2012
Members' equity	\$ 13,447	\$ 13,706
Less: other members' equity	(8,303)	(8,442)
Basis differential in investment in unconsolidated real estate affiliates, net (1)	14,751	14,724
Investments in unconsolidated real estate affiliates	\$ 19,895	\$ 19,988

- (1) The basis differential in investment in the equity of the unconsolidated real estate affiliate is attributable to a difference in the fair value of Legacy Village over its historical cost at acquisition plus our own acquisition costs for Legacy Village. We amortize the basis differential over the lives of the related assets and liabilities that make up the fair value difference, primarily buildings and improvements. In some instances, the useful lives of these assets and liabilities differ from the useful lives being used to amortize the assets and liabilities by the other members. The basis differential allocated to land is not subject to amortization.

##### *Summarized Combined Statements of Operations - Unconsolidated Real Estate Affiliates*

	Three months ended June 30, 2013	Three months ended June 30, 2012	Six months ended June 30, 2013	Six months ended June 30, 2012
Total revenues	\$ 4,521	\$ 6,390	\$ 9,054	\$ 13,058
Total operating expenses	3,498	4,989	6,890	9,054
Operating income	1,023	1,401	2,164	4,004
Total other expenses	1,205	2,028	2,423	4,070
Net loss	\$ (182)	\$ (627)	\$ (259)	\$ (66)

##### *Company Equity in Income of Unconsolidated Real Estate Affiliates*

	Three months ended June 30, 2013	Three months ended June 30, 2012	Six months ended June 30, 2013	Six months ended June 30, 2012
Net loss of unconsolidated real estate affiliates	\$ (182)	\$ (627)	\$ (259)	\$ (66)
Other members' share of net loss (income)	98	224	140	(178)
Adjustments and other expenses	13	(10)	27	10
Other expense from unconsolidated real estate affiliates	—	(3)	—	(6)
Company equity in loss of unconsolidated real estate affiliates	\$ (71)	\$ (416)	\$ (92)	\$ (240)

## NOTE 5—MORTGAGE NOTES AND OTHER DEBT PAYABLE

Mortgage notes and other debt payable have various maturities through 2027 and consist of the following:

Property	Maturity/ Extinguishment Date	Interest Rate	Amount payable as of	
			June 30, 2013	December 31, 2012
Mortgage notes payable (1) (2)	July 2013 - March 2027	2.94% - 6.14%	\$ 451,239	\$ 479,206
Line of credit	June 2015	2.70%	7,000	—
Other debt payable (3)	January 2013	4.75%	—	12,000
Mortgage notes and other debt payable			458,239	491,206
Net debt premium on assumed debt			1,308	1,779
Mortgage notes and other debt payable, net			<u>\$ 459,547</u>	<u>\$ 492,985</u>

- (1) On June 20, 2013, we entered into a \$12,000 mortgage note payable secured by 4001 North Norfleet Road. The note matures February 1, 2017 and has a floating interest rate equal to LIBOR plus 2.75% (2.94% at June 30, 2013).
- (2) On July 1, 2013, we retired the mortgage note payable on 36 Research Park Drive. The outstanding balance on the mortgage note payable, including accrued interest, was approximately \$10,650,000. We negotiated a discounted payoff in the amount of \$9,500.
- (3) The seller of 111 Sutter Street provided short-term financing at closing at the prime rate (3.25% at December 31, 2012) plus 150 basis points. In January 2013, we retired the \$12,000 note payable.

Aggregate principal payments of mortgage notes payable as of June 30, 2013 are as follows:

Year	Amount
2013	\$ 56,686
2014	138,857
2015	24,452
2016	33,530
2017	112,621
Thereafter	85,093
Total	<u>\$ 451,239</u>

### *Line of Credit*

On June 25, 2013, we entered into a \$40,000 revolving line of credit agreement with Bank of America, N.A. to cover short-term capital needs for new property acquisitions and working cash. The line of credit has a two year term and bears interest based on LIBOR plus a spread ranging from 1.50% to 2.75% depending on the Company's leverage ratio (2.25% spread at June 30, 2013). We may not draw funds on our line of credit if we experience a Material Adverse Effect, which is defined to include, among other things, (a) a material adverse effect upon the operations, business, assets, liabilities, or financial condition of the Company, taken as a whole; (b) a material impairment of the rights and remedies of lender under any loan document or the ability of any loan party to perform its obligations under any loan document; or (c) a material adverse effect upon the legality, validity, binding effect or enforceability against any loan party of any loan document to which it is a party. As of June 30, 2013, there were no material adverse effects. Our line of credit does require us to meet certain customary debt covenants which include a maximum leverage ratio, a minimum debt service ratio as well as minimum amounts of equity and liquidity.

At June 30, 2013, we were in compliance with all debt covenants.

## NOTE 6—COMMON STOCK

We have three classes of common stock outstanding as of June 30, 2013. Our previously existing class of undesignated common stock was designated as Class E common stock on September 27, 2012. The outstanding shares of Class E common stock will convert to Class M common stock on October 1, 2013. We will not issue any additional shares of Class E common

stock. Shares of Class A and M common stock are currently being sold under our continuous public Offering. The fees payable to our dealer manager with respect to each outstanding share of each class, as a percentage of NAV, are as follows:

	Selling Commission	Dealer Manager Fee	Distribution Fee
Class A Shares	up to 3.5%	0.55%	0.50%
Class M Shares	None	0.55%	None
Class E Shares	None	None	None

The selling commission, dealer manager fee and distribution fee are offering costs and are recorded as a reduction of capital in excess of par value.

#### *Stock Issuances*

The stock issuances for our three classes of shares for the six months ended June 30, 2013 and for the year ended December 31, 2012 were as follows:

	Six months ended June 30, 2013		Year ended December 31, 2012	
	# of shares	Amount	# of shares	Amount
Class A Shares	5,734,868	\$ 58,692	3,612,169	\$ 37,035
Class M Shares	1,525,031	15,523	104,282	1,057
Class E Shares (1)	—	—	5,202,625	50,794
Total		\$ 74,215		\$ 88,886

- (1) On August 8, 2012, we sold 5,120,355 shares of our undesignated common stock to an affiliate of our Advisor at our June 30, 2012 net asset value of approximately \$9.76 per share. The undesignated shares of our common stock were designated as Class E shares on September 27, 2012.

#### *Stock Dividend*

On October 1, 2012, we declared a stock dividend with respect to all Class E shares at a ratio of 4.786-to-1. The effects of the stock dividend, which was effected as a stock split, have been applied retroactively to all share and per share amounts for all periods presented.

#### *Share Repurchase Plan*

On October 1, 2012, we adopted a new share repurchase plan whereby on a daily basis stockholders may request we repurchase all or a portion of their shares of Class A and Class M common stock at that day's NAV per share. The share repurchase plan is subject to a one-year holding period, with certain exceptions, and limited to 5% of NAV per quarter with certain limitations based on the size of the capital raise in our Offering. Class E shares are not eligible to participate in the share repurchase plan. For the three and six months ended June 30, 2013, we repurchased 26,048 shares of Class A common stock that were issued through our distribution reinvestment plan.

#### *Distribution Reinvestment Plan*

From January 1, 2012 through September 30, 2012, we issued 82,270 shares of common stock for approximately \$794 pursuant to our dividend reinvestment plan that was in effect prior to the commencement of the Offering on October 1, 2012. On October 1, 2012, we terminated our existing dividend reinvestment plan and adopted a new distribution reinvestment plan whereby Class A and Class M shares may elect to have their cash distributions reinvested in additional shares of our Common Stock at the NAV per share on the distribution date. Class E shares are not eligible to participate in the distribution reinvestment plan. For the six months ended June 30, 2013, we issued 52,291 and 9,229 shares of Class A and Class M Common Stock, respectively, for \$623 under the distribution reinvestment plan.

#### *Earnings Per Share ("EPS")*

Basic per share amounts are based on the weighted average of shares outstanding of 35,343,798 and 33,445,787 for the three and six months ended June 30, 2013 and 24,022,500 and 24,008,932 for the three and six months ended June 30, 2012, respectively. We have no dilutive or potentially dilutive securities. The computations of basic and diluted EPS were adjusted retroactively for all periods presented to reflect the stock dividend that occurred on October 1, 2012.

### ***Organization and Offering Costs***

Organization and offering expenses include, but are not limited to, legal, accounting and printing fees and personnel costs of our Advisor (including reimbursement of personnel costs for our executive officers) attributable to our organization, preparation of the registration statement, registration and qualification of our common stock for sale with the SEC and in the various states and filing fees incurred by our Advisor. LaSalle agreed to fund our organization and offering expenses through October 1, 2012, which is the date the SEC declared our registration statement effective, following which time we commenced reimbursing LaSalle over 36 months for organization and offering expenses incurred prior to the commencement date. Following the Offering commencement date, we began paying directly or reimbursing LaSalle if it pays on our behalf any organization and offering expenses incurred during the Offering period (other than selling commissions, the dealer manager fee and distribution fees) as and when incurred. After the termination of the Offering, our Advisor has agreed to reimburse us to the extent that the organization and offering expenses that we incur exceed 15% of our gross proceeds from the Offering. Organization costs are expensed, whereas offering costs are recorded as a reduction of capital in excess of par value. As of June 30, 2013 and December 31, 2012, LaSalle had paid \$4,211 and \$2,719, respectively, of organization and offering expenses on our behalf which we had not reimbursed. These costs are included in Accounts payable and other accrued expenses.

### **NOTE 7—RELATED PARTY TRANSACTIONS**

Effective as of October 1, 2012, we entered into a First Amended and Restated Advisory Agreement with LaSalle, pursuant to which we pay a fixed advisory fee of 1.25% of our NAV calculated daily. The Advisory Agreement allows for a performance fee to be earned for each share class based on the total return of that share class during the calendar year. The performance fee is calculated as 10% of the return in excess of 7% per annum.

Prior to October 1, 2012, under the terms of the Management and Advisory Agreements, we paid each of the Former Manager and Advisor an annual fixed fee equal to 0.75% of NAV, calculated quarterly. Effective January 1, 2010, the Former Manager's fixed fee was reduced from 0.75% of NAV to 0.10% of NAV. Beginning on November 14, 2011, when the Former Manager assigned the Management Agreement to the Advisor, we began paying the Former Manager's fixed fee to the Advisor. As a result, we began paying the Advisor total aggregate compensation of 0.85% of NAV for management and advisory services provided to the Company. Additionally, under the terms of the Management and Advisory Agreements, we paid the Former Manager and our Advisor an aggregate annual variable fee equal to 7.50% of the Variable Fee Base Amount, as defined in the Advisory Agreement, calculated quarterly. The Former Manager was allocated an increasing proportion of the variable fee to the extent the Company's NAV increased, up to a maximum of 1.87% of the 7.50% fee paid. Effective January 1, 2010, the Former Manager waived its participation in the variable fee and the Advisor waived its participation in the variable fee per the terms of the Management Agreement.

The fixed advisory fee for the three and six months ended June 30, 2013 was \$1,121 and \$2,107, respectively. The fixed management and advisory fees for the three and six months ended June 30, 2012 were \$488 and \$971, respectively. The fixed advisory fees payable at June 30, 2013 and December 31, 2012 was \$385 and \$324, respectively. The variable fee for the three and six months ended June 30, 2012 was \$84 and \$331, respectively. No variable fee expense was included in Advisor fees payable at December 31, 2012. No performance fee was earned for the three and six months ended June 30, 2013.

We pay Jones Lang LaSalle Americas, Inc. ("JLL Americas"), an affiliate of the Advisor, for property management and leasing services performed at various properties we own, on terms no less favorable than we could receive from other third party service providers. For the three and six months ended June 30, 2013, we paid JLL Americas \$52 and \$104, respectively. For the three and six months ended June 30, 2012, we paid JLL Americas \$50 and \$90, respectively. During the three months ended June 30, 2013, we paid JLL Americas \$100 in loan placement fees related to the mortgage debt on 4001 North Norfleet and the line of credit.

LaSalle Investment Management Distributors, LLC, an affiliate of our Advisor, is the dealer manager (the "Dealer Manager") for our Offering. For the three and six months ended June 30, 2013, we paid the Dealer Manager selling commissions, dealer manager fees and distribution fees totaling \$535 and \$853, respectively. A majority of the selling commissions, dealer manager fees and distribution fees are reallocated to participating broker-dealers.

As of June 30, 2013, we owed \$4,211 for organization and offering costs paid by LaSalle (see Note 6-Common Stock). These costs are included in Accounts payable and other accrued expenses at June 30, 2013.

#### **NOTE 8—COMMITMENTS AND CONTINGENCIES**

The Dignity Health Office Portfolio mortgage debt requires that we deposit an annual amount of \$855, up to a cumulative maximum of \$1,900, into an escrow account to fund future tenant improvements and leasing commissions. The amount of the escrow funded by each of the 15 buildings in the portfolio is capped individually pursuant to each loan agreement. At June 30, 2013, we had approximately \$1,217 deposited in this escrow, and we expect to fund \$348 during the remainder of 2013. Additionally, we are required to deposit approximately \$151 per year into an escrow account to fund capital expenditures. At June 30, 2013, our capital account escrow account balance was \$163. These escrow accounts allow us to withdraw funds as we incur costs related to tenant improvements, leasing commissions and capital expenditures. Additionally, on a monthly basis, we are required to fund an escrow account for the future payment of real estate taxes and insurance costs in an amount equal to 1/12th of the estimated real estate taxes and insurance premium. At June 30, 2013, our real estate tax and insurance escrow balance was \$693. We expect to fund the loan escrows from property operations.

As part of the lease with our single tenant at the 4001 North Norfleet Road property, we provided the tenant a right to expand the current building by up to 286,000 square feet of space. If the tenant exercises this right, we will be obligated to construct this expansion space. The tenant has the right to provide notice to us of its desire to expand at any time prior to February 28, 2016 (the end of the ninth year of the lease), or if the lease is extended, until any time prior to the end of the fourth year of any extension. As of June 30, 2013, we had not received an expansion notice from the tenant.

#### **NOTE 9—SEGMENT REPORTING**

We have four operating segments: apartment properties, industrial properties, office properties, and retail properties. Consistent with how we review and manage our properties, the financial information summarized below is presented by reportable operating segment and reconciled to income (loss) from continuing operations as of and for the three and six months ended June 30, 2013 and 2012.

	Apartments	Industrial	Office	Retail	Total
<b>Assets as of June 30, 2013</b>	\$ 231,089	\$ 102,453	\$ 422,625	\$ 90,555	\$ 846,722
<b>Assets as of December 31, 2012</b>	\$ 232,387	\$ 43,867	\$ 429,407	\$ 91,222	\$ 796,883
<b>Three Months Ending June 30, 2013</b>					
<b>Revenues:</b>					
Minimum rents	\$ 7,844	\$ 1,051	\$ 9,366	\$ 1,501	\$ 19,762
Tenant recoveries and other rental income	448	212	4,236	563	5,459
<b>Total revenues</b>	<u>\$ 8,292</u>	<u>\$ 1,263</u>	<u>\$ 13,602</u>	<u>\$ 2,064</u>	<u>\$ 25,221</u>
<b>Operating expenses:</b>					
Real estate taxes	\$ 843	\$ 166	\$ 1,190	\$ 353	\$ 2,552
Property operating	3,229	30	3,043	307	6,609
(Recovery of) provision for doubtful accounts	47	—	(56)	2	(7)
<b>Total segment operating expenses</b>	<u>\$ 4,119</u>	<u>\$ 196</u>	<u>\$ 4,177</u>	<u>\$ 662</u>	<u>\$ 9,154</u>
<b>Operating income - Segments</b>	<u>\$ 4,173</u>	<u>\$ 1,067</u>	<u>\$ 9,425</u>	<u>\$ 1,402</u>	<u>\$ 16,067</u>
<b>Capital expenditures by segment</b>	\$ 596	\$ 7	\$ 3,709	\$ 74	\$ 4,386
<b>Reconciliation to income from continuing operations</b>					
Operating income - Segments					\$ 16,067
Advisor fees					1,121
Company level expenses					606
General and administrative					399
Depreciation and amortization					6,798
Operating income					<u>\$ 7,143</u>
<b>Other income and (expenses):</b>					
Interest expense					\$ (6,419)
Equity in loss of unconsolidated affiliates					(71)
<b>Total other income and (expenses)</b>					<u>\$ (6,490)</u>
<b>Income from continuing operations</b>					<u>\$ 653</u>
<b>Reconciliation to total consolidated assets as of June 30, 2013</b>					
Assets per reportable segments					\$ 846,722
Corporate level assets					26,667
<b>Total consolidated assets</b>					<u>\$ 873,389</u>
<b>Reconciliation to total consolidated assets as of December 31, 2012</b>					
Assets per reportable segments					\$ 796,883
Corporate level assets					45,151
<b>Total consolidated assets</b>					<u>\$ 842,034</u>

	<u>Apartments</u>	<u>Industrial</u>	<u>Office</u>	<u>Retail</u>	<u>Total</u>
<b>Three Months Ended June 30, 2012</b>					
<b>Revenues:</b>					
Minimum rents	\$ 7,757	\$ 1,026	\$ 5,661	\$ 1,477	\$ 15,921
Tenant recoveries and other rental income	469	233	2,259	519	3,480
<b>Total revenues</b>	<b>\$ 8,226</b>	<b>\$ 1,259</b>	<b>\$ 7,920</b>	<b>\$ 1,996</b>	<b>\$ 19,401</b>
<b>Operating expenses:</b>					
Real estate taxes	\$ 796	\$ 195	\$ 941	\$ 291	\$ 2,223
Property operating	3,129	87	2,024	323	5,563
Provision for doubtful accounts	19	—	16	—	35
<b>Total segment operating expenses</b>	<b>\$ 3,944</b>	<b>\$ 282</b>	<b>\$ 2,981</b>	<b>\$ 614</b>	<b>\$ 7,821</b>
<b>Operating income - Segments</b>	<b>\$ 4,282</b>	<b>\$ 977</b>	<b>\$ 4,939</b>	<b>\$ 1,382</b>	<b>\$ 11,580</b>
Capital expenditures by segment	\$ 552	\$ 26	\$ 1,370	\$ 76	\$ 2,024
<b>Reconciliation to income from continuing operations</b>					
Operating income - Segments					\$ 11,580
Advisor fees					572
Company level expenses					688
General and administrative					344
Depreciation and amortization					4,997
Operating income					\$ 4,979
Other income and (expenses):					
Interest expense					\$ (6,415)
Equity in income of unconsolidated affiliates					(416)
Total other income and (expenses)					\$ (6,831)
Loss from continuing operations					<u>\$ (1,852)</u>

	<u>Apartments</u>	<u>Industrial</u>	<u>Office</u>	<u>Retail</u>	<u>Total</u>
<b>Six Months Ending June 30, 2013</b>					
<b>Revenues:</b>					
Minimum rents	\$ 15,849	\$ 2,084	\$ 21,567	\$ 3,033	\$ 42,533
Tenant recoveries and other rental income	811	386	6,736	1,125	9,058
<b>Total revenues</b>	<b>\$ 16,660</b>	<b>\$ 2,470</b>	<b>\$ 28,303</b>	<b>\$ 4,158</b>	<b>\$ 51,591</b>
<b>Operating expenses:</b>					
Real estate taxes	\$ 1,684	\$ 327	\$ 2,368	\$ 628	\$ 5,007
Property operating	6,414	57	5,641	579	12,691
Provision for doubtful accounts	97	—	(301)	35	(169)
<b>Total segment operating expenses</b>	<b>\$ 8,195</b>	<b>\$ 384</b>	<b>\$ 7,708</b>	<b>\$ 1,242</b>	<b>\$ 17,529</b>
<b>Operating income - Segments</b>	<b>\$ 8,465</b>	<b>\$ 2,086</b>	<b>\$ 20,595</b>	<b>\$ 2,916</b>	<b>\$ 34,062</b>
<b>Capital expenditures by segment</b>	<b>\$ 959</b>	<b>\$ 41</b>	<b>\$ 10,166</b>	<b>\$ 74</b>	<b>\$ 11,240</b>
<b>Reconciliation to income from continuing operations</b>					
Operating income - Segments					\$ 34,062
Advisor fees					2,107
Company level expenses					999
General and administrative					796
Depreciation and amortization					19,189
Operating income					<u>\$ 10,971</u>
Other income and (expenses):					
Interest expense					\$ (12,878)
Debt modification expenses					(182)
Equity in loss of unconsolidated affiliates					(92)
<b>Total other income and (expenses)</b>					<u>\$ (13,152)</u>
Loss from continuing operations					<u>\$ (2,181)</u>

	<u>Apartments</u>	<u>Industrial</u>	<u>Office</u>	<u>Retail</u>	<u>Total</u>
<b>Six Months Ended June 30, 2012</b>					
<b>Revenues:</b>					
Minimum rents	\$ 15,758	\$ 2,073	\$ 11,482	\$ 2,994	\$ 32,307
Tenant recoveries and other rental income	849	480	4,624	1,030	6,983
<b>Total revenues</b>	<b>\$ 16,607</b>	<b>\$ 2,553</b>	<b>\$ 16,106</b>	<b>\$ 4,024</b>	<b>\$ 39,290</b>
<b>Operating expenses:</b>					
Real estate taxes	\$ 1,532	\$ 389	\$ 1,899	\$ 582	\$ 4,402
Property operating	6,177	114	4,005	611	10,907
Provision for doubtful accounts	23	—	106	23	152
<b>Total segment operating expenses</b>	<b>\$ 7,732</b>	<b>\$ 503</b>	<b>\$ 6,010</b>	<b>\$ 1,216</b>	<b>\$ 15,461</b>
<b>Operating income - Segments</b>	<b>\$ 8,875</b>	<b>\$ 2,050</b>	<b>\$ 10,096</b>	<b>\$ 2,808</b>	<b>\$ 23,829</b>
Capital expenditures by segment	\$ 786	\$ 26	\$ 2,550	\$ 83	\$ 3,445
<b>Reconciliation to income from continuing operations</b>					
Operating income - Segments					\$ 23,829
Advisor fees					1,302
Company level expenses					1,339
General and administrative					543
Depreciation and amortization					10,004
Operating income					\$ 10,641
<b>Other income and (expenses):</b>					
Interest expense					\$ (13,317)
Equity in income of unconsolidated affiliates					(240)
Total other income and (expenses)					\$ (13,557)
Loss from continuing operations					<u>\$ (2,916)</u>

#### NOTE 10—DISTRIBUTIONS PAYABLE

On May 7, 2013, our board of directors declared for the second quarter of 2013 a gross dividend in the amount of \$0.10 per share to holders of each class of our common stock of record as of June 27, 2013. The dividend was paid on August 2, 2013. Class E stockholders received \$0.10 per share. Class A and Class M stockholders received \$0.10 per share less applicable class-specific per share fees resulting in a net dividend of \$0.07818 and \$0.08881, respectively.

#### NOTE 11—SUBSEQUENT EVENTS

On July 1, 2013, we retired the mortgage note payable on 36 Research Park Drive. The outstanding balance on the mortgage note payable, including accrued interest, was approximately \$10,650. We negotiated a discounted payoff in the amount of \$9,500, which was funded with a \$7,000 draw on our line of credit and cash on hand. The discounted payoff will be reflected as a gain on extinguishment of debt. As a result, we own the property free and clear of mortgage debt.

On August 6, 2013, our board of directors approved a gross dividend for the third quarter of 2013 of \$0.10 per share to stockholders of record as of September 27, 2013, payable on November 1, 2013. Class E stockholders receive \$0.10 per share. Class A and Class M stockholders will receive \$0.10 per share less applicable class-specific fees.

\* \* \* \* \*

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**\$ in thousands, except per share amounts**

### **Cautionary Note Regarding Forward-Looking Statements**

This Quarterly report on Form 10-Q may contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), regarding, among other things, our plans, strategies and prospects, both business and financial. Forward-looking statements include, but are not limited to, statements that represent our beliefs concerning future operations, strategies, financial results or other developments. Forward-looking statements can be identified by the use of forward-looking terminology such as, but not limited to, "may," "should," "expect," "anticipate," "estimate," "would be," "believe," or "continue" or the negative or other variations of comparable terminology. Because these forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, actual results could be materially different. Although we believe that our plans, intentions and expectations reflected in or suggested by these forward-looking statements are reasonable, we cannot assure you that we will achieve or realize these plans, intentions or expectations. Forward-looking statements are inherently subject to risks, uncertainties and assumptions. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date this Form 10-Q is filed with the SEC. Except as required by law, we do not undertake to update or revise any forward-looking statements contained in this Form 10-Q. Important factors that could cause actual results to differ materially from the forward-looking statements are disclosed in "Item 1A. Risk Factors," "Item 1. Business" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in the Company's 2012 Form 10-K and our periodic reports filed with the SEC.

### **Management Overview**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand our results of operations and financial condition. This MD&A is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the accompanying notes to the consolidated financial statements appearing elsewhere in this Form 10-Q. All references to numbered Notes are to specific notes to our Consolidated Financial Statements beginning on page 8 of this Form 10-Q, and the descriptions referred to are incorporated into the applicable portion of this section by reference. References to "base rent" in this Form 10-Q refer to cash payments made under the relevant lease(s), excluding real estate taxes and certain property operating expenses that are paid by us and are recoverable under the relevant lease(s) and exclude adjustments for straight-line rent revenue and above- and below-market lease amortization.

The discussions surrounding our Consolidated Properties refer to our wholly or majority owned and controlled properties, which as of June 30, 2013, were comprised of:

#### **Apartments**

- Station Nine Apartments,
- Cabana Beach San Marcos,
- Cabana Beach Gainesville,
- Campus Lodge Athens,
- Campus Lodge Columbia,
- The Edge at Lafayette and
- Campus Lodge Tampa.

#### **Industrial**

- 105 Kendall Park Lane,
- 4001 North Norfleet Road,
- Joliet Distribution Center and
- Suwanee Distribution Center.

#### **Office**

- Monument IV at Worldgate,
- 111 Sutter Street,

- the Dignity Health Office Portfolio,
- 4 Research Park Drive,
- 36 Research Park Drive,
- Canyon Plaza and
- Railway Street Corporate Centre.

#### **Retail**

- Stirling Slidell Shopping Centre and
- The District at Howell Mill.

Our Unconsolidated Property, owned through a joint venture arrangement as of June 30, 2013, refers to Legacy Village. Because management's operating strategies are generally the same whether the properties are consolidated or unconsolidated, we believe that financial information and operating statistics with respect to all properties, both consolidated and unconsolidated, provide important insights into our operating results, including the relative size and significance of these elements to our overall operations. Collectively, we refer to our Consolidated and Unconsolidated Properties as our "Company Portfolio."

Our primary business is the ownership and management of a diversified portfolio of office, retail, industrial and apartment properties primarily located in the United States. It is expected that over time our real estate portfolio will be further diversified on a global basis and will be complemented by investments in real estate-related assets.

We are managed by our Advisor, LaSalle Investment Management, Inc., a subsidiary of our Sponsor, Jones Lang LaSalle Incorporated (NYSE: JLL), a leading global real estate investment management and services firm. We hire property management and leasing companies to provide the on-site, day-to-day management and leasing services for our properties. When selecting a property management or leasing company for one of our properties, we look for service providers that have a strong local market or industry presence, create portfolio efficiencies, have the ability to develop new business for us and will provide a strong internal control environment that will comply with our Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley") internal control requirements. We currently use a mix of property management and leasing service providers that include large national real estate service firms, including an affiliate of our Advisor, and smaller local firms.

We seek to minimize risk and maintain stability of income and principal value through broad diversification across property sectors and geographic markets and by balancing tenant lease expirations and debt maturities across the Company Portfolio. Our diversification goals also take into account investing in sectors or regions we believe will create returns consistent with our investment objectives. Under normal conditions, we intend to pursue investments principally in well-located, well-leased assets within the apartment, industrial, office and retail sectors. We expect to actively manage the mix of properties and markets over time in response to changing operating fundamentals within each property sector and to changing economies and real estate markets in the geographic areas considered for investment. When consistent with our investment objectives, we also seek to maximize the tax efficiency of our investments through like-kind exchanges and other tax planning strategies.

The following tables summarize our diversification by property sector and geographic region based upon the fair value of our Consolidated and Unconsolidated Properties. These tables provide examples of how our Advisor evaluates the Company Portfolio when making investment decisions.

## Property Sector Diversification

### Estimated Percent of Fair Value as of June 30, 2013

	Consolidated Properties	Unconsolidated Property	Consolidated and Unconsolidated Properties
Apartment	26%	—	23%
Industrial	14%	—	13%
Office	51%	—	47%
Retail	9%	100%	17%

## Geographic Region Diversification

### Estimated Percent of Fair Value as of June 30, 2013

	Consolidated Properties	Unconsolidated Property	Consolidated and Unconsolidated Properties
West	36%	—	32%
South	31%	—	29%
East	15%	—	14%
Midwest	13%	100%	20%
International	5%	—	5%

### Seasonality

For our six student-oriented apartment communities, the majority of our leases commence mid-August and terminate the last day of July. These dates generally coincide with the commencement of the universities' fall academic term and the completion of the subsequent summer school session. In certain cases we enter into leases for less than the full academic year, including nine-month or shorter-term leases. As a result, cash flows may be reduced during the summer months at properties having lease terms shorter than 12 months. The annual releasing cycle results in significant turnover in the tenant population from year to year. Accordingly, certain property revenues and operating expenses tend to be seasonal in nature, and therefore not incurred ratably over the course of the year. Prior to the commencement of each new lease period, mostly during the first two weeks of August, we prepare the units for new incoming tenants. Other than revenue generated by in-place leases for returning tenants, we do not generally recognize lease revenue during this period, referred to as "Turn", as we have no leases in place. In addition, during Turn we incur significant expenses making our units ready for occupancy, which we recognize immediately. This lease Turn period results in seasonality impacts on our operating results during the second and third quarter of each year.

With the exception of our student-oriented apartment communities described above, our investments are not materially impacted by seasonality, despite certain of our retail tenants being impacted by seasonality. Percentage rents (rents computed as a percentage of tenant sales) that we earn from investments in retail properties may, in the future, be impacted by seasonality.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions. These estimates and assumptions impact the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. For example, significant estimates and assumptions have been made with respect to the useful lives of assets, recoverable amounts of receivables and initial valuations and related amortization periods of deferred costs and intangibles, particularly with respect to property acquisitions. Actual results could differ from those estimates.

### Critical Accounting Policies

The MD&A is based upon our consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. Management bases its estimates on historical experience and assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making

judgments about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe there have been no significant changes during the three and six months ended June 30, 2013 to the items that we disclosed as our critical accounting policies and estimates under "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations," in our 2012 Form 10-K.

### Consolidated Properties

Consolidated Properties owned at June 30, 2013 are as follows:

Property Name	Location	Acquisition Date	Ownership %	Net Rentable Square Feet	Percentage Leased as of June 30, 2013
<b>Apartment Segment:</b>					
Station Nine Apartments	Durham, NC	April 16, 2007	100%	312,000	98%
Cabana Beach San Marcos (1)(2)	San Marcos, TX	November 21, 2007	78	258,000	88
Cabana Beach Gainesville (1)(2)	Gainesville, FL	November 21, 2007	78	598,000	89
Campus Lodge Athens (1)(2)	Athens, GA	November 21, 2007	78	229,000	95
Campus Lodge Columbia (1)(2)	Columbia, MO	November 21, 2007	78	256,000	90
The Edge at Lafayette (1)(2)	Lafayette, LA	January 15, 2008	78	207,000	97
Campus Lodge Tampa (1)(2)	Tampa, FL	February 29, 2008	78	477,000	97
<b>Industrial Segment:</b>					
105 Kendall Park Lane	Atlanta, GA	June 30, 2005	100	409,000	100
4001 North Norfleet Road	Kansas City, MO	February 27, 2007	100	702,000	100
Joliet Distribution Center	Joliet, IL	June 26, 2013	100	442,000	100
Suwanee Distribution Center	Atlanta, GA	June 28, 2013	100	559,000	100
<b>Office Segment:</b>					
Monument IV at Worldgate	Herndon, VA	August 27, 2004	100	228,000	83
111 Sutter Street	San Francisco, CA	March 29, 2005	100	286,000	93
Dignity Health Office Portfolio	CA and AZ	December 21, 2005	100	757,000	79
4 Research Park Drive	St. Charles, MO	June 13, 2007	100	60,000	100
36 Research Park Drive	St. Charles, MO	June 13, 2007	100	81,000	100
Canyon Plaza	San Diego, CA	June 26, 2007	100	199,000	59
Railway Street Corporate Centre	Calgary, Canada	August 30, 2007	100	135,000	90
<b>Retail Segment:</b>					
Stirling Slidell Shopping Centre	Slidell, LA	December 14, 2006	100	139,000	80
The District at Howell Mill (3)	Atlanta, GA	June 15, 2007	87.85	306,000	98

- (1) This apartment property is located near a university, and during summer months the occupancy will fluctuate due to leasing efforts before the school year.
- (2) We own a 78% interest in the joint venture that owns a fee interest in this property.
- (3) We own an 87.85% interest in the joint venture that owns a fee interest in this property.

### Unconsolidated Property

Unconsolidated Property owned at June 30, 2013 was:

Property Name	Type	Location	Acquisition Date	Ownership %	Net Rentable Square Feet	Percentage Leased as of June 30, 2013
Legacy Village	Retail	Lyndhurst, OH	August 25, 2004	46.5%	595,000	94%

## Operating Statistics

We generally hold investments in properties with high occupancy rates leased to quality tenants under long-term, non-cancelable leases. We believe these leases are beneficial to achieving our investment objectives. The following table shows our operating statistics by property type for our Consolidated Properties as of June 30, 2013:

	Number of Properties	Total Area (Sq Ft)	% of Total Area	Occupancy %	Average Minimum Base Rent per Occupied Sq Ft (1)
Apartment	7	2,337,000	35%	93%	\$ 15.38
Industrial (2)	4	2,112,000	32	100	2.11
Office	21	1,749,000	26	82	22.15
Retail	2	445,000	7	92	14.51
<b>Total</b>	<b>34</b>	<b>6,643,000</b>	<b>100%</b>	<b>93%</b>	<b>\$ 12.01</b>

- (1) Amount calculated as in-place minimum base rent for all occupied space at June 30, 2013 and excludes any straight line rents, tenant recoveries and percentage rent revenues.
- (2) Approximately 795,000 square feet of industrial square footage becomes rent bearing on August 1, 2013. The Average Minimum Base Rent per Occupied Square Foot for our industrial sector will be approximately \$3.79 at that time.

The following table shows our operating statistics for our Unconsolidated Property as of June 30, 2013:

	Number of Properties	Total Area (Sq Ft)	% of Total Area	Occupancy %	Average Minimum Base Rent per Occupied Sq Ft (1)
Retail	1	595,000	100%	94%	\$21.32

- (1) Amount calculated as in-place minimum base rent for all occupied space at June 30, 2013 and excludes any straight line rents, tenant recoveries and percentage rent revenues.

As of June 30, 2013, our average effective annual rent per square foot, calculated as average minimum base rent per occupied square foot less tenant concessions and allowances, was \$14.72 for our Consolidated Properties and \$20.39 for our Unconsolidated Property.

## Recent Events and Outlook

### General Company and Market Commentary

On October 1, 2012, the SEC declared effective our registration statement on Form S-11 (File No. 333-177963) with respect to our continuous public Offering of up to \$3,000,000 in any combination of Class A and Class M shares of Common Stock, consisting of up to \$2,700,000 of shares in our primary Offering and up to \$300,000 of shares pursuant to our distribution reinvestment plan. We intend to offer shares of our Common Stock on a continuous basis for an indefinite period of time by filing a new registration statement before the end of each offering, subject to regulatory approval. The per share purchase price varies from day-to-day and, on each day, equals our NAV per share for each class of Common Stock, plus, for Class A shares only, applicable selling commissions. LaSalle Investment Management Distributors, LLC, our affiliate and the dealer manager of our Offering, has agreed to distribute shares of our Common Stock exclusively through Merrill Lynch, Pierce, Fenner & Smith Incorporated for up to one year following the Offering commencement date, subject to certain exceptions. We intend to use the net proceeds from the Offering, after we pay the fees and expenses attributable to the Offering and our operations, to (1) grow and further diversify our portfolio by making investments in accordance with our investment strategy and policies, (2) reduce borrowings and repay indebtedness incurred under various financing instruments and (3) fund repurchases of our shares under our share repurchase plan.

Using capital raised since our Offering went effective, we executed on a number of our key strategic initiatives during the six months ended June 30, 2013, including:

- executed a new three year lease at Monument IV at Worldgate with Fannie Mae;
- retired the remaining balance on the \$12,000 note payable related to the December 2012 acquisition of 111 Sutter Street in San Francisco, California;
- extended the maturity date and reduced our interest rate on the existing \$53,922 mortgage loan for 111 Sutter Street;

- retired the mortgage note payable on Monument IV at Worldgate, in the amount of \$35,351 including accrued interest, in advance of its September 1, 2013 maturity date;
- purchased Joliet Distribution Center for \$21,000;
- purchased Suwanee Distribution Center for \$38,000; and
- secured a \$40,000 revolving credit facility.

Through these specific and other important accomplishments we continued to reduce our Company leverage ratio, increased cash reserves and provided cash flow to our stockholders through quarterly dividend payments.

Our primary investment objectives are:

- to generate an attractive level of current income for distribution to our stockholders;
- to preserve and protect our stockholders' capital investments;
- to achieve appreciation of our NAV over time; and
- to enable stockholders to utilize real estate as an asset class in diversified, long-term investment portfolios.

The cornerstone of our investment strategy is to acquire and manage income-producing commercial real estate properties and real estate-related assets around the world. We believe this strategy will enable us to provide our stockholders with a portfolio that is well-diversified across property type, geographic region and industry, both in the United States and internationally. It is our belief that adding international investments to our portfolio over time will serve as an effective tool to construct a well-diversified portfolio designed to provide our stockholders with stable distributions and attractive long-term risk-adjusted returns.

We believe that our broadly diversified portfolio will benefit our stockholders by providing:

- diversification of sources of income;
- access to attractive real estate opportunities currently in the United States and, over time, around the world; and
- exposure to a diversified basket of currencies, over time.

Since real estate markets are often cyclical in nature, our strategy will allow us to more effectively deploy capital into property types and geographic regions where the underlying investment fundamentals are relatively strong or strengthening and away from those property types and geographic regions where such fundamentals are relatively weak or weakening. We intend to meet our investment objectives by selecting investments across multiple property types and geographic regions to achieve portfolio stability, diversification, current income and favorable risk-adjusted returns. To a lesser degree, we also intend to invest in debt and equity interests backed principally by real estate, which we refer to collectively as "real estate-related assets."

Our board of directors has adopted investment guidelines for our Advisor to implement and actively monitor in order to allow us to achieve and maintain diversification in our overall investment portfolio. Our board of directors formally reviews our investment guidelines on an annual basis and our investment portfolio on a quarterly basis or, in each case, more often as they deem appropriate. Our board of directors reviews the investment guidelines to ensure that the guidelines are being followed and are in the best interests of our stockholders.

After we have raised substantial proceeds in the Offering, and our total NAV has reached \$800,000, which we refer to as our ramp-up period, we will seek to invest:

- up to 80% of our assets in properties;
- up to 25% of our assets in real estate-related assets; and
- up to 15% of our assets in cash, cash equivalents and other short-term investments.

Notwithstanding the above, the actual percentage of our portfolio that is invested in each investment type may from time to time be outside these target levels due to numerous factors including, but not limited to, large inflows of capital over a short period of time, lack of attractive investment opportunities or increases in anticipated cash requirements for repurchase requests.

During the ramp-up period, we will balance the goals of achieving a more diversified portfolio and reducing our leverage. Our strategy to reduce leverage may include working aggressively with existing lenders to allow us to negotiate more favorable loan terms.

During the ramp-up period, we intend to use lower leverage, or in some cases possibly no leverage, to finance our new acquisitions in order to reduce our overall Company leverage. Our Company leverage ratio (calculated as our share of total liabilities divided by our share of the fair value of total assets), was 57% as of June 30, 2013, down from 63% at December 31,

2012 as a result of debt extinguishments, increasing property values and raising new equity. After the ramp-up period, we expect to maintain a targeted Company leverage ratio of between 30% and 50%.

### ***2013 Key Initiatives***

During 2013, we intend to use capital raised from our Offering to make new acquisitions that will further our investment objectives and are in keeping with our investment strategy. Likely acquisition candidates may include well located, well leased industrial properties and grocery-anchored community oriented retail properties. We will look to acquire other property types when the opportunities and risk profile match our investment objectives and strategy. We also intend to use capital to repay or refinance loans in our existing portfolio in order to reduce our overall Company leverage and to take advantage of the current favorable interest rate environment.

In keeping with our strategy to repay or refinance our existing mortgage loans, we intend to retire loans when certain windows of prepayment allow us to pay them off without incurring prepayment penalties. We may also refinance properties with current rate mortgages at lower interest rates and loan to values. We also intend to use our revolving line of credit to allow us to more efficiently manage our cash flows.

We continue to evaluate the strategic alternatives for our investment in the Dignity Health Office Portfolio as three of the mortgage loan pools mature in November 2013 and the fourth pool matures in March 2014. Our strategic alternatives include refinancing the loans, selling the entire portfolio or selling portions of the portfolio. We will also evaluate dispositions of other properties in the portfolio to potentially redeploy capital in a manner aligned with our investment objectives and strategy.

### ***2013 Key Events and Accomplishments***

During January 2013, we retired the \$12,000 note payable related to our purchase of 111 Sutter Street.

On March 27, 2013, we entered into a loan modification agreement with the existing lender on the \$53,922 mortgage for 111 Sutter Street. The loan modification extended the maturity date by eight years from July 2015 to April 2023, provides for interest-only payments for the first four years of the new term and reduces the fixed-rate interest from 5.58% to 4.50%. The loan modification is expected to save annually in excess of \$550 in interest expense and defers in excess of \$850 in annual principal amortization payments.

On April 30, 2013, we retired the mortgage note payable on Monument IV at Worldgate in advance of its September 1, 2013 maturity date. The outstanding balance, including accrued interest, was approximately \$35,351 which was funded with cash on hand. The loan had a 5.29% interest rate and its prepayment will save in excess of \$1,850 in annual interest expense. As a result, we own the property free and clear of mortgage debt. This loan prepayment was in keeping with our objectives to deleverage our portfolio and further decreased our Company leverage.

On June 20, 2013, we entered into a \$12,000 mortgage note payable on 4001 North Norfleet Road. The loan matures on February 1, 2017 and bears floating rate interest at a rate equal to LIBOR plus 2.75%. Proceeds of the loan were used for the property acquisitions made in June 2013.

On June 25, 2013, we entered into a \$40,000 revolving line of credit agreement with Bank of America, N.A. The line of credit has a two year term and bears interest based on LIBOR plus a spread ranging from 1.50% to 2.75% depending on the Company's consolidated leverage ratio.

On June 26, 2013, we acquired Joliet Distribution Center, a 442,000 square foot industrial property located in Joliet, Illinois for approximately \$21,000, using cash on hand. The property is 100% leased to two tenants with a weighted average remaining lease term of approximately six years.

On June 28, 2013, we acquired Suwanee Distribution Center, a 559,000 square foot industrial property located in suburban Atlanta, Georgia for approximately \$38,000, using a \$7,000 draw on our revolving line of credit and cash on hand. The property is 100% leased to Mitsubishi Electric & Electronics USA with a remaining lease term of 10 years.

On July 1, 2013, we retired the \$10,650 mortgage note payable on 36 Research Park Drive. We negotiated a discounted payoff for the mortgage note in the amount of \$9,500, using a \$7,000 draw on our revolving line of credit and cash on hand. The loan had a 5.60% interest rate and its payoff will save in excess of \$575 in annual interest expense. We now own the property free and clear of mortgage debt. This loan repayment was in keeping with our objectives to deleverage our portfolio and further decreased our Company leverage.

## Results of Operations

### General

Our revenues are primarily received from tenants in the form of fixed minimum base rents and recoveries of operating expenses. Our expenses primarily relate to the costs of operating and financing the properties. Our share of the net income or net loss from Unconsolidated Properties is included in the equity in loss of unconsolidated affiliates. We believe the following analysis of reportable segments provides important information about the operating results of our real estate investments, such as trends in total revenues or operating expenses that may not be as apparent in a period-over-period comparison of the entire Company. We group our investments in real estate assets from continuing operations into four reportable operating segments based on the type of property, which are apartments, industrial, office and retail. Operations from corporate level items and real estates assets held for sale are excluded from reportable segments.

With respect to the discussions of revenues and operating expenses below, the office segment includes 111 Sutter Street for the three and six months ended June 30, 2013 as a result of the consolidation on December 4, 2012. The consolidation was a result of acquiring the remaining 20% interest in the property. 111 Sutter Street is included in equity in loss of unconsolidated affiliates for the three and six months ended June 30, 2012. Revenues and expenses related to Georgia Door Sales Distribution Center, Metropolitan Park North and Marketplace at Northglenn are shown as discontinued operations for the three and six months ended June 30, 2012.

### Results of Operations for the Three Months Ended June 30, 2013 and 2012

#### Revenues

The following chart sets forth revenues from continuing operations, by reportable segment, for the three months ended June 30, 2013 and 2012:

	Three months ended June 30, 2013	Three months ended June 30, 2012	\$ Change	% Change
<b>Revenues:</b>				
<b>Minimum rents</b>				
Apartments	\$ 7,844	\$ 7,757	\$ 87	1.1 %
Industrial	1,051	1,026	25	2.4
Office	9,366	5,661	3,705	65.4
Retail	1,501	1,477	24	1.6
<b>Total</b>	<b>\$ 19,762</b>	<b>\$ 15,921</b>	<b>\$ 3,841</b>	<b>24.1 %</b>
<b>Tenant recoveries and other rental income</b>				
Apartments	\$ 448	\$ 469	\$ (21)	(4.5)%
Industrial	212	233	(21)	(9.0)
Office	4,236	2,259	1,977	87.5
Retail	563	519	44	8.5
<b>Total</b>	<b>\$ 5,459</b>	<b>\$ 3,480</b>	<b>\$ 1,979</b>	<b>56.9 %</b>
<b>Total revenues</b>	<b>\$ 25,221</b>	<b>\$ 19,401</b>	<b>\$ 5,820</b>	<b>30.0 %</b>

Minimum rents increased by \$3,841 for the three months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily due to minimum rents of \$3,066 at 111 Sutter Street as a result of the consolidation of the property on December 4, 2012. Additionally, minimum rents increased by \$858 at Monument IV at Worldgate related to the commencement of the Amazon Corporate LLC and Fannie Mae leases. Partially offsetting the increase was a decrease of \$314 at Canyon Plaza related to the default and subsequent bankruptcy of Conexant Systems, Inc. ("Conexant") during the period ended June 30, 2013.

Tenant recoveries relate mainly to real estate taxes and certain property operating expenses that are paid by us and are recoverable under the various tenants' leases. Tenant recoveries and other rental income at our properties increased by \$1,979

for the three months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to lease termination revenue of \$1,911 at Canyon Plaza related to the default and subsequent bankruptcy of Conexant during the period ended June 30, 2013. Additionally, there was an increase of recovery revenue of \$200 at 111 Sutter Street due to the consolidation of the property on December 4, 2012.

**Operating Expenses**

The following chart sets forth real estate taxes, property operating expenses and (recovery of) provisions for doubtful accounts from continuing operations, by reportable segment, for the three months ended June 30, 2013 and 2012:

	Three months ended June 30, 2013	Three months ended June 30, 2012	\$ Change	% Change
<b>Operating expenses:</b>				
Real estate taxes				
Apartments	\$ 843	\$ 796	\$ 47	5.9 %
Industrial	166	195	(29)	(14.9)
Office	1,190	941	249	26.5
Retail	353	291	62	21.3
Total	<u>\$ 2,552</u>	<u>\$ 2,223</u>	<u>\$ 329</u>	<u>14.8 %</u>
Property operating				
Apartments	\$ 3,229	\$ 3,129	\$ 100	3.2 %
Industrial	30	87	(57)	(65.5)
Office	3,043	2,024	1,019	50.3
Retail	307	323	(16)	(5.0)
Total	<u>\$ 6,609</u>	<u>\$ 5,563</u>	<u>\$ 1,046</u>	<u>18.8 %</u>
Net (recovery of) provision for doubtful accounts				
Apartments	\$ 47	\$ 19	\$ 28	147.4 %
Office	(56)	16	(72)	(450.0)
Retail	2	—	2	100.0
Total	<u>\$ (7)</u>	<u>\$ 35</u>	<u>\$ (42)</u>	<u>(120.0)%</u>
Total operating expenses	<u>\$ 9,154</u>	<u>\$ 7,821</u>	<u>\$ 1,333</u>	<u>17.0 %</u>

Real estate tax expense increased by \$329 for the three months ended June 30, 2013 as compared to the same period in 2012 primarily due to the consolidation of 111 Sutter Street causing real estate taxes to increase by \$151. Additionally, there were increases of \$68 and \$61 at Railway Street Corporate Center and The District at Howell Mill, respectively, related to tax reassessments in the three months ended June 30, 2013.

Property operating expenses consist of the costs of ownership and operation of the real estate investments, many of which are recoverable under net leases. Examples of property operating expenses include insurance, utilities and repair and maintenance expenses. Property operating expenses increased \$1,046 for the three months ended June 30, 2013 as compared to the same period of 2012. The increase is primarily related to an increase of \$733 at 111 Sutter Street due to property consolidation on December 4, 2012. The increase was also related to increases in utility expenses and repair and maintenance expenses totaling approximately \$243 at Canyon Plaza related to the decrease in occupancy, causing us to incur expenses for the vacant space during the three months ended June 30, 2013 as compared to the same period in 2012, which were previously incurred by the tenant. Additionally, we incurred increased insurance costs and water usage expense totaling approximately \$101 at our apartment properties during the three months ended June 30, 2013 as compared to the same period in 2012.

Net (recovery of) provision for doubtful accounts relates to receivables deemed potentially uncollectible due to the age of the receivable or the status of the tenant. Provision for doubtful accounts decreased by \$42 for the three months ended June 30, 2013 as compared to the period ended June 30, 2012, primarily related to collections of previously reserved accounts of \$72 at the Dignity Health Office Portfolio. This was partially offset by an increase of \$29 at our apartment properties due to higher bad debts during the three months ended June 30, 2013.

The following chart sets forth expenses not directly related to the operations of the reportable segments for the three months ended June 30, 2013 and 2012:

	Three months ended June 30, 2013	Three months ended June 30, 2012	\$ Change	% Change
Advisor fees	\$ 1,121	\$ 572	\$ 549	96.0%
Company level expenses	606	688	(82)	(11.9)
General and administrative	399	344	55	16.0
Depreciation and amortization	6,798	4,997	1,801	36.0
Interest expense	6,419	6,415	4	0.1
Equity in loss of unconsolidated affiliates	71	416	(345)	(82.9)
Loss from discontinued operations	—	898	(898)	(100.0)
Loss on sale of discontinued operations	—	117	(117)	(100.0)
Total expenses	<u>\$ 15,414</u>	<u>\$ 14,447</u>	<u>\$ 967</u>	<u>6.7%</u>

Advisor fees relate to the fixed and variable management and advisory fees earned by the Former Manager and the Advisor during 2012 and fixed advisor fees earned by the Advisor during 2013. Fixed fees increase or decrease based on changes in the NAV which will be primarily impacted by changes in capital raised and the value of our properties. Variable fees earned during 2012 were calculated as a formula of cash flow generated from owning and operating the real estate investments and fluctuated as cash flows fluctuated. The increase in advisor fees of \$549 for the three months ended June 30, 2013 as compared to the same period of 2012 is primarily related to the increase in NAV over the prior year.

Our Company level expenses relate mainly to our compliance and administration related costs. Company level expenses decreased \$82 for the three months ended June 30, 2013 as compared to the same period in 2012 primarily due to a decrease in investor service fees and corporate legal fees.

General and administrative expenses relate mainly to property expenses unrelated to the operations of the property. General and administrative expenses increased \$55 for the three months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to an increase of \$104 at 111 Sutter Street due to property consolidation on December 4, 2012. These increases were partially offset by a decrease of \$83 in property related legal fees incurred during the three months ended June 30, 2013.

Depreciation and amortization expense is impacted by the values assigned to buildings, personal property and in-place lease assets as part of the initial purchase price allocation. The increase of \$1,801 in depreciation and amortization expense for the three months ended June 30, 2013 as compared to the period ended June 30, 2012 is primarily related to an increase of \$2,064 that we recorded at 111 Sutter Street as a result of the consolidation of the property on December 4, 2012. This increase was partially offset by a decrease of \$356 at Canyon Plaza due to accelerated amortization of the in-place lease intangible asset related to the default and subsequent bankruptcy of Conexant during the first quarter of 2013.

Interest expense decreased by \$4 for the three months ended June 30, 2013 as compared to the period ended June 30, 2012. The decreases in interest expense were related to the debt retirements at Monument IV at Worldgate, 4001 North Norfleet, and 105 Kendall Park Lane, which occurred on April 30, 2013, December 27, 2012 and July 2, 2012, respectively. These decreases were partially offset by an increase at 111 Sutter Street due to the debt assumed at the property consolidated on December 4, 2012.

Equity in loss of unconsolidated affiliates represents our share of net loss from our investments in Unconsolidated Properties. The loss decreased by \$345 for the three months ended June 30, 2013 as compared to the period ended June 30, 2012, primarily related to 111 Sutter Street being consolidated as of December 4, 2012.

Loss from discontinued operations is related to the dispositions of Georgia Door Sales Distribution Center, Metropolitan Park North and Marketplace at Northglenn during 2012.

Loss on sale of discontinued operations is related to the disposition of Georgia Door Sales Distribution Center during 2012.

*Results of Operations for the Six Months Ended June 30, 2013 and 2012*

*Revenues*

The following chart sets forth revenues from continuing operations, by reportable segment, for the six months ended June 30, 2013 and 2012:

	Six months ended June 30, 2013	Six months ended June 30, 2012	\$ Change	% Change
<b>Revenues:</b>				
<b>Minimum rents</b>				
Apartments	\$ 15,849	\$ 15,758	\$ 91	0.6 %
Industrial	2,084	2,073	11	0.5
Office	21,567	11,482	10,085	87.8
Retail	3,033	2,994	39	1.3
<b>Total</b>	<b>\$ 42,533</b>	<b>\$ 32,307</b>	<b>\$ 10,226</b>	<b>31.7 %</b>
<b>Tenant recoveries and other rental income</b>				
Apartments	\$ 811	\$ 849	\$ (38)	(4.5)%
Industrial	386	480	(94)	(19.6)
Office	6,736	4,624	2,112	45.7
Retail	1,125	1,030	95	9.2
<b>Total</b>	<b>\$ 9,058</b>	<b>\$ 6,983</b>	<b>\$ 2,075</b>	<b>29.7 %</b>
<b>Total revenues</b>	<b>\$ 51,591</b>	<b>\$ 39,290</b>	<b>\$ 12,301</b>	<b>31.3 %</b>

Minimum rents increased by \$10,226 for the six months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to minimum rents of \$5,964 for 111 Sutter Street due to the consolidation of the property on December 4, 2012. The increase also relates to \$2,888 of accelerated amortization for the below-market lease intangible liability at Canyon Plaza related to the default and subsequent bankruptcy of Conexant during the period ended June 30, 2013. Additionally, minimum rents increased by \$1,230 at Monument IV at Worldgate related to the commencement of the Amazon Corporate LLC and Fannie Mae leases.

Tenant recoveries relate mainly to real estate taxes and certain property operating expenses that are paid by us and are recoverable under the various tenants' leases. Tenant recoveries and other rental income at our properties increased by \$2,075 for the six months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to lease termination revenue of \$1,911 at Canyon Plaza related to the default and subsequent bankruptcy of Conexant during the period ended June 30, 2013. Additionally, there was an increase of recovery revenue of \$368 at 111 Sutter Street due to the consolidation of the property on December 4, 2012.

### Operating Expenses

The following chart sets forth real estate taxes, property operating expenses and (recovery of) provisions for doubtful accounts from continuing operations, by reportable segment, for the six months ended June 30, 2013 and 2012:

	Six months ended June 30, 2013	Six months ended June 30, 2012	\$ Change	% Change
<b>Operating expenses:</b>				
<b>Real estate taxes</b>				
Apartments	\$ 1,684	\$ 1,532	\$ 152	9.9 %
Industrial	327	389	(62)	(15.9)
Office	2,368	1,899	469	24.7
Retail	628	582	46	7.9
<b>Total</b>	<b>\$ 5,007</b>	<b>\$ 4,402</b>	<b>\$ 605</b>	<b>13.7 %</b>
<b>Property operating</b>				
Apartments	\$ 6,414	\$ 6,177	\$ 237	3.8 %
Industrial	57	114	(57)	(50.0)
Office	5,641	4,005	1,636	40.8
Retail	579	611	(32)	(5.2)
<b>Total</b>	<b>\$ 12,691</b>	<b>\$ 10,907</b>	<b>\$ 1,784</b>	<b>16.4 %</b>
<b>Net (recovery of) provision for doubtful accounts</b>				
Apartments	\$ 97	\$ 23	\$ 74	321.7 %
Office	(301)	106	(407)	(384.0)
Retail	35	23	12	52.2
<b>Total</b>	<b>\$ (169)</b>	<b>\$ 152</b>	<b>\$ (321)</b>	<b>(211.2)%</b>
<b>Total operating expenses</b>	<b>\$ 17,529</b>	<b>\$ 15,461</b>	<b>\$ 2,068</b>	<b>13.4 %</b>

Real estate tax expense increased by \$605 for the six months ended June 30, 2013 as compared to the same period in 2012 primarily due to the consolidation of 111 Sutter Street causing real estate taxes to increase by \$395. Additionally, there was an increase of \$76 at Railway Street Corporate Center due to a reassessment in the six months ended June 30, 2013 and an increase of \$70 at Cabana Beach Gainesville due to a tax refund received in the six months ended June 30, 2012 related to a successful tax appeal for the 2011 tax payment.

Property operating expenses consist of the costs of ownership and operation of the real estate investments, many of which are recoverable under net leases. Examples of property operating expenses include insurance, utilities and repair and maintenance expenses. Property operating expenses increased \$1,784 for the six months ended June 30, 2013 as compared to the same period of 2012. The increase is primarily related to an increase of \$1,360 at 111 Sutter Street due to property consolidation on December 4, 2012. We also incurred approximately \$329 of property operating expenses for the vacant space at Canyon Plaza related to the decrease in occupancy during the six months ended June 30, 2013 as compared to the same period in 2012. Additionally, we incurred increased insurance costs and water usage expense totaling \$236 at our apartment properties during the six months ended June 30, 2013 as compared to the same period in 2012.

Net (recovery of) provision for doubtful accounts relates to receivables deemed potentially uncollectible due to the age of the receivable or the status of the tenant. Provision for doubtful accounts decreased by \$321 for the six months ended June 30, 2013 as compared to the period ended June 30, 2012, primarily related to the collection of previously reserved accounts of \$226 at Canyon Plaza, related to the Conexant default. We received cash from a letter of credit issued by Conexant to cover rent payments for December 2012 through the date of their bankruptcy. Additionally, we benefited from a decrease of \$180 at the Dignity Health Office Portfolio related to fewer bad debts and collections of previously reserved charges during the six months ended June 30, 2013.

The following chart sets forth expenses not directly related to the operations of the reportable segments for the six months ended June 30, 2013 and 2012:

	Six months ended June 30, 2013	Six months ended June 30, 2012	\$ Change	% Change
Advisor fees	\$ 2,107	\$ 1,302	\$ 805	61.8%
Company level expenses	999	1,339	(340)	(25.4)
General and administrative	796	543	253	46.6
Depreciation and amortization	19,189	10,004	9,185	91.8
Interest expense	12,878	13,317	(439)	(3.3)
Debt modification expenses	182	—	182	100.0
Equity in loss of unconsolidated affiliates	92	240	(148)	(61.7)
Loss from discontinuing operations	—	2,951	(2,951)	(100.0)
Gain on transfer of property and extinguishment of debt	—	(11,791)	11,791	(100.0)
Loss on sale of discontinued operations	—	117	(117)	(100.0)
<b>Total expenses</b>	<b>\$ 36,243</b>	<b>\$ 18,022</b>	<b>\$ 18,221</b>	<b>101.1%</b>

Advisor fees relate to the fixed and variable management and advisory fees earned by the Former Manager and the Advisor during 2012 and fixed advisor fees earned by the Advisor during 2013. Fixed fees increase or decrease based on changes in the NAV which will be primarily impacted by changes in capital raised and the value of our properties. Variable fees earned during 2012 were calculated as a formula of cash flow generated from owning and operating the real estate investments and fluctuated as cash flows fluctuated. The increase in advisor fees of \$805 for the six months ended June 30, 2013 as compared to the same period of 2012 is primarily related to the increase in NAV over the prior year.

Our Company level expenses relate mainly to our compliance and administration related costs. Company level expenses decreased \$340 for the six months ended June 30, 2013 as compared to the same period in 2012 primarily due to a decrease in investor service fees and corporate legal fees.

General and administrative expenses relate mainly to property expenses unrelated to the operations of the property. General and administrative expenses increased \$253 for the six months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to expenses of \$166 at 111 Sutter Street due to property consolidation on December 4, 2012. Additionally, we incurred higher legal fees of \$102 at Canyon Plaza related to the Conexant default and subsequent bankruptcy.

Depreciation and amortization expense is impacted by the values assigned to buildings, personal property and in-place lease assets as part of the initial purchase price allocation. The increase of \$9,185 in depreciation and amortization expense for the six months ended June 30, 2013 as compared to the period ended June 30, 2012 is primarily related to an increase of \$5,586 at Canyon Plaza due to accelerated amortization of the in-place lease intangible asset related to the Conexant default. Additionally, we recorded \$3,471 of depreciation and amortization at 111 Sutter Street due to property consolidation on December 4, 2012.

Interest expense decreased by \$439 for the six months ended June 30, 2013 as compared to the period ended June 30, 2012. The decreases in interest expense were due to the debt retirements at Monument IV at Worldgate, 4001 North Norfleet, and 105 Kendall Park Lane, which occurred on April 30, 2013, December 27, 2012 and July 2, 2012, respectively. These decreases were partially offset by increase at 111 Sutter Street as a result of the debt assumed at the property consolidated on December 4, 2012.

Debt modification expenses in 2013 are due to expenses incurred for the loan modification at 111 Sutter Street on March 27, 2013.

Equity in loss of unconsolidated affiliates represents our share of net income or loss from our investments in Unconsolidated Properties. The loss decreased by \$148 for the six months ended June 30, 2013 as compared to the period ended June 30, 2012. The decrease was primarily related to an equity loss of \$408 at 111 Sutter Street in the six months ended June 30, 2012 not included in the six months ended June 30, 2013 due to 111 Sutter Street being consolidated on December 4, 2012. This was partially offset by a higher net loss at Legacy Village as the six months ended June 30, 2012 included a successful settlement of a real estate tax dispute with the local school district.

Loss from discontinuing operations is related to the dispositions of Georgia Door Sales Distribution Center, Metropolitan Park North and Marketplace at Northglenn during 2012.

Gain on transfer of property and extinguishment of debt is related to the transfer of ownership of Metropolitan Park North on March 23, 2012.

Loss on sale of discontinued operations is related to the disposition of Georgia Door Sales Distribution Center during 2012.

### Funds From Operations

Consistent with real estate industry and investment community preferences, we consider funds from operations, or FFO, as a supplemental measure of the operating performance for a real estate investment trust and a complement to GAAP measures because it facilitates an understanding of the operating performance of our properties. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as net income (loss) attributable to the Company (computed in accordance with GAAP), excluding gains or losses from cumulative effects of accounting changes, extraordinary items, impairment write-downs of depreciable real estate and sales of properties, plus real estate related depreciation and amortization and after adjustments for these items related to noncontrolling interests and unconsolidated affiliates.

FFO does not give effect to real estate depreciation and amortization because these amounts are computed to allocate the cost of a property over its useful life. Because values for well-maintained real estate assets have historically increased or decreased based upon prevailing market conditions, we believe that FFO provides investors with a clearer view of our operating performance.

In order to provide a better understanding of the relationship between FFO and GAAP net income, the most directly comparable GAAP financial reporting measure, we have provided a reconciliation of GAAP net income (loss) attributable to Jones Lang LaSalle Income Property Trust, Inc., to FFO. FFO does not represent cash flow from operating activities in accordance with GAAP, should not be considered as an alternative to GAAP net income and is not necessarily indicative of cash available to fund cash needs.

	Three months ended June 30, 2013	Three months ended June 30, 2012	Six months ended June 30, 2013	Six months ended June 30, 2012
Net income (loss) attributable to Jones Lang LaSalle Income Property Trust, Inc.	\$ 626	\$ (2,912)	\$ (2,247)	\$ 5,670
Plus: Real estate depreciation and amortization	6,798	4,997	19,189	10,004
Loss from sale of real estate	—	117	—	117
Real estate depreciation and amortization from discontinued operations	—	326	—	1,090
Real estate depreciation and amortization attributable to noncontrolling interests	(313)	(332)	(632)	(654)
Share of real estate depreciation and amortization from unconsolidated real estate affiliates	518	915	1,030	1,793
Gain on transfer of property	—	—	—	(6,018)
Impairment of real estate held for sale	—	—	—	913
<b>Funds from operations attributable to Jones Lang LaSalle Income Property Trust, Inc.</b>	<b>\$ 7,629</b>	<b>\$ 3,111</b>	<b>\$ 17,340</b>	<b>\$ 12,915</b>
Weighted average shares outstanding, basic and diluted (1)	35,343,798	24,022,500	33,445,787	24,008,932
<b>Funds from operations per share, basic and diluted (1)</b>	<b>\$ 0.22</b>	<b>\$ 0.13</b>	<b>\$ 0.52</b>	<b>\$ 0.54</b>

- (1) On October 1, 2012, we declared a stock dividend with respect to all Class E shares at a ratio of 4.786-to-1. The effects of the stock dividend have been applied retroactively to all share and per share amounts for all periods presented.

Below is additional information related to certain items that significantly impact the comparability of our FFO or significant non-cash items from the periods presented:

	Three months ended	Three months ended	Six months ended	Six months ended
	June 30, 2013	June 30, 2012	June 30, 2013	June 30, 2012
Straight-line rental income	(976)	(160)	(2,003)	(271)
Amortization of above- and below-market leases	(635)	(159)	(4,303)	(325)
Amortization of net discount on assumed debt	(50)	(71)	(484)	(120)
Loss (gain) on debt modification or extinguishment	—	—	182	(5,773)
Acquisition expense	91	—	91	—

### NAV per Share

Prior to October 1, 2012, we established our NAV per share of common stock on a quarterly basis for the purposes of establishing the price of shares sold in our private offerings and the repurchase price for shares purchased in our share repurchase program. We determined our NAV as of the end of each of the first three quarters of a fiscal year within 45 calendar days following the end of such quarter, and our fourth quarter NAV after the completion of our year-end audit. We calculated our quarterly NAV as of the determination date as follows: (i) the aggregate value of (A) our interests in real estate investments, plus (B) all our other assets, minus (ii) the aggregate fair value of our indebtedness and other outstanding obligations.

Beginning on October 1, 2012, our Advisor calculates our NAV for each class of our common stock (Class A, Class E and Class M) after the end of each business day that the New York Stock Exchange is open for unrestricted trading. The valuation guidelines we have adopted for purposes of the daily determination of NAV per share differ from the valuation methodologies we employed in connection with our historical quarterly NAV per share calculations in certain respects. For example, for purposes of calculating our historical quarterly NAV per share, our mortgage debt payable was recorded at fair value on a quarterly basis. This method resulted in an asset or liability, depending on current lending rates for similar mortgages to those we held. Our new valuation guidelines provide that, for purposes of calculating NAV per share on a daily basis, mortgage debt payable will be valued at the outstanding loan balance. We disclosed our NAV per share policy under "Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities," in our 2012 Form 10-K.

### NAV as of June 30, 2013

The NAV per share for our Class A, Class M and Class E shares as of June 30, 2013 was \$10.12, \$10.12 and \$10.14, respectively. The NAV of all share classes remained relatively flat as compared to December 31, 2012 as dividends declared offset property operations for the first half of 2013.

The following table provides a breakdown of the major components of our NAV per share as of June 30, 2013 and December 31, 2012:

Component of NAV	June 30, 2013			December 31, 2012		
	Class A Shares	Class M Shares	Class E Shares	Class A Shares	Class M Shares	Class E Shares
Real estate investments (1)	\$ 22.05	\$ 22.07	\$ 22.11	\$ 25.07	\$ 25.09	\$ 25.10
Debt	(12.29)	(12.30)	(12.32)	(16.37)	(16.39)	(16.40)
Other assets and liabilities, net	0.36	0.35	0.35	1.42	1.43	1.44
Estimated enterprise value premium	None Assumed	None Assumed	None Assumed	None Assumed	None Assumed	None Assumed
NAV per share	\$ 10.12	\$ 10.12	\$ 10.14	\$ 10.12	\$ 10.13	\$ 10.14
Number of outstanding shares	9,320,989	1,629,313	26,444,843	3,612,169	104,282	26,444,843

- (1) The value of our real estate investments was less than the historical cost by approximately 13.2% and 14.2% as of June 30, 2013 and December 31, 2012, respectively.

The following are key assumptions (shown on a weighted-average basis) that are used in the discounted cash flow models to estimate the value of our real estate investments as of June 30, 2013:

	Apartment	Industrial	Office	Retail	Total Company
Exit capitalization rate	6.97%	7.14%	7.23%	7.43%	7.19%
Discount rate/internal rate of return (IRR)	8.18%	7.63%	8.41%	7.92%	8.18%
Annual market rent growth rate	2.84%	2.78%	3.33%	3.12%	3.11%
Holding period (years)	10.00	10.00	10.00	10.00	10.00

The following are key assumptions (shown on a weighted-average basis) that are used in the discounted cash flow models to estimate the value of our real estate investments as of December 31, 2012:

	Apartment	Industrial	Office	Retail	Total Company
Exit capitalization rate	7.30%	7.43%	7.83%	6.98%	7.30%
Discount rate/internal rate of return (IRR)	8.48%	7.90%	8.50%	7.25%	8.27%
Annual market rent growth rate	3.32%	3.08%	2.59%	3.00%	3.09%
Holding period (years)	10.00	10.00	10.00	10.00	10.00

While we believe our assumptions are reasonable, a change in these assumptions would impact the calculation of the value of our real estate assets. For example, assuming all other factors remain unchanged, an increase in the weighted-average discount rate/internal rate of return (IRR) used as of June 30, 2013 of 0.25% would yield a decrease in our total real estate asset value of 1.85% and our NAV per each share class would have been \$9.71, \$9.71 and \$9.73 for Class A, Class M and Class E, respectively. An increase in the weighted-average discount rate/internal rate of return (IRR) used as of December 31, 2012 of 0.25% would yield a decrease in our total real estate asset value of 1.80% and our NAV per each share class would have been \$9.68, \$9.70 and \$9.71 for Class A, Class M, and Class E, respectively.

#### *Limitations and Risks*

As with any valuation methodology, our methodology is based upon a number of estimates and assumptions that may not be accurate or complete. Different parties with different assumptions and estimates could derive a different NAV per share. Accordingly, with respect to our NAV per share, we can provide no assurance that:

- a stockholder would be able to realize this NAV per share upon attempting to resell his or her shares;
- we would be able to achieve, for our stockholders, the NAV per share, upon a listing of our shares of common stock on a national securities exchange, selling our real estate portfolio, or merging with another company; or
- the NAV per share, or the methodologies relied upon to estimate the NAV per share, will be found by any regulatory authority to comply with any regulatory requirements.

Furthermore, the NAV per share was calculated as of a particular point in time. The NAV per share will fluctuate over time in response to, among other things, changes in real estate market fundamentals, capital markets activities, and attributes specific to the properties and leases within our portfolio.

## Liquidity and Capital Resources

Our primary uses and sources of cash are as follows:

Uses	Sources
Short-term liquidity and capital needs such as:	
<ul style="list-style-type: none"> <li>• Interest payments on debt</li> <li>• Distributions to stockholders</li> <li>• Fees payable to the Advisor</li> <li>• Minor improvements made to individual properties that are not recoverable through expense recoveries or common area maintenance charges to tenants</li> <li>• General and administrative costs</li> <li>• Costs associated with our continuous public offering</li> <li>• Other Company level expenses</li> <li>• Lender escrow accounts for real estate taxes, insurance, and capital expenditures</li> <li>• Fees payable to our Dealer Manager</li> </ul>	<ul style="list-style-type: none"> <li>• Operating cash flow, including the receipt of distributions of our share of cash flow produced by our unconsolidated real estate affiliates</li> <li>• Proceeds from secured loans collateralized by individual properties</li> <li>• Proceeds from our revolving line of credit</li> <li>• Sales of our shares</li> <li>• Sales of real estate investments</li> <li>• Draws from lender escrow accounts</li> </ul>

Longer-term liquidity and capital needs such as:

- Acquisitions of new real estate investments
- Expansion of existing properties
- Tenant improvements and leasing commissions
- Debt repayment requirements, including both principal and interest
- Repurchases of our shares pursuant to our Share Repurchase Plan

The sources and uses of cash for the six months ended June 30, 2013 and 2012 were as follows:

	Six months ended June 30, 2013	Six months ended June 30, 2012	\$ Change
Net cash provided by operating activities	\$ 10,038	\$ 12,485	\$ (2,447)
Net cash used in investing activities	(59,292)	(3,721)	(55,571)
Net cash provided by (used in) financing activities	33,092	(4,828)	37,920

Cash provided by operating activities decreased by \$2,447 for the six months ending June 30, 2013, as compared to the same period in 2012. An increase of \$4,160 in cash from operating activities is primarily related to consolidation of 111 Sutter Street on December 4, 2012 and the lease termination fee received from Conexant. Also impacting our cash provided by operating activities are changes in our working capital, which include tenant accounts receivable, prepaid expenses and other assets, Advisor fee payable, and accounts payable and other accrued expenses. These changes in our working capital caused a decrease to cash provided by operating activities of \$6,607 between the six months ended June 30, 2013 and the same period in 2012, primarily related to lower accrued real estate taxes and accrued interest.

Cash used in investing activities increased by \$55,571 for the six months ending June 30, 2013, as compared to the same period in 2012. The overall increase was primarily related to the acquisition of two industrial properties totaling \$58,820 between the six months ended June 30, 2013 and the same period in 2012.

Cash provided by financing activities increased by \$37,920 for the six months ended June 30, 2013 as compared to the same period in 2012. The increase is primarily related to the issuance of common stock of \$72,451 in 2013. Partially offsetting the increase are net principal payments on mortgage loans and other debt payable of \$31,384 primarily related to the

retirements of the seller financing note payable from the acquisition of 111 Sutter Street and the mortgage on Monument IV at Worldgate in excess of proceeds received from new mortgage notes and other debt payable. We expect to continue to raise capital from the Offering and will use portions of the capital raise to acquire new properties, retire debt and repurchase common stock.

### *Financing*

We have relied primarily on fixed-rate financing, locking in what were favorable spreads between real estate income yields and mortgage interest rates and have tried to maintain a balanced schedule of debt maturities. The following consolidated debt table provides information on the outstanding principal balances and the weighted average interest rate at June 30, 2013 and December 31, 2012 for such debt. The unconsolidated debt table provides information on our pro rata share of debt associated with our unconsolidated joint ventures.

#### **Consolidated Debt**

	June 30, 2013		December 31, 2012	
	Principal Balance	Weighted Average Interest Rate	Principal Balance	Weighted Average Interest Rate
Fixed	\$ 439,239	5.48%	\$ 479,206	5.59%
Variable	19,000	2.85	12,000	4.75
<b>Total</b>	<b>\$ 458,239</b>	<b>5.37%</b>	<b>\$ 491,206</b>	<b>5.57%</b>

#### **Unconsolidated Debt**

	June 30, 2013		December 31, 2012	
	Pro-rata share of Principal Balance	Weighted Average Interest Rate	Pro-rata share of Principal Balance	Weighted Average Interest Rate
Fixed	\$ 38,960	5.63%	\$ 39,724	5.63%
Variable	—	—	—	—
<b>Total</b>	<b>\$ 38,960</b>	<b>5.63%</b>	<b>\$ 39,724</b>	<b>5.63%</b>

### *Contractual Cash Obligations and Commitments*

The Dignity Health Office Portfolio mortgage debt requires that we deposit an annual amount of \$855, up to a cumulative maximum of \$1,900, into an escrow account to fund future tenant improvements and leasing commissions. The amount of the escrow funded by each of the 15 buildings in the portfolio is capped individually pursuant to each loan agreement. At June 30, 2013, we had approximately \$1,217 deposited in this escrow account, and we expect to fund \$348 during the remainder of 2013. Additionally, we are required to deposit approximately \$151 per year into an escrow account to fund capital expenditures. At June 30, 2013, our capital account escrow account balance was \$163. These escrow accounts allow us to withdraw funds as we incur costs related to tenant improvements, leasing commissions and capital expenditures. Additionally, on a monthly basis, we are required to fund an escrow account for the future payment of real estate taxes and insurance costs in an amount equal to 1/12<sup>th</sup> of the estimated real estate taxes and insurance premium. At June 30, 2013, our real estate tax and insurance escrow balance was \$693. We expect to fund the loan escrows from property operations.

As part of the lease with our single tenant at the 4001 North Norfleet Road property, we provided the tenant a right to expand the current building by up to 286,000 square feet of space. If the tenant exercises this right, we will be obligated to construct this expansion space. The tenant has the right to provide notice to us of its desire to expand at any time prior to February 28, 2016 (the end of the ninth year of the lease), or if the lease is extended, until any time prior to the end of the fourth year of any extension. As of June 30, 2013, we had not received an expansion notice from the tenant.

### **Off Balance Sheet Arrangements**

At June 30, 2013 and December 31, 2012, we had approximately \$150 in outstanding letters of credit, none of which are reflected as liabilities on our balance sheet. We have no other off balance sheet arrangements.

## Distributions to Stockholders

To remain qualified as a REIT for federal income tax purposes, we must distribute or pay tax on 100% of our capital gains and distribute at least 90% of ordinary taxable income to stockholders.

The following factors, among others, will affect operating cash flow and, accordingly, influence the decisions of our board of directors regarding distributions:

- scheduled increases in base rents of existing leases;
- changes in minimum base rents and/or overage rents attributable to replacement of existing leases with new or renewal leases;
- changes in occupancy rates at existing properties and procurement of leases for newly acquired or developed properties;
- necessary capital improvement expenditures or debt repayments at existing properties; and
- our share of distributions of operating cash flow generated by the unconsolidated real estate affiliate, less management costs and debt service on additional loans that have been or will be incurred.

We anticipate that operating cash flow, cash on hand, proceeds from dispositions of real estate investments, or refinancings will provide adequate liquidity to conduct our operations, fund general and administrative expenses, fund operating costs and interest payments and allow distributions to our stockholders in accordance with the REIT qualification requirements of the Internal Revenue Code of 1986, as amended.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are subject to market risk associated with changes in interest rates in terms of the price of new fixed-rate debt for refinancing of existing debt. We manage our interest rate risk exposure by obtaining fixed-rate loans where possible. As of June 30, 2013, we had consolidated debt of \$458,239, \$19,000 of which was variable-rate debt. Including the \$1,308 net premium on the assumption of debt, we had consolidated debt of \$459,547 at June 30, 2013. None of the variable-rate debt was subject to interest rate swap or cap agreements. A 25 basis point movement in the interest rate on the \$19,000 of variable-rate debt would have resulted in an approximately \$48 annualized increase or decrease in consolidated interest expense and cash flow from operating activities.

As of December 31, 2012, we had consolidated debt of \$491,206, which included \$12,000 of variable-rate debt. Including the \$1,779 net premium on the assumption of debt, we had consolidated debt of \$492,985 at December 31, 2012. None of the variable-rate debt was subject to interest rate swap or cap agreements. A 25 basis point movement in the interest rate on the \$12,000 of variable-rate debt would have resulted in an approximately \$30 annualized increase or decrease in consolidated interest expense and cash flow from operating activities.

Our Unconsolidated Property is financed with fixed-rate debt; therefore, we are not subject to interest rate exposure at this property, except to the extent changes in interest rates impact the fair value of our fixed-rate financing as discussed below.

We are subject to interest rate risk with respect to our fixed-rate financing in that changes in interest rates will impact the fair value of our fixed-rate financing. To determine fair market value, the fixed-rate debt is discounted at a rate based on an estimate of current lending rates, assuming the debt is outstanding through maturity and considering the collateral. At June 30, 2013, the fair value of our mortgage notes payable was estimated to be approximately \$4,708 higher than the carrying value of \$458,239. If treasury rates were 25 basis points higher at June 30, 2013, the fair value of our mortgage notes payable would have been approximately \$1,175 higher than the carrying value.

At December 31, 2012, the fair value of our mortgage notes payable was estimated to be approximately \$17,136 higher than the carrying value of \$491,206. If treasury rates were 25 basis points higher at December 31, 2012, the fair value of our mortgage notes payable would have been approximately \$13,755 higher than the carrying value.

In August 2007, we purchased Railway Street Corporate Centre located in Calgary, Canada. For this investment, we use the Canadian dollar as the functional currency. When preparing consolidated financial statements, assets and liabilities of foreign entities are translated at the exchange rates at the balance sheet date, while income and expense items are translated at weighted average rates for the period. Foreign currency translation adjustments are recorded in accumulated other comprehensive income on the Consolidated Balance Sheet and foreign currency translation adjustment on the Consolidated Statement of Operations and Comprehensive Income (Loss).

As a result of our Canadian investment, we are subject to market risk associated with changes in foreign currency exchange rates. These risks include the translation of local currency balances of our Canadian investment and transactions denominated in Canadian dollars. Our objective is to control our exposure to these risks through our normal operating activities. For the six months ended June 30, 2013 and 2012, we recognized a foreign currency translation loss of \$529 and \$23, respectively. At June 30, 2013, a 10% unfavorable exchange rate movement would have caused our \$529 foreign currency translation loss to be increased by \$860 resulting in a foreign currency translation loss of approximately \$1,389.

**Item 4. Controls and Procedures.**

**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including the chief executive officer and chief financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), as of the end of the period covered by this report. Based on management's evaluation as of June 30, 2013, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed by us in our reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and such information is accumulated and communicated to management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

**Changes in Internal Control Over Financial Reporting**

There were no changes to our internal control over financial reporting during the quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II**

**OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are involved in various claims and litigation matters arising in the ordinary course of business, some of which involve claims for damages. Many of these matters are covered by insurance, although they may nevertheless be subject to deductibles or retentions. Although the ultimate liability for these matters cannot be determined, based upon information currently available, we believe the ultimate resolution of such claims and litigation will not have a material adverse effect on our financial position, results of operations, or liquidity.

**Item 1A. Risk Factors.**

The most significant risk factors applicable to the Company are described in Item 1A of our 2012 Form 10-K. There have been no material changes from those previously-disclosed risk factors.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

Our share repurchase plan limits repurchases during any calendar quarter to shares with an aggregate value (based on the repurchase price per share on the day the repurchase is effected) of 5% of the combined NAV of all classes of shares (including the Class E shares which are not eligible for repurchase) as of the last day of the previous calendar quarter, which means that in any 12-month period, we limit repurchases to approximately 20% of our total NAV. If the quarterly volume limitation is reached on or before the third business day of a calendar quarter, repurchase requests during the next quarter will be satisfied on a stockholder by stockholder basis, which we refer to as a "per stockholder allocation," instead of a first-come, first-served basis. Pursuant to the per stockholder allocation, each of our stockholders would be allowed to request repurchase at any time during such quarter of a total number of shares not to exceed five percent of the shares of common stock the stockholder held as of the end of the prior quarter. The per stockholder allocation requirement will remain in effect for each succeeding quarter for which the total repurchases for the immediately preceding quarter exceeded four percent of our NAV on the last business day of such preceding quarter. If total repurchases during a quarter for which the per stockholder allocation applies are equal to or less than four percent of our NAV on the last business day of such preceding quarter, then repurchases will again be first-come, first-served for the next succeeding quarter and each quarter thereafter.

Moreover, until our total NAV has reached \$600,000, repurchases for shares of all classes in the aggregate may not exceed 25% of the gross proceeds received by us from the commencement of our offering through the last day of the prior calendar quarter.

During the six months ended June 30, 2013, we repurchased 26,048 shares of Class A common stock under the share repurchase plan. We did not issue any securities during this period that were not registered under the Securities Act.

Period	Total Number of Shares Redeemed	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Yet Be Purchased Pursuant to the Program (2)
May 1-May 31, 2013	26,048	\$10.22	26,048	--

(1) On October 1, 2012, we adopted the new share repurchase plan.

(2) Redemptions are limited as described above.

On October 1, 2012, our registration statement on Form S-11 (File No. 333-177963), covering our Offering of up to \$3,000,000 of shares of common stock, of which \$2,700,000 of shares of common stock are being offered pursuant to our primary offering and \$300,000 of shares of common stock are being offered pursuant to our distribution reinvestment plan, was declared effective under the Securities Act. We commenced the Offering on the same date. The per share price for each class equals the daily NAV per share for such class, plus, for Class A shares only, applicable selling commissions, with discounts available to certain categories of purchasers.

As of June 30, 2013, we have sold the following common shares and raised the following proceeds in connection with the Offering:

	Shares	Proceeds
<b>Primary Offering</b>		
Class A Shares	9,294,746	\$ 95,209
Class M Shares	1,579,084	16,066
<b>Distribution Reinvestment Plan</b>		
Class A Shares	52,291	529
Class M Shares	9,229	94
<b>Total</b>	<b>10,935,350</b>	<b>\$ 111,898</b>

As of June 30, 2013, we incurred the following costs in connection with the issuance and distribution of the registered securities:

Type of Cost	Amount
Offering costs to related parties <sup>(1)</sup>	\$6,549

(1) Comprised of \$636 in selling commissions, \$214 in dealer manager fees, \$170 in distribution fees and \$5,529 in other offering costs. \$1,018 of the selling commissions, dealer manager fees and distribution fees have been reallocated to third parties.

From the commencement of the Offering through June 30, 2013, the net proceeds to us from our Offering, after deducting the total expenses incurred described above, were \$109,320. From the commencement of the Offering through June 30, 2013, net proceeds from our Offering have been allocated to reduce borrowings by \$71,488 and to purchase interests in real estate of \$37,832.

**Item 3. Defaults Upon Senior Securities.**

Not applicable.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

The Exhibit Index that immediately follows the signature page to this Form 10-Q is incorporated herein by reference.



## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Schema Document
101.CAL*	XBRL Calculation Linkbase Document
101.DEF*	Definition Linkbase Document
101.LAB*	XBRL Labels Linkbase Document
101.PRE*	XBRL Presentation Linkbase Document

\* Pursuant to Rule 406T of Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, C. Allan Swaringen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Jones Lang LaSalle Income Property Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2013

/s/ C. ALLAN SWARINGEN

C. Allan Swaringen

President and Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Gregory A. Falk, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Jones Lang LaSalle Income Property Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2013

/s/ GREGORY A. FALK

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Gregory A. Falk

Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Jones Lang LaSalle Income Property Trust, Inc. (the "Company") on Form 10-Q for the period ending June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, C. Allan Swaringen, in my capacity as Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ C. ALLAN SWARINGEN

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C. Allan Swaringen  
President and Chief Executive Officer

August 8, 2013

**CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Jones Lang LaSalle Income Property Trust, Inc. (the "Company") on Form 10-Q for the period ending June 30, 2013, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gregory A. Falk, in my capacity as Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ GREGORY A. FALK

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Gregory A. Falk  
Chief Financial Officer

August 8, 2013

**STATEMENT OF OPERATING REVENUES**  
**AND EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2012**  
**PELICAN INVESTMENT HOLDINGS LLC**  
**MIAMI BEACH, FLORIDA**

# TURNER & ASSOCIATES, LLP

CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS ADVISORS

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15291 NW 60th Avenue, Suite 100  
Miami Lakes, FL 33014

Telephone: 305-377-0777  
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## INDEPENDENT AUDITORS' REPORT

To the Members  
Pelican Investment Holdings LLC  
Miami Beach, Florida

We have audited the accompanying statement of operating revenues and expenses of Pelican Investments Holdings LLC (a Florida corporation) for the year ended December 31, 2012, and the related notes.

### Management's Responsibility for the Financial Statement

Management is responsible for the preparation and fair presentation of this financial statement in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statement that is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above presents fairly, in all material respects, the operating revenues and expenses of Pelican Investment Holdings LLC for the year ended December 31, 2012, in accordance with accounting principles generally accepted in the United States of America.

### Emphasis-of-Matter

This report is intended solely for the information and use of the members and management of Pelican Investment Holdings LLC and the City of Miami Beach, Florida and is not intended to be and should not be used by anyone other than these specified parties.



July 2, 2013

Statement of Operating Revenues and Expenses  
January 1, 2012 - December 31, 2012  
Pelican Investment Holdings LLC

	JANUARY 2012	FEBRUARY 2012	MARCH 2012	APRIL 2012	MAY 2012	JUNE 2012	JULY 2012	AUGUST 2012	SEPTEMBER 2012	OCTOBER 2012	NOVEMBER 2012	DECEMBER 2012	TOTALS
<b>Revenues</b>													
Garage parking revenue	\$ 163,887	\$ 175,274	\$ 270,510	\$ 194,883	\$ 204,781	\$ 181,300	\$ 220,208	\$ 172,287	\$ 157,423	\$ 158,009	\$ 162,923	\$ 190,721	\$ 2,251,987
Retail rental revenue	21,002	21,002	21,002	21,001	21,002	21,002	21,002	21,001	21,002	21,002	21,002	21,001	\$ 252,021
Sales tax	(10,730)	(11,432)	(17,720)	(12,712)	(11,554)	(11,086)	(13,593)	(10,598)	(9,820)	(9,658)	(9,974)	(11,332)	\$ (140,007)
<b>Total Revenues</b>	<b>174,139</b>	<b>184,844</b>	<b>273,792</b>	<b>202,972</b>	<b>214,229</b>	<b>191,216</b>	<b>227,618</b>	<b>182,892</b>	<b>168,805</b>	<b>169,353</b>	<b>173,951</b>	<b>200,390</b>	<b>2,364,001</b>
<b>Expenses</b>													
Insurance	8,637	8,637	8,637	8,637	8,637	8,637	8,636	8,637	8,637	8,637	8,637	8,636	103,642
Uniform & laundry	-	-	259	-	-	-	885	6	-	-	-	-	1,150
Management fees	4,987	5,369	5,267	4,871	4,898	4,908	5,028	4,583	4,822	4,761	4,851	5,037	59,172
Supplies & miscellaneous	8,282	4,225	5,541	6,755	5,726	9,720	5,679	6,388	4,905	6,740	5,739	6,960	74,840
Office expense	128	128	128	128	128	128	128	128	128	128	128	128	1,536
Parking liability insurance	1,588	1,588	2,319	2,319	2,319	2,319	2,319	2,319	2,319	2,319	2,319	2,319	26,362
Payroll & related	62,962	48,329	64,940	43,807	43,787	38,172	42,858	39,458	37,983	38,381	35,755	44,302	518,734
Professional fees	2,196	2,196	2,196	2,196	2,196	2,196	2,197	2,196	2,196	2,196	2,196	2,197	26,354
Property taxes	14,906	14,906	14,906	14,905	14,906	14,906	14,905	14,906	14,906	14,906	14,906	14,905	178,887
Rent	12,193	12,462	14,685	12,914	13,196	12,820	13,530	12,407	12,060	12,074	12,189	12,850	153,180
Space rental	4,739	4,739	4,841	4,314	4,705	4,888	4,739	4,773	4,688	4,671	4,654	4,807	56,358
Repairs and maintenance	-	-	3,442	6,864	965	1,539	1,459	966	5,365	5,749	2,151	14,973	43,573
Telephone	819	873	875	768	998	978	1,071	1,076	1,286	1,617	1,133	1,890	12,782
Utilities	-	2,582	3,247	3,487	3,087	3,962	3,361	3,513	3,225	2,954	3,754	132	33,284
<b>Total Expenses</b>	<b>109,415</b>	<b>103,831</b>	<b>121,083</b>	<b>112,065</b>	<b>105,326</b>	<b>104,773</b>	<b>106,795</b>	<b>101,346</b>	<b>102,519</b>	<b>105,133</b>	<b>98,412</b>	<b>118,836</b>	<b>1,289,634</b>
<b>Net revenues over expenses</b>	<b>\$ 64,724</b>	<b>\$ 81,013</b>	<b>\$ 152,709</b>	<b>\$ 90,907</b>	<b>\$ 108,903</b>	<b>\$ 86,443</b>	<b>\$ 120,823</b>	<b>\$ 81,346</b>	<b>\$ 66,286</b>	<b>\$ 64,220</b>	<b>\$ 75,539</b>	<b>\$ 81,454</b>	<b>\$ 1,074,367</b>

See Independent auditors' report and the accompanying notes to financial statements

OCEAN BLVD II LLC  
CY 20112

	JANUARY 2012	FEBRUARY 2012	MARCH 2012	APRIL 2012	MAY 2012	JUNE 2012	JULY 2012	AUGUST 2012	SEPTEMBER 2012	OCTOBER 2012	NOVEMBER 2012	DECEMBER 2012	TOTALS
<b>Revenues</b>													
Monthly Revenue	\$ 6,430	\$ 8,561	6,310	11,188	9,029	\$ 8,813	\$ 11,363	\$ 10,406	\$ 7,821	\$ 13,484	\$ 11,112	\$ 10,681	\$ 114,798
Daily Revenue	118,071	119,109	195,903	139,424	153,092	130,287	167,592	126,598	112,400	106,984	117,314	129,364	1,616,118
Valet Rent	39,333	47,337	68,047	44,073	41,789	41,555	41,042	34,892	37,030	35,771	33,811	50,403	514,853
Other Revenue	33	467	250	(2)	871	645	212	391	372	1,790	886	273	6,188
Validations Revenue													-
Gross Receipts	163,867	175,274	270,510	194,683	204,781	181,300	220,209	172,287	157,423	158,008	182,923	190,721	2,251,867
Sales Taxes	10,730	11,432	17,720	12,712	11,554	11,088	13,593	10,586	9,620	9,658	9,974	11,332	140,007
Gross Income	153,137	183,842	252,790	181,971	193,227	170,214	208,616	181,691	147,803	148,351	152,948	179,389	2,111,980
<b>Operating Expenses</b>													
Supplies - Office	5,151	3,870	2,641	2,821	2,475	5,985	2,599	2,796	2,241	4,027	3,122	4,111	41,839
Repairs & Maintenance	-	-	3,442	6,864	985	1,539	1,459	986	5,365	5,749	2,151	14,973	43,573
Insurance Expense	3,055	2,917	4,374	3,781	3,849	3,845	3,943	3,855	3,776	3,791	3,682	4,052	44,800
Management fee	4,967	5,369	5,287	4,871	4,668	4,908	5,028	4,593	4,822	4,761	4,851	5,037	59,172
Miscellaneous Expense	1,131	355	2,900	4,134	3,251	3,735	3,080	3,572	2,664	2,713	2,617	2,849	33,001
Payroll Taxes and Benefits	9,170	7,247	9,194	8,164	6,873	4,100	5,547	4,242	4,492	4,316	4,101	4,891	72,137
Uniforms & laundry			259			885	6						1,150
Utilities Expense		2,582	3,247	3,487	3,067	3,982	3,361	3,513	3,225	2,954	3,754	132	33,284
Telephone Expense	819	673	675	768	996	977	1,071	1,076	1,288	1,817	1,133	1,690	12,781
Wages	43,792	39,082	45,746	35,643	37,114	34,072	37,311	35,216	33,491	34,065	31,654	39,411	446,597
Ground rent	7,840	7,840	7,840	7,840	7,840	7,840	7,840	7,840	7,840	7,840	7,840	7,840	94,080
Space rental	4,739	4,739	4,841	4,314	4,705	4,688	4,739	4,773	4,888	4,671	4,554	4,807	56,358
Contract labor													-
Total Expenses Before Management	80,664	74,674	90,426	82,567	75,633	75,651	78,863	72,448	73,890	76,604	69,559	89,793	938,672
Net Operating Surplus	72,473	89,168	162,364	99,404	117,594	94,563	129,753	89,243	73,913	71,847	83,390	89,596	1,173,308
Base Management Fee													-
Incentive Management Fee	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	80,664	74,674	90,426	82,567	75,633	75,651	78,863	72,448	73,890	76,604	69,559	89,793	938,672
Net Owner	72,473	89,168	162,364	99,404	117,594	94,563	129,753	89,243	73,913	71,847	83,390	89,596	1,173,308
Less: Owner Advance													-
Net Due Owner (Park One)	\$ 72,473	89,168	\$ 162,364	\$ 99,404	\$ 117,594	\$ 94,563	\$ 129,753	\$ 89,243	\$ 73,913	\$ 71,847	\$ 83,390	\$ 89,596	\$ 1,173,308

See independent auditors' report.

**NOTES TO FINANCIAL STATEMENTS  
FOR THE YEAR ENDED DECEMBER 31, 2012  
PELICAN INVESTMENT HOLDINGS LLC**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**NATURE OF OPERATIONS**

Pelican Investment Holdings LLC (the "Company") was incorporated under the laws of the State of Florida on May 6, 2010. On May 27, 2010 the Company purchased a parking garage from Ocean Blvd II, LLC. The parking garage is located on land leased from the City of Miami Beach, Florida. In conjunction with the purchase transaction, the Company assumed the land lease from Ocean Blvd II, LLC. The land lease from the City of Miami Beach expires on September 30, 2041. This sale was approved by the City of Miami Beach.

**BASIS OF ACCOUNTING**

The Company has prepared the accompanying special-purpose financial statements to present the operating revenues and expenses of the Company pursuant to Section 28.1 of a lease agreement dated December 1, 1999, between Pelican Development LLC, the original lessee, and City of Miami Beach, Florida. The lease agreement specifies that the Company prepare financial statements for the premises on an annual basis in accordance with generally accepted accounting principles as promulgated by the American Institute of Certified Public Accountants, except as otherwise provided by this lease, with such changes as the Company and the City of Miami Beach, Florida shall mutually agree are consistent with this lease in order to reflect technologies and methodologies not addressed in the accounting principles.

These financial statements are presented in accordance with accounting principles generally accepted in the United States of America except for the omission of depreciation, interest expense, income taxes and any expenses related to any contingent liabilities.

**NOTE 2 - RELATED PARTY TRANSACTION**

Included in these statements is \$27,891 of general and administrative expenses allocated to the Company from a related party.



# MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, [www.miamibeachfl.gov](http://www.miamibeachfl.gov)

## COMMISSION MEMORANDUM

TO: Mayor Philip Levine and Members of the City Commission

FROM: Jimmy L. Morales, City Manager

DATE: December 11, 2013

SUBJECT: **STATUS UPDATE ON ANTI-CORRUPTION INITIATIVES**

This memo is being presented in response to a request from Commissioner Micky Steinberg for a status update on anti-corruption initiatives. Since 2012, the City has taken proactive measures to eliminate possible corruption activities. These initiatives include:

- A Police Sergeant has been permanently assigned to the FBI Corruption Unit to investigate allegations of corruption at the City of Miami Beach.
- The City Commission also approved entering into an interlocal agreement with the Miami-Dade County Inspector General's Office; however, the Inspector General's Office advised the City that they were unable to enter into an Agreement with the City at the time due to workload and limited resources. Therefore, an additional Police Sergeant has been assigned to the Internal Affairs Division to create a public corruption unit that will conduct investigations relating to Miami Beach employees citywide.
- A senior level Police Commander, Hernan Cardeno, was reassigned to the Code Compliance Division for oversight, restructuring the chain-of-command.
- An external audit was conducted by Crowe Horwath for workflows and business processes for all of the City's regulatory divisions -- the recommendations were presented at Finance and Citywide Projects Committee and accepted by the Commission -- working groups are in the process of implementing recommendations. A copy of the report is available on line at <http://miamibeachfl.gov/obpi/scroll.aspx?id=46510>
- All security access levels for personnel to the automated databases for Permits Plus were reviewed and necessary restrictions in the system have been implemented. The replacement software for Permits Plus is in the testing phase and shall become operational in the spring.
- The Code Compliance Division no longer accepts any payment of violations or fines in any form or fashion.
- Assignment of Code Enforcement Officers are now continually rotated.

Agenda Item R9L  
Date 12-11-13

- The City has installed Automatic Vehicle Locator Systems (AVLS) in City vehicles, and a Citywide AVLS policy is being implemented which will require random checks to be instituted, where supervisors will compare location reports with daily activity worksheets, enforcement actions and radio transmissions/dispatched calls.
- Compliance procedures for housing and community development grants have been strengthened and outside entities are being held rigorously to their contract requirements.
- Certain aspects of the contract administration process have been centralized in the Procurement Department to assure that the risks to the City are minimized, including certain risk management considerations (e.g., insurance, performance and payment bonds) and timely contract renewals.
- All contracts and agreements now are required to have City Attorney signoff for legal sufficiency prior to being executed (even if they are exempt from Commission action).
- Procedures have been implemented that ensure adherence to the City's Procurement Code while, at the same time, streamlining processes and creating greater transparency. These include processes for emergency purchases to provide a mechanism for compliance in these emergency situations and processes to ensure that both emergency and unauthorized purchases are reported to the City Commission and ensure that departments and employees receive feedback to reduce/eliminate these occurrences in the future.

In addition, the City administration has put the highest priority on reinforcing a culture of ethics and eliminating corruption in the organization. As a result, a number of initiatives have been implemented to improve this culture:

- The City has partnered with the Miami-Dade Commission on Ethics and Public Trust (MDCEPT) for series of ethics sessions for regulatory team members (Building, Code Compliance, Fire Prevention, Finance Revenue, Parking, Planning, and Procurement) from May 2013 through December 2013 with all sessions video taped and so that they can be available to all City employees through the City's eLearning system. These session included:
  - Introduction to Ethics May 2013 (for 203 regulatory team members) – Interactive lecture and discussion led by Joe Centorino (Executive Director and General Counsel Miami-Dade Commission on Ethics and Public Trust) on public service ethics, governmental organizational culture, and professionalism.
  - Code of Ethics June 2013 (for 205 regulatory team members) – detailed presentation by Miriam Ramos (MDCEPT staff) on the code of ethics requirements for public employees emphasizing issues such as gifts, conflict of interest, and exploitation provisions particularly relevant to this group of employees.

- Crime and Punishment July 2013 (for 214 regulatory team members) – legal and administrative consequences of illegal and unethical activity by public servants, presented by Mike Murawski (MDCEPT staff), including a video interview of a former Miami Beach public employee whose conduct led to his termination.
- Bribery August 2013 (for 216 regulatory team members) – laws that govern bribery presented by Joe Centorino and Rhonda Sibia (MDCEPT staff) including a discussion of illustrative criminal cases from Miami-Dade County and elsewhere.
- Practical Application September 2013 (for 213 regulatory team members) – interactive group discussion led by staff from the Commission on Ethics on six hypothetical scenarios directly relevant to issues confronting regulatory personnel.
- Approach to Local Enforcement Issues October 2013 (for 196 regulatory team members) – special integrity challenges presented by Joe Centorino including a video presentation by a management level employee of a local government municipality and former Miami Beach Code Compliance Division Director.
- Panel Discussion November 2013 (for 60 regulatory supervisory team members) – supervisory personnel in regulatory departments participated in a train-the-trainer program led by Joe Centorino and moderated by Miriam Ramos that addressed the need to develop an on-going strategy to build an ethical organizational culture with oversight controls and in-service ethics training throughout City departments
- One-on-One Private Sessions December 2013 (approximately 236 regulatory team members) – conducted with all regulatory team members by staff from the Commission on Ethics to discuss and address past and future ethical concerns raised by their personal and professional experiences and providing each of them with an opportunity to suggest changes and/or improvements in the workplace that could help create a stronger ethical climate.
- Background investigations processes were reviewed and changes have been implemented in the pre-employment background screening and recruitment process.
- The City has implemented additional employees policies:
  - Implemented a zero tolerance gift policy for all employees reporting to the City.
  - Implemented a Duty-to-Self Report policy for arrests, etc.

- The City recommended the inclusion of a Code of Ethics section within the City's Personnel Rules to the City's Personnel Board. The draft changes to the City's Personnel Rules which has been circulated for comment includes these recommended changes.
- The City Manager's proposed FY 2013/14 Proposed Work Plan and Budget included funding a new compliance officer and an anti-corruption hotline. At the budget hearings in September 2013, the Commission directed that funding for enhancements be set aside in a reserve for further discussion at the Finance and Citywide Projects Committee early in FY 2013/14.

As importantly, senior staff has acted swiftly to address problem areas within the organization when potential ethical or corruption issues were identified by management, rank and file employees or individuals outside the organization. Where appropriate, this has resulted in disciplinary action up to and including removal of employees ( including 4 Department Directors) as well as notification to the appropriate outside entities for their review.

As public servants, we are expected to maintain the highest level of honesty, integrity, dedication and professionalism and we are continuously evaluating ways to improve internal controls, strengthen organizational ethics and identify any potential wrongdoing. The City of Miami Beach takes accusations of wrongdoing against its employees very seriously. If there is evidence of a crime or other impropriety, the City has and will always take all measures necessary to chastise such employees, regardless of who they are.

JLM/KGB/SM