

Condensed Title:

Request For Approval To Award Contracts To Fortiline, Inc., As Primary Vendor, And Sunstate Meter And Supply, Inc. As Secondary Vendor, Pursuant To Invitation To Bid (ITB) No. 068-2013, For The Purchase Of Water Meters.

Key Intended Outcome Supported:

Maintain City's Infrastructure.
Supporting Data (Surveys, Environmental Scan, etc.):

Issue:

Shall the City Commission approve the award of Contracts?

Item Summary/Recommendation:

This contract is for the purchase of water meters sizes 5/8 inches through 4 inches that meet the ANSI/AWWA latest standards. The City purchases annually approximately 1,000 water meters in various sizes. City staff currently performs installation and maintenance of all water meters. The City intends to purchase, replace and retrofit its existing water meters. The City will purchase approximately 1,000 new water meters annually, on an as needed basis.

Invitation to Bid (ITB) No. 068-2013, was issued on March 7, 2013 with a bid opening date of April 4, 2013. One (1) addendum was issued to provide additional information and to respond to questions submitted by the prospective bidders. Public Purchase issued bid notices to 17 prospective bidders, and a total of five (5) companies downloaded the document. The notices resulted in the receipt of four (4) bids from the following companies: Fortiline, Inc.; Innovative Metering Solutions, Inc.; Mueller Systems, LLC; and Sunstate Meter and Supply, Inc.

The contract(s) entered into with the successful bidder(s) will have an initial term of two (2) years, and may be renewed at the sole discretion of the City, through its City Manager, for three (3) additional one (1) year terms.

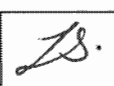
Award is being recommended to Fortiline, Inc., the lowest bidder, as primary vendor, and Sunstate Meter and Supply, Inc., the second lowest bidder, as secondary vendor.

APPROVE THE AWARD OF CONTRACTS.

Advisory Board Recommendation:

N/A

Financial Information:






Source of Funds:	Amount	Account
 OBPI	1	Public Works Meter Services Account No. 425-0410-000680
	2	
	3	
	Total	\$124,000

Financial Impact Summary: Future year expenditures will be based on approved budgeted amounts.

City Clerk's Office Legislative Tracking:

Alex Denis, Director Ext # 6641

Sign-Offs:

Department Director	Assistant City Manager	City Manager
AD  EC 	KGB  MT 	JLM 

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MIAMIBEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Jimmy L. Morales, City Manager

DATE: June 5, 2013

SUBJECT: **REQUEST FOR APPROVAL TO AWARD CONTRACTS TO FORTILINE, INC. AS PRIMARY VENDOR, AND SUNSTATE METER AND SUPPLY, INC. AS SECONDARY VENDOR, PURSUANT TO INVITATION TO BID (ITB) NO. 068-2013, FOR THE PURCHASE OF WATER METERS, IN THE ANNUAL ESTIMATED TOTAL AMOUNT OF \$124,000.**

ADMINISTRATION RECOMMENDATION

Approve the award of contracts.

KEY INTENDED OUTCOME

Maintain City's Infrastructure.

FUNDING

The amount budgeted for the purchase of water meters for Fiscal Year 2012/2013 is \$124,000. Funding in the amount required will be provided from the following account:

\$124,000 – Public Works Meter Services Account No. 425-0410-000680

Additional funding may be required due to increased need of services, subject to the review and approval of the Office of Budget and Performance Improvement (OBPI).

ANALYSIS

The purpose of Invitation to Bid (ITB) No. 068-2013 was to establish a contract, by means of sealed bids, with a qualified vendor(s), for the purchase of water meters sizes 5/8 inches through 4 inches that meet the ANSI/AWWA latest Standards.

The City purchases annually approximately 1,000 water meters in various sizes. City staff currently performs installation and maintenance of all water meters. The City intends to purchase, replace and retrofit its existing water meters. The City will purchase approximately 1,000 new water meters annually, on an as needed basis.

All water meters shall conform to ANSI, which denotes the American National Standards Institute, and AWWA, which denotes the American Water Works Association (AWWA).

The contract(s) entered into with the successful bidder(s) will have an initiated term of two (2) years, and may be renewed at the sole discretion of the City, through its City Manager, for three (3) additional one (1) year terms.

BID PROCESS

Invitation to Bid (ITB) No. 068-2013, was issued on March 7, 2013 with a bid opening date of April 4, 2013. One (1) addendum was issued to provide additional information and to respond to questions submitted by the prospective bidders. Public Purchase issued bid notices to 17 prospective bidders, and a total of five (5) companies downloaded the document. The notices resulted in the receipt of four (4) bids from the following companies:

1. Fortiline, Inc.
2. Innovative Metering Solutions, Inc.
3. Mueller Systems, LLC
4. Sunstate Meter and Supply, Inc.

Attachment A shows tabulated results.

Award is being recommended to Fortiline, Inc., the lowest bidder, as primary vendor, and Sunstate Meter and Supply, Inc., the second lowest bidder, as secondary vendor.

Fortiline, Inc., formerly Mainline Supply Co., is a wholesale underground utility supply company that has been in business for 16 years. Fortiline, Inc. has 34 branches in ten states, including a warehouse in West Palm Beach. They are the distributor of Zenner Performance brand water meters. The Procurement Division contacted other agencies that utilize Zenner Performance water meters and received positive feedback, including City of Riverside, City of Banning, City of Mesa, and Valencia Heights Water Company. Fortiline, Inc. has satisfactorily supplied the City with water meters parts and supplies during the past 3 years.

Sunstate Meter and Supply, Inc. was incorporated in Florida in 1980 and has served the municipal industry as a Neptune water meter brand distributor since 1999. The City has purchased Neptune brand water meters in the past and is satisfied with the product and service provided by Sunstate Meter and Supply, Inc.

The table below shows a total cost comparison between previous prices paid by the City and pricing received as a result of ITB 068-2013 for the primary and secondary bidders based on the quantities established in the ITB.

	Previous Contract Pricing	ITB 68-2013 Pricing	
		Fortiline	Sunstate Meter and Supply
Total	\$217,694.00	\$199,700.00	\$202,388.75

CONCLUSION:

Based on the aforementioned, the Administration recommends that the Mayor and City Commission award contracts to Fortiline, Inc. as primary vendor, and Sunstate Meter and Supply, Inc. as secondary vendor, pursuant to Invitation to bid (ITB) No. 068-2013.

ATTACHMENT A – ITB 068-2013 TABULATED RESULTS**COMPANY NAME: INNOVATIVE METERING SOLUTIONS**

Item	Water Meter Size	Est. Quantities	Unit Price	Total Amount
1	5/8 inches	250	\$ 36.95	\$ 9,237.50
2	1 inch	325	\$ 101.80	\$ 33,085.00
3	1 ½ inches	150	\$ 279.00	\$ 41,850.00
4	2 inches	225	\$ 385.10	\$ 86,647.50
5	3 inches	25	\$ 625.50	\$ 15,637.50
6	4 inches	25	\$ 660.25	\$ 16,506.25
Grand Total:				\$202,963.75

COMPANY NAME: FORTILINE INC.

Item	Water Meter Size	Est. Quantities	Unit Price	Total Amount
1	5/8 inches	250	\$ 39.30	\$ 9,825.00
2	1 inch	325	\$ 104.00	\$ 33,800.00
3	1 ½ inches	150	\$ 225.00	\$ 33,750.00
4	2 inches	225	\$ 355.00	\$ 79,875.00
5	3 inches	25	\$ 745.00	\$ 18,625.00
6	4 inches	25	\$ 953.00	\$ 23,825.00
Grand Total:				\$199,700.00

COMPANY NAME: MUELLER WATER PRODUCTS

Item	Water Meter Size	Est. Quantities	Unit Price	Total Amount
1	5/8 inches	250	\$ 52.00	\$ 13,000.00
2	1 inch	325	\$ 117.60	\$ 38,220.00
3	1 ½ inches	150	\$ 291.00	\$ 43,650.00
4	2 inches	225	\$ 402.00	\$ 90,450.00
5	3 inches	25	\$ 875.00	\$ 21,875.00
6	4 inches	25	\$ 1,200.00	\$ 30,000.00
Grand Total:				\$237,195.00

COMPANY NAME: SUNSTATE METER & SUPPLY, INC.

Item	Water Meter Size	Est. Quantities	Unit Price	Total Amount
1	5/8 inches	250	\$ 36.69	\$ 9,172.50
2	1 inch	325	\$ 112.05	\$ 36,416.25
3	1 ½ inches	150	\$ 269.25	\$ 40,387.50
4	2 inches	225	\$ 336.00	\$ 75,600.00
5	3 inches	25	\$ 702.50	\$ 17,562.50
6	4 inches	25	\$ 930.00	\$ 23,250.00
Grand Total:				\$202,388.75