

# Emanuel Mayer

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## CHIEF EXECUTIVE OFFICER

40 plus years-Miami Beach resident; degreed engineer; leader in business and community; strategic visionary; expert negotiator; accomplished entrepreneur (founder of Miami-Beach based engineering and construction firm); state-licensed general contractor; over 20 years experience in management of construction, engineering, projects (U.S. and international) and business development; recruited to advise City of Miami Beach City Manager and Commission on critical City issues and City's strategic plans

### Key Attributes:

Life-long Miami Beach resident, Miami-Beach homeowner, and owner of Miami-Beach based business; degreed engineer; analytical problem-solver; natural motivator and communicator; established working relationships with management level personnel in Miami-Dade County and in municipalities neighboring Miami Beach; established excellent working relationship with current City Commission and City Mayor; established excellent working relationship with City department directors and staff

Ready for job on Day 1 (e.g. have concrete strategic plans to effectively deal with City's fire and police unions in equitable manner); proven team leader; consensus builder; trained negotiator; graduate of City of Miami Beach Employee Academy

Broad overall knowledge of City of Miami Beach, its strengths and challenges in the near- and long-term; intimately familiar with the City of Miami Beach in the following critical areas:

- City's key intended outcomes ("KIO's")
- City's Convention Center master plan
- City's stormwater master plan and technical issues related to same
- City's aging infrastructure (roads, water and sewer systems) and technical issues related to same
- City's Capital Improvement Program (including ongoing projects)
- City's Public Works Department
- City's Building Department issues
- City's Code Enforcement/Compliance issues
- City's challenges regarding collective bargaining agreements
- City's community leaders and other City stakeholders
- City's standing advisory committees and boards
- City's existing talent pool and redundant and/or inefficient staffing

Professional Experience:

**Mayer Development Group, Inc.**

**1996 to present (with hiatus noted below)**

Miami Beach, Florida

President and founding principal of consulting engineering firm

*Key accomplishments:*

- work at all levels of management of construction and development including direct interaction with owners, banks, community, developers, other professionals, planners, designers and labor
- work on budgeting and budget implementation for firm and firm projects
- project management of large-scale projects
- labor efficiency and management training
- expert witness services (engineering and construction)

**City of Miami Beach**

**November 2008-January 2011**

Miami Beach, Florida

Special Assistant to the City Manager

Senior managerial capacity with broad oversight of the general efficiencies and operations of the Capital Improvements Program and the Public Works Department

*Key accomplishments:*

- advised City Manager and City Commission regarding cost, methodology and efficiency of City's Capital Improvements Program and Public Works Department
- successfully implemented new efficiency and cost-saving programs in major projects (e.g. in-house design)
- saved the City of Miami Beach over \$3.0 million the first year on the job through direct negotiations with various parties and city vendors, analysis of relevant costs and expenditures and performance of contractual reconstructing and cost-leveraging techniques
- alerted City administration to major issues and flaws regarding Government Cut dredge project
- conducted a negotiations seminar to train management-level City employees to better negotiate contracts with City vendors
- worked with the Procurement Department to develop a schedule of professional fees to be used for City vendors
- assisted Tourism Department in developing costs for City of Miami Beach Convention Center master renovation plan
- developed excellent relationships with City's community leaders through first-hand knowledge and understanding of community's needs and wants

- developed strategic initiative of “green alleys”

**Arber & Associates**

*May 1994-July 1996*

Miami, Florida

Project Engineer for Consulting Structural Engineering firm

*Key responsibilities & accomplishments:*

- Project management
- Structural design
- Structural and building inspections

**United Nations**

*October-December 1994*

Santo Domingo, Dominican Republic

United Nations Development Program

Engineering Project Manager

*Key responsibilities & accomplishments:*

- Conducted structural inspections of public school buildings
- Compiled data of evaluated structural components
- Prepared and presented study to the United Nations for submission to the World Bank
- Supervised and oversaw construction and material purchase orders for public school buildings
- Preparation of specifications for material purchase orders for public school buildings

Notable Awards: Awarded “Emanuel Mayer Day” proclamation on September 15, 2010 by the City of Miami Beach City Commission and City Mayor to honor efforts in leading and organizing “Rock for Haiti,” a city-wide concert which tapped the musical talent of city-wide employees to raise funds for Haiti hurricane relief efforts

Licenses: State of Florida Certified General Contractor, CGC 059108

Professional affiliations: Florida Engineering Society  
 American Society of Civil Engineers  
 National Society of Professional Engineers (Associate)  
 Order of the Engineer

Education: Miami Dade College, A.A., 1985-1987  
 Institute of American Universities, Aix-en-Provence, France, 1987  
 University of Florida, College of Civil Engineering, 1988-1993  
 University of South Florida, College of Civil Engineering, B.S., 1993-1994  
 Harvard University, Executive Education Program, Kennedy School of Government, 2009  
 Harvard University, Program on Leadership & Negotiation, Harvard Law School, Executive Education, 2012

References available upon request.