

Condensed Title:

Request For Approval To Award Contracts Pursuant To Invitation To Bid No. 10-11/12, For The Purchase And Delivery Of Rock, Soil, And Sand To The Following Vendors: Austin Tupler Trucking Inc., Florida Superior Sand, Inc., G7 Holding, Inc., And Pro-Grounds Productions Inc., In The Estimated Annual Amount Of \$ 159,000.

Key Intended Outcome Supported:

Ensure Well-Maintained Facilities and Ensure Well-Maintained Infrastructure.

Supporting Data (Surveys, Environmental Scan, etc.) N/A

Issue:

Shall the Mayor and City Commission approve the award of contracts?

Item Summary/Recommendation:

The purpose of Invitation to Bid (ITB) No. 10-11/12 was to establish contract(s), by means of sealed bids, for the supply and delivery of rock, soil and sand on an as-needed basis, from a source(s) of supply that will give prompt and efficient service.

This contract(s) shall remain in effect for one (1) year from the date of contract execution by the Mayor and City Clerk. Providing the successful bidder(s) will agree to maintain the same price, terms and condition of the current contract, this contract may be renewed, at the sole discretion of the City, through its City Manager, for two (2) additional one (1) year terms.

ITB No. 10-11/12 was issued on February 14, 2012, with a bid opening date of March 21, 2012. A pre-bid conference was held on February 21, 2012, and two (2) addenda were issued to provide additional information and respond to all questions submitted by the prospective bidders.

Funding subject to Fiscal Year 2012/2013 Budget Approval.

APPROVE THE AWARD OF CONTRACT.

Advisory Board Recommendation:

Financial Information:







Source of Funds:		Amount	Account
	1	\$38,000	Water and Sewer Account No. 425-0410-000342
	2	\$32,000	Miami Beach Golf Course Account No. 011-0970-000343
	3	\$30,000	Water and Sewer Account No.425-0420-000342
	4	\$24,000	Normandy Shores Golf Course Account 011-0975-000343
	5	\$20,000	Landscape Maintenance Account No. 011-0940-000343
	6	\$15,000	Storm Water Account No. 427-0427-000342
OBPI	Total	\$159,000	

Financial Impact Summary:

City Clerk's Office Legislative Tracking:

Raul Aguila

Sign-Offs:

Department Director	Assistant City Manager	City Manager
KS _____ FB 	JG  MS  JW  PDW 	KGB 

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MIAMIBEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Kathie G. Brooks, Interim City Manager

DATE: September 12, 2012

SUBJECT: **REQUEST FOR APPROVAL TO AWARD CONTRACTS PURSUANT TO INVITATION TO BID NO. 10-11/12, FOR THE PURCHASE AND DELIVERY OF ROCK, SOIL, AND SAND TO THE FOLLOWING VENDORS: AUSTIN TUPLER TRUCKING INC., FLORIDA SUPERIOR SAND, INC., G7 HOLDING, INC., AND PRO-GROUNDS PRODUCTIONS INC., IN THE ESTIMATED ANNUAL AMOUNT OF \$159,000.**

ADMINISTRATION RECOMMENDATION

Approve the award of contracts.

KEY INTENDED OUTCOME

Ensure Well-Maintained Facilities and Infrastructure.

FUNDING

Funding will be provided from the following Accounts for Fiscal Year 2012/2013:

\$ 38,000	Water and Sewer Account No. 425-0410-000342
\$ 32,000	Miami Beach Golf Course Account No. 011-0970-000-343
\$ 30,000	Water and Sewer Account No.425-0420-000342
\$ 24,000	Normandy Shores Golf Course Account 011-0975-000-343
\$ 20,000	Landscape Maintenance Account No. 011-0940-000343
\$ 15,000	Storm Water Account No. 427-0427-000342
\$159,000	

ANALYSIS

The purpose of Invitation to Bid (ITB) No. 10-11/12 was to establish contract(s), by means of sealed bids, for the supply and delivery of rock, soil and sand on an as-needed basis, from a source(s) of supply that will give prompt and efficient service.

The ITB consisted of the following three sections: Public Works delivery during regular hours, Public Works delivery after hours, and Parks and Recreation delivery of materials during regular hours.

This contract(s) shall remain in effect for one (1) year from the date of contract execution by the Mayor and City Clerk. Providing the successful bidder(s) will agree to maintain the same price, terms and condition of the current contract, this contract may be renewed, at the sole discretion of the City, through its City Manager, for two (2) additional one (1) year terms.

ITB PROCESS

ITB No. 10-11/12 was issued on February 14, 2012, with a bid opening date of March 21, 2012. A pre-bid conference was held on February 21, 2012, and two (2) addenda were issued to provide additional information and respond to all questions submitted by the prospective bidders.

Bidnet issued bid notices to 88 prospective bidders, which resulted in the receipt of the following five (5) bids:

- Allied Trucking of Florida
- Austin Tupler Trucking, Inc.
- Florida Superior Sand, Inc.
- G7 Holding, Inc.
- Pro-Grounds Products, Inc.

The ITB stipulated that award of this contract may be presented to the lowest and best bidders, as defined in General Conditions 1.38. Should the primary vendor fail to comply with the terms and conditions of this Bid, the City reserves the right to award to the secondary vendor if it is deemed to be in the best interest of the City.

Prices were submitted on the estimated annual quantity per tonnage, at firm, fixed rates. Please refer to Appendix "A" for tabulated results for each item.

EVALUATION PROCESS

The Technical Review Panel (the "Panel") consisting of the following City staff members met on June 26, 2012, to discuss each company's bid:

- Carlos DaCruz, Office Associate V, Parks and Recreation Department
- Martha Torres, Warehouse Supervisor, Public Works Department

The Panel recommended Austin Tupler as the lowest and best bidder for Public Works regular hours. The following prices were submitted by Austin Tupler. The following table shows the primary and secondary awards for these items.

Public Works Regular Hours		AUSTIN TUPLER		ALLIED TRUCKING, INC.	
Items	Approx. Tonnage	Unit Price	Total	Unit Price	Total
Concrete Screening Sand	3,400	\$ 16.11	\$54,774.00	\$ 18.50	\$62,900.00
Crushed Lime Rock Base	2,000	\$ 11.77	\$23,540.00	\$ 12.95	\$25,900.00
Ballast Rock # 4	600	\$ 16.11	\$9,666.00	\$ 17.50	\$10,500.00
Pea Rock	600	\$ 16.11	\$9,666.00	\$ 17.95	\$10,770.00
A.S.T. M. Rock # 57	1,100	\$ 16.11	\$17,721.00	\$ 17.95	\$19,745.00

G7 Holding, Inc., was the only bidder that submitted prices for emergency/after hours prices for Public Works Department, as noted below:

Public Works Emergency Hours		G7 HOLDING, INC.	
Items	Approx. Tonnage	Unit Price	Total
Concrete Screening Sand	3,400	\$26.82	\$91,188.00
Crushed Lime Rock Base	2,000	\$20.45	\$40,900.00
Ballast Rock # 4	600	\$26.82	\$16,092.00
Pea Rock	600	\$26.82	\$16,092.00
A.S.T. M. Rock # 57	1,100	\$26.82	\$29,502.00

The Panel recommended Pro-Grounds Products and Florida Superior Sand, as the lowest and best bidder for the Parks and Recreation Department. The following table shows the primary and secondary award for each item:

Parks and Recreation Regular Hours	Approx. Tonnage	Florida Superior Sand		Pro-Grounds Products, Inc.	
		Unit Price	Total	Unit Price	Total
304 top Dressing Sand USGA Medium Dressing	800	No Bid	No Bid	\$26.61	\$28,738.80
Silica Sand	200	\$21.00	\$4,200.00	\$19.71	\$3,942.00
70/30 Mix (Silica/Canadian Peat)	250	\$36.70	\$9,175.00	\$33.81	\$8,452.50
Coquina (crushed shell sand)	200	\$49.00	\$9,800.00	\$46.80	\$9,360.00
Warning Track Material (Crushed Brick)	25	No Bid	No Bid	\$150.00	\$3,750.00
Rice rock and drainage	100	\$21.75	\$2,175.00	\$17.64	\$1,764.00
50/50 Mix (Silica Sand/Peat)	75	\$30.95	\$2,321.25	\$23.27	\$1,745.25
Chattahoochee gravel (price per bag)	5	No Bid	No Bid	\$136.50	\$682.50
1-3" White Egg Rock (price per bag)	3	No Bid	No Bid	\$174.40	\$523.20
Palmetto Green Chips (price per bag)	8	No Bid	No Bid	\$178.20	\$1,425.60
2-3" Brown Egg Rock (price per bag)	5	No Bid	No Bid	\$151.80	\$759.00
1 1/2" White Egg Rock (price per bag)	5	No Bid	No Bid	\$199.50	\$996.00
Red Lava Rock (price per bag)	7	No Bid	No Bid	\$354.85	\$2,483.95
(*) G- Angle- Golf Agronomics Bunker Sand	800	\$32.50	\$26,000.00	\$38.01	\$30,408.00
304 top Dressing Sand USGA Medium Dressing	1080	\$24.20	\$26,136.00	\$26.61	\$28,738.80
Divot mix 50 #bags USGA (price per bag)	3	No Bid	No Bid	\$443.44	\$1,330.32
304 single dye (green) top dress for divots	300	\$36.50	\$10,950.00	\$26.61	\$7,983.00
304 top dressing sand for the greens & tees	700	\$24.20	\$16,940.00	\$26.61	\$18,627.00
50/50 sand with peat to fill in wash outs	100	\$30.95	\$3,095.00	\$17.50	\$1,750.00

*Florida Superior proposed J-Angle Bunker sand as an alternate material for G-Angle Bunker Sand. Therefore, the Procurement Division, at the request of the Parks and Recreation Department, instructed Florida Superior Sand, Inc., to provide a sample and specifications for J-Angle Bunker

Sand for evaluation. On August 2, 2012, Florida Superior Sand's sample was sent to Tifton Physical Soil Testing Laboratory, Inc., for testing and to determine if it met United States Golf Association (USGA) recommendations. The report concluded that the FSS J-Angle Bunker Sand was rated "outstanding" in the seven guidelines that the USGA recommends for selecting bunker sand.

Austin Tupler, Trucking, Inc.

Austin Tupler Trucking, Inc. (Austin Tupler) has been in business for 56 years and has been servicing the City on the latest contract, which has already expired. The performance evaluation submitted by the Public Works and Parks and Recreation Departments for Austin Tupler regarding their ongoing services with the City were favorable and indicated that the quality of the work performed was satisfactory.

Florida Superior Sand, Inc.

Florida Superior Sand, Inc., commenced operations in 1987 and has been servicing the City on the latest contract. The performance evaluation submitted by the Public Works Department was favorable and indicated that the quality of the work performed was also satisfactory.

G7 Holdings, Inc.

G7 Holdings, Inc. has been in business for 12 years. G7 customers include Bouygues Civil Works, Balzebre Children Trust, Inc., Tech America and APS Construction. Performance evaluations received noted that their services were favorable and indicated that the quality of the work performed was satisfactory.

Pro-Grounds Products, Inc

Pro-Grounds Products, Inc., has been in business for the nine (9) years and has been servicing the City on the latest contract. The performance evaluation submitted by the Parks and Recreation Department for Pro-Grounds regarding their ongoing services with the City was favorable and indicated that the quality of the work performed was satisfactory.

CONCLUSION:

Based on the aforementioned, the Administration recommends that the Mayor and City Commission award contracts pursuant to Invitation to Bid (ITB) No. 10-11/12 for the purchase and delivery of rock, soil, and sand to the following vendors: Austin Tupler Trucking, Inc., Florida Superior Sand, Inc., G7 Holding, Inc., and Pro-Grounds Production, Inc., in the estimated annual amount \$159,000.

APPENDIX "A"

ITB#10-11/12- Rock, Soil, and Sand		Autsin Tupler Trucking, Inc.		Allied Trucking of Florida		Pro-Grounds Products, Inc.		G7 Holding, Inc.		Florida Superior Sand	
DESCRIPTION	TONS	UNIT PER TON									
Regular Prices for Public Works Department:											
1 Concrete Screening Sand	3,400	16.11	\$ 54,774.00	\$ 18.50	\$ 62,900.00	\$ 21.92	\$ 74,528.00	\$ 22.75	\$ 77,350.00	\$ 21.75	\$ 73,950.00
2 Crushed Lime Rock Base	2,000	11.77	\$ 23,540.00	\$ 12.95	\$ 25,900.00	\$ 16.32	\$ 32,640.00	\$ 17.31	\$ 34,620.00	\$ 18.25	\$ 36,500.00
3 Ballast Rock # 4	600	16.11	\$ 9,666.00	\$ 17.50	\$ 10,500.00	\$ 22.44	\$ 13,464.00	\$ 23.63	\$ 14,178.00	\$ 21.75	\$ 13,050.00
4 Pea Rock	600	16.11	\$ 9,666.00	\$ 17.95	\$ 10,770.00	\$ 21.92	\$ 13,152.00	\$ 23.63	\$ 14,178.00	\$ 21.75	\$ 13,050.00
5 A.S.T. M. Rock # 57	1,100	16.11	\$ 17,721.00	\$ 17.95	\$ 19,745.00	\$ 21.92	\$ 24,112.00	\$ 23.63	\$ 25,993.00	\$ 21.75	\$ 23,925.00
			\$ 115,367.00		\$ 129,815.00		\$ 157,896.00		\$ 166,319.00		\$ 160,475.00
			Guaranteed Delivery in 2 calendar day. Minimum order 23.5 tons		Guaranteed Delivery in 1 calendar day. Minimum order 22 tons		Guaranteed Delivery in 3 calendar day. Minimum order 22.5 tons		Guaranteed Delivery in 1 calendar day. Minimum order 1 truck load		Guaranteed Delivery in 2 calendar day. Minimum order 23 tons
Emergency/After Hour Prices for Public Works Department											
1 Concrete Screening Sand	3,400	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 26.82	\$ 91,188.00	No Bid	No Bid
2 Crushed Lime Rock Base	2,000	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 20.45	\$ 40,900.00	No Bid	No Bid
3 Ballast Rock #4	600	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 26.82	\$ 16,092.00	No Bid	No Bid
4 Pea Rock	600	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 26.82	\$ 16,092.00	No Bid	No Bid
5 A.S.T.M. Rock #57	1,100	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 26.82	\$ 29,502.00	No Bid	No Bid
									\$ 193,774.00		\$
									Guaranteed Delivery in 1 calendar day. Minimum order 1 truck load		
Regular Prices for Parks and Recreation Department											
1 Green Sand with nutrient charge 4lbs 6-9-15 per ton of sand	304	No Bid	No Bid	No Bid	No Bid	\$ 46.53	\$ 14,145.12	No Bid	No Bid	No Bid	No Bid
2 G- Angle- Golf Agronomics Bunker Sand	800	No Bid	No Bid	No Bid	No Bid	\$ 38.01	\$ 30,408.00	No Bid	No Bid	No Bid	No Bid
3 304 top Dressing Sand USGA Medium Dressing	1080	No Bid	No Bid	No Bid	No Bid	\$ 26.61	\$ 28,738.80	No Bid	No Bid	No Bid	No Bid
4 Silica Sand	200	No Bid	No Bid	No Bid	No Bid	\$ 19.71	\$ 3,942.00	\$ 33.69	\$ 6,738.00	\$ 21.00	\$ 4,200.00
5 70/30 Mix (Silica/Canadian Peat)	250	No Bid	No Bid	No Bid	No Bid	\$ 33.81	\$ 8,452.50	No Bid	No Bid	\$ 36.70	\$ 9,175.00
6 Coquina (crushed shell sand)	200	No Bid	No Bid	No Bid	No Bid	\$ 46.80	\$ 9,360.00	No Bid	No Bid	\$ 49.00	\$ 9,800.00
7 Warning Track Material (Crushed Brick)	25	No Bid	No Bid	No Bid	No Bid	\$ 150.00	\$ 3,750.00	No Bid	No Bid	No Bid	No Bid
8 Rice rock and drainage	100	No Bid	No Bid	\$ 17.95	\$ 1,795.00	\$ 17.64	\$ 1,764.00	\$ 26.82	\$ 2,682.00	\$ 21.75	\$ 2,175.00
9 Drain Rock #57	25	No Bid	No Bid	\$ 17.95	\$ 448.75	\$ 21.92	\$ 548.00	No Bid	No Bid	\$ 21.75	\$ 543.75
10 50/50 Mix (Silica Sand/Peat)	75	No Bid	No Bid	No Bid	No Bid	\$ 23.27	\$ 1,745.25	No Bid	No Bid	\$ 30.95	\$ 2,321.25
11 Chathamoochee gravel (price per bag)	5	No Bid	No Bid	No Bid	No Bid	\$ 136.50	\$ 682.50	No Bid	No Bid	No Bid	No Bid
12 1.3" White Egg Rock (price per bag)	3	No Bid	No Bid	No Bid	No Bid	\$ 174.40	\$ 523.20	No Bid	No Bid	No Bid	No Bid
13 Palmetto Green Chips (price per bag)	8	No Bid	No Bid	No Bid	No Bid	\$ 178.20	\$ 1,425.60	No Bid	No Bid	No Bid	No Bid
14 Red Seminole Chips (price per bag)	12	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
15 Mexican Beach Pebbles Jumbo (price Per bag)	3	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
16 2-3" Brown Egg Rock (price per bag)	5	No Bid	No Bid	No Bid	No Bid	\$ 151.80	\$ 759.00	No Bid	No Bid	No Bid	No Bid
17 1 1/2" White Egg Rock (price per bag)	5	No Bid	No Bid	No Bid	No Bid	\$ 199.20	\$ 996.00	No Bid	No Bid	No Bid	No Bid
18 Red Lava Rock (price per bag)	7	No Bid	No Bid	No Bid	No Bid	\$ 354.85	\$ 2,483.95	No Bid	No Bid	No Bid	No Bid
19 G- Angle- Golf Agronomics Bunker Sand	800	No Bid	No Bid	No Bid	No Bid	\$ 38.01	\$ 30,408.00	No Bid	No Bid	\$ 32.50	\$ 26,000.00
20 304 top Dressing Sand USGA Medium Dressing	1,080	No Bid	No Bid	No Bid	No Bid	\$ 26.61	\$ 28,738.80	No Bid	No Bid	\$ 24.20	\$ 26,136.00
21 Concrete Screenings	200	No Bid	No Bid	\$ 18.50	\$ 3,700.00	\$ 21.92	\$ 4,384.00	\$ 26.82	\$ 5,364.00	\$ 21.75	\$ 4,350.00
22 Divot mix 50 #bags USGA (price per bag)	3	No Bid	No Bid	No Bid	No Bid	\$ 443.44	\$ 1,330.32	No Bid	No Bid	No Bid	No Bid
23 304 single dye (green) top dress for divots	300	No Bid	No Bid	No Bid	No Bid	\$ 26.61	\$ 7,983.00	No Bid	No Bid	\$ 36.50	\$ 10,950.00
24 304 top dressing sand for the greens & tees	700	No Bid	No Bid	No Bid	No Bid	\$ 26.61	\$ 18,627.00	No Bid	No Bid	\$ 24.20	\$ 16,940.00
25 50/50 sand with peat to fill in wash outs	100	No Bid	No Bid	No Bid	No Bid	\$ 17.50	\$ 1,750.00	No Bid	No Bid	\$ 30.95	\$ 3,095.00
26 G- angle bunker sand	1,000	No Bid	No Bid	No Bid	No Bid	\$ 38.01	\$ 38,010.00	No Bid	No Bid	\$ 32.50	\$ 32,500.00
27 Cement screening utility paths	150	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
			N/A		Guaranteed Delivery in 1 calendar day.		Guaranteed Delivery in 5 calendar day. Minimum order 60 bags / 20 + 25 tons bulk		Guaranteed Delivery in 1 calendar day. Minimum order 1 truck load		Guaranteed Delivery in 2 calendar day. Minimum order 23 tons

Note the following regarding Regular Prices items for Parks And Recreation : (1) Item No. 1 was no longer needed; (2) Items No. 2, 19, and 26 were duplicated; (3) Items No. 3 and 20 were duplicated; (4) Item No. 9 was the same as item 5 for Pubic Works and was awarded to Austin Tupler which was the lowest bidder.