

Condensed Title:

Request For Approval To Award Contracts To The Lowest And Best Bidders For Groups 1 Through 22 Pursuant To Invitation To Bid (ITB) No. 40-11/12 For Fencing Serviced For Various City Departments: Awards Shall Be Based As Follows: Groups 1,2,3,4,5,7,8,12,14,16,18 19,20,and 21 To Ronal M. Gibbons, Inc.; And Groups 6,9,10,11,13,15,17, and 22 To Artemisa Fence & Ornamental In The Estimated Annual Amount of \$90,000.

Key Intended Outcome Supported:

Ensure Well-maintained infrastructure

Supporting Data (Surveys, Environmental Scan, etc. N/A)

Issue:

Shall the City Commission approve the award of Contracts?

Item Summary/Recommendation:

The purpose of invitation to Bid (ITB) No. 40-11/12 was to establish a contract, by means of sealed bids, for the supply of all labor, materials, tools, and equipment necessary to provide Fencing Services on an as-needed basis from a source(s) of supply that will provide these services in a timely manner. The contract(s) entered into with the successful bidder(s) shall have an initial term of three (3) year term, and may be renewed at the sole discretion of the City, through its City Manager, for two (2) additional one (1) year.

The ITB was issued on July 17, 2012, with an opening date of August 14, 2012. A pre-bid meeting to provide information to the bidders submitting a response was held on July 24, 2012. The Florida Online Bid System issued bid notices to 59 prospective bidders. In addition, the Procurement Division issued notices to seven (7) prospective bidders, which resulted in the receipt of three (3) bids.

Successful bidder(s) shall be required to provide fencing services to Public Works, Parks and Recreation, and other City Departments. Successful bidders shall obtain and pay for all licenses, permits and inspection fees required for this project and comply with all laws, ordinances, regulations, and building code requirements applicable to the work contemplated herein. Damages, penalties, and/or fines imposed on the City for the vendor for failure to obtain required licenses, permits or fines shall be borne by the vendor.

The Review Panel stated after reviewing the bids that they recommended awarding contract to the following vendors, as the lowest and best responsive bidder:

- Ronald M. Gibbons, Inc.;
- Artemisa Fence & Ornamentals; and;
- Guaranteed Fence Corporation;

APPROVE THE AWARD OF CONTRACTS.

Advisory Board Recommendation:

N/A

Financial Information:

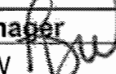

Source of Funds:	Amount	Account	
 DBPI	1	\$ 25,000	Property Management Repair & Maintenance Account No. 520-1720-000342
	2	\$ 15,000	Public Works Sewer 425-0420-000343
	3	\$ 15,000	Public Works Streets/Street Lighting 011-0840-000342
	4	\$ 15,000	Public Works Water 425-0410-000343
	5	\$ 5,000	Recreation Division 011-0950-000343
	6	\$ 5,000	Green Space Management 011-0940-000343
	7	\$ 5,000	Miami Beach Golf Club 011-0970-000343
	8	\$ 5,000	Normandy Shore Golf Club 011-0975-000343
Total	\$ 90,000		

Financial Impact Summary:

City Clerk's Office Legislative Tracking:

Raul Aguila _____

Sign-Offs:

Department Director	Assistant City Manager	City Manager
FB _____ KS _____	JGG _____ MAS _____ PDW 	KGB 

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COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Kathie G. Brooks, Interim City Manager

DATE: September 12, 2012

SUBJECT: **REQUEST FOR APPROVAL TO AWARD CONTRACTS TO THE LOWEST AND BEST BIDDERS FOR GROUPS 1 THROUGH 22, PURSUANT TO INVITATION TO BID (ITB) NO. 40-11/12, FOR FENCING SERVICES FOR VARIOUS CITY DEPARTMENTS; AWARDS SHALL BE BASED AS FOLLOWS: GROUPS 1, 2, 3, 4, 5, 7, 8, 12, 14, 16, 18, 19, 20, AND 21 TO RONALD M. GIBBONS, INC.; AND GROUPS 6, 9, 10, 11, 13, 15, 17, AND 22 TO ARTEMISA FENCE & ORNAMENTAL; FOR A TOTAL ESTIMATED BUDGETED ANNUAL AMOUNT OF \$90,000.**

ADMINISTRATION RECOMMENDATION

Approve the award of contracts.

KEY INTENDED OUTCOME SUPPORTED

Ensure Well-Maintained Facilities.

BID AMOUNT AND FUNDING

The estimated annual amounts below are based on regular operational funding availability.

- \$ 25,000 Property Management Repairs & Maintenance Account No. 520-1720-000342
- \$ 15,000 Public Works Sewer 425-0420-000343
- \$ 15,000 Public Works Streets/Street Lighting 011-0840-000342
- \$ 15,000 Public Works Water 425-0410-000343
- \$ 5,000 Recreation Division 011-0950-000343
- \$ 5,000 Green Space Management 011-0940-000343
- \$ 5,000 Miami Beach Golf Club 011-0970-000343
- \$ 5,000 Normandy Shore Golf Club 011-0975-000343
- \$ 90,000

These contracts will also be available for emergency circumstances, such as hurricanes, special projects, and additional funding that may become available and appropriated as part of the City's Capital Budget or from projects generated by CIP.

ANALYSIS

The purpose of Invitation to Bid (ITB) No. 40-11/12 was to establish a contract, by means of sealed bids, for the supply of all labor, materials, tools, and equipment necessary to provide fencing services on an as-needed basis, from a source(s) of supply that will provide these products in a timely manner. The contract(s) entered into with the successful bidder(s) shall have an initial term of three (3) years, and may be renewed at the sole discretion of the City, through its City Manager, for two (2) additional one (1) year.

The contracts will offer more flexible resources to ensure that all operational divisions and departments fulfill their fencing needs in a timely manner while securing the lowest cost.

Successful bidder(s) shall be required to provide fencing services to Public Works, Parks and Recreation, and other City Departments. The City will issue Purchase Orders to the selected vendor(s) for the provision of labor, transportation, materials, tools, and equipment necessary to provide fencing services on an as needed basis throughout the year, as specified in bid proposal (Groups 1 through 22).

Successful bidders shall obtain and pay for all licenses, permits and inspection fees required for this project and comply with all laws, ordinances, regulations, and building code requirements applicable to the work contemplated herein. Damages, penalties, and/or fines imposed on the City for the vendor for failure to obtain required licenses, permits or fines shall be borne by the vendor.

Successful bidders must install new fencing, or be able to provide replacement parts, and/or to repair the existing fencing. Service must be provided from Monday through Friday, from 8:30 a.m. until 5:00 p.m. on any service, (excluding holidays).

BID PROCESS

The ITB was issued on July 17, 2012, with an opening date of August 14, 2012. A pre-bid meeting to provide information to the bidders submitting a response was held on July 24, 2012.

The Florida Online Bid System issued bid notices to 59 prospective bidders. In Addition, the Procurement Division issued notices to seven (7) prospective bidders via mail, e-mail, and fax transmission, which resulted in the receipt of following three (3) bids:

1. Artemisa Fence & Ornamental
2. Guaranteed Fence Corp.
3. Ronald M. Gibbons, Inc.

On August 20, 2012, the bid submissions were reviewed by the Technical Review Panel (the Panel) which included the following individuals:

- Martha Torres, Warehouse Supervisor, Public Works Department
- Carlos Da Cruz, Office Associate V, Parks and Recreation Department
- Herman Fung, Property Mgt Contracts Coordinator, Property Maintenance Division
- Thais Vieira, Capital Project Coordinator, CIP Office

On August 30, 2012 the Panel convened again and the following staff members were in attendance:

- Herman Fung, Property Management Contracts Coordinator, Property Maintenance Division
- Martha Torres, Public Works Department, Warehouse Supervisor
- Thais Vieira, Capital Project Coordinator, CIP Office
- Kevin Smith, Parks and Recreation, Director
- Julio Magrisso, Parks and Recreation, Assistant Director

After review of the bids received, the Review Panel recommended awarding contracts to the following vendors:

- Ronald M. Gibbons, Inc., as Primary
- Artemisa Fence & Ornamentals.; Secondary and:
- Guaranteed Fence Corp.; Tertiary

Bidders were asked to submit fixed unit prices for each group, see attachment "A" for Unit Price Tabulation. Projects will be awarded to the lowest bidder per group. However, the City can utilize the second-lowest bidder, if the lowest bidder for any group is unavailable.

Before a project is assigned to a specific company, the user department will provide the Procurement Division with the job specification in order to anticipate and calculate all fence materials, posts, and gates required for the completion of the project. Each project will be awarded to the lowest responsive bidder based on the combination of all materials required. Property Management Division shall also be responsible for the inspection and verification of all materials to ensure that they conform to the specifications required on the site.

The award per groups is as follows:

Description	Recommended
Group I Galvanized Chain Link Fence	Ronald M. Gibbons, Inc.
Group II Vinyl Coated Chain Link Fence	Ronald M. Gibbons, Inc.
Group III Chain Link Gates All Galvanized	Ronald M. Gibbons, Inc.
Group IV Chain Link Gates All vinyl Coated	Ronald M. Gibbons, Inc.
Group V Chain Link Gates All	Ronald M. Gibbons, Inc.
Group VI Chain Link Gates All Vinyl Coated	Artemisa Fence & Ornamental
Group VII Temporary Chain Link Fence Galvanized	Ronald M. Gibbons, Inc
Group VIII Wind Green Black or Green 75% Block	Ronald M. Gibbons, Inc.
Group IX Stationary Bollard Posts	Artemisa/Guaranteed
Group X Removable Bollard with Bottom Sleeve	Artemisa Fence & Ornamental
Group XI Core Drilling up to 12" Slab per Hole Cost	Artemisa Fence & Ornamental
Group XII Miscellaneous On Site Welding either Galvanized or Aluminum	Ronald M. Gibbons, Inc.
Group XIII Fence Removal and Disposal up to 10 ft.	Artemisa Fence & Ornamental
Group XIV Aluminum Pickett Fence	Ronald M. Gibbons, Inc
Group XV Aluminum Swing Gates	Artemisa Fence & Ornamental
Group XVI Wood Fences	Ronald M. Gibbons, Inc
Group XVII Wood Fence Single or Double Gates	Artemisa Fence & Ornamental
Group XVIII Emergency Work	Ronald M. Gibbons, Inc
Group XIX Sand	Ronald M. Gibbons, Inc.
Group XX Miscellaneous Work	Ronald M. Gibbons, Inc.
Group XXI End/Corner Post	Ronald M. Gibbons, Inc.
Group XXII Rental of Portable Self-Standing	Artemisa Fence & Ornamental

In a letter dated August 22, 2012 Guaranteed Fence Corp. notified the City that they declined the City's recommendation to provides service only for Group 7, 11, 15 and 17 (Attachment 3). As a result, the next lowest bidder is being recommended for award as noted above.

Ronald M. Gibbons, Inc.

Ronald M. Gibbons, Inc. has been in business for 40 years and has successfully completed projects in residential, commercial, institutional sectors. Ronald M. Gibbon, Inc. was highly rated on their performance evaluation surveys and comments were provided highlighting the company's professionalism, responsiveness, and ability to provide fencing services even under emergency circumstances.

Ronald M. Gibbons, Inc. provides similar services to the following entities:

City of Miami Gardens;
RRC Development Company;
WPBT Channel 2: and
City of Miramar

Artemisa Fence & Ornamental

Artemisa Fence & Ornamental has been in business for over 25 years and has provided fencing services to the Property Management Division for over one (1) year. The Property Management Division has indicated that it is satisfied with their quality of work. Artemisa was highly rated on their performance evaluation surveys and noted as being reliable, dependable, and responsive while providing prompt service, even in emergency situations.

Artemisa Fence & Ornamental provides similar services to the following entities:

Lennar Homes;
CC Monterra;
Downrite Engineering;
Continental Group; and
City of Miami Beach

INTERIM CITY MANAGER'S DUE DILIGENCE

After considering the review and recommendation of City staff, the Interim City Manager exercised her due diligence and is recommending that the Mayor and the City Commission authorize the award as follows: Groups 1,2,3,4,5,7,8,12,14,16,18, 19, 20 and 21 to Ronald M. Gibbons, Inc.; and Groups 6,9,10,11,13,15,17, and 22 to Artemisa Fence & Ornamental.

CONCLUSION

Based on the aforementioned, the Administration recommends that the Mayor and City Commission accept the Interim City Manager's recommendation to award contracts to Groups 1,2,3,4,5,7,8,12,14,16,18,19,20 and 21 to Ronald M. Gibbons, Inc., and Groups 6,9,10,11,13,15,17,and 22 to Artemisa Fence & Ornamental, for Fencing Services pursuant to ITB No. 40-11/12, for an estimated budget total annual amount of \$90,000.

Attachment A – Unit Price Tabulation

GROUP I: GALVANIZED CHAIN LINK FENCE		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 1:	4' high chain link fence			
	Up to 250' LF. per LF	\$11.00	\$14.00	\$9.55
	Over 250' LF. per LF	\$11.00	\$14.00	\$9.25
ITEM 2:	5' high chain link fence			
	Up to 250' LF. per LF	\$13.00	\$16.00	\$11.50
	Over 250' LF. per LF	\$13.00	\$16.00	\$11.25
ITEM 3:	6' high chain link fence			
	Up to 250' LF. per LF	\$15.00	\$19.00	\$13.00
	Over 250' LF. per LF	\$15.00	\$19.00	\$12.50
ITEM 4:	8' high chain link fence			
	Up to 250' LF. per LF	\$19.00	\$22.00	\$16.50
	Over 250' LF. per LF	\$19.00	\$22.00	\$16.25
ITEM 5:	10' high chain link fence			
	Up to 250' LF. per LF	\$22.00	\$29.00	\$21.00
	Over 250' LF. per LF	\$22.00	\$29.00	\$20.00
ITEM 6:	12' high chain link fence			
	Up to 250' LF. per LF	\$24.00	\$30.00	\$24.00
	Over 250' LF. per LF	\$24.00	\$30.00	\$23.50
ITEM 7:	Chain link fence misc items			
	Up to 250' LF. per LF	\$6.00	\$7.00	\$4.25
	Over 250' LF. per LF	\$5.00	\$7.00	\$3.50
TOTAL GROUP I		\$219.00	\$274.00	\$196.05

GROUP II: VINYL COATED CHAIN LINK FENCE		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 8:	4' high chain link fence			
	Up to 250'LF. per LF	\$14.00	\$17.00	\$11.60
	Over 250'LF. per LF	\$14.00	\$17.00	\$11.30
ITEM 9:	5' high chain link fence			
	Up to 250'LF. per LF	\$15.00	\$19.00	\$13.50
	Over 250' LF. per LF	\$15.00	\$19.00	\$13.20
ITEM 10:	6' high chain link fence			
	Up to 250'LF. per LF	\$17.00	\$25.00	\$15.20
	Over 250'LF. per LF	\$17.00	\$25.00	\$14.50
ITEM 11:	8' high chain link fence			
	Up to 250'LF. per LF	\$22.00	\$30.00	\$20.50
	Over 250'LF. per LF	\$22.00	\$30.00	\$19.00
ITEM 12:	10' high chain link fence			
	Up to 250'LF per LF	\$29.00	\$35.00	\$27.00
	Over 250'LF. per LF	\$29.00	\$35.00	\$26.00
ITEM 13:	12' high chain link fence			
	Up to 250LF. per LF	\$30.00	\$33.00	\$29.10
	Over 250'LF. per LF	\$30.00	\$33.00	\$28.10
ITEM 14:	Chain link fence misc items			
	Up to 250' LF. per LF	\$4.50	\$9.00	\$3.60
	Over 250' LF. per LF	\$4.50	\$9.00	\$3.60
TOTAL GROUP II		\$263.00	\$336.00	\$236.20

GROUP III: CHAIN LINK GATES ALL GALVANIZED		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 15:	4' high x 4 wide per gate		\$250.00	\$138.00
ITEM 16:	4' high x 6 wide per gate	\$180.00	\$275.00	\$152.00
ITEM 17:	4' high x 8 wide per gate	\$200.00	\$300.00	\$166.00
ITEM 18:	5' high x 4 wide per gate	\$180.00	\$269.00	\$146.00
ITEM 19:	5' high x 6 wide per gate	\$200.00	\$300.00	\$166.00
ITEM 20:	5' high x 8 wide per gate	\$220.00	\$350.00	\$186.00
ITEM 21:	6' high x 4 wide per gate	\$200.00	\$275.00	\$187.00
ITEM 22:	6' high x 6 wide per gate	\$220.00	\$400.00	\$208.00
ITEM 23:	6' high x 8 wide per gate	\$240.00	\$450.00	\$229.00
ITEM 24:	6' high x 10 wide per gate	\$400.00	\$500.00	\$250.00
ITEM 25:	6' high x 12 wide per gate	\$450.00	\$500.00	\$272.00
TOTAL GROUP III				
Artemisa stated an erroneous total of \$ 2,450.00		\$2,490.00	\$3,869.00	\$2,100.00
GROUP IV: CHAIN LINK GATES ALL VINYL COATED				
ITEM 26:	4' high x 4 wide per gate	\$190.00	\$250.00	\$166.00
ITEM 27:	4' high x 6 wide per gate	\$290.00	\$275.00	\$184.00
ITEM 28:	4' high x 8 wide per gate	\$390.00	\$300.00	\$202.00
ITEM 29:	5' high x 4 wide per gate	\$220.00	\$269.00	\$224.00
ITEM 30:	5' high x 6 wide per gate	\$220.00	\$300.00	\$246.00
ITEM 31:	5' high x 8 wide per gate	\$290.00	\$350.00	\$267.00
ITEM 32:	6' high x 4 wide per gate	\$220.00	\$275.00	\$247.00
ITEM 33:	6' high x 6 wide per gate	\$350.00	\$400.00	\$270.00
ITEM 34:	6' high x 8 wide per gate	\$400.00	\$450.00	\$291.00
ITEM 35:	6' high x 10 wide per gate	\$440.00	\$500.00	\$316.00
ITEM 36:	6' high x 12 wide per gate	\$490.00	\$500.00	\$338.00
TOTAL GROUP IV				
Artemisa stated an erroneous total of \$3,140		\$3,500.00	\$3,869.00	\$2,751.00

GROUP V: CHAIN LINK GATES ALL GALVANIZED		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 37:	8' high per LF	\$40.00	\$80.00	\$38.00
ITEM 38:	10' high per LF	\$50.00	\$90.00	\$47.50
ITEM 39:	12' high per LF	\$60.00	\$100.00	\$57.00
TOTAL GROUP V		\$150.00	\$270.00	\$142.50
GROUP VI: CHAIN LINK GATES ALL VINYL COATED				
ITEM 40:	8' high per LF	\$70.00	\$80.00	\$80.00
ITEM 41:	10' high per LF	\$75.00	\$90.00	\$88.00
ITEM 42:	12' high per LF	\$85.00	\$100.00	\$96.00
TOTAL GROUP VI		\$230.00	\$270.00	\$264.00
GROUP VII: TEMPORARY CHAIN LINK GALVANIZED				
ITEM 43:	6' high per LF	\$6.00	\$7.00	\$3.80
ITEM 44:	8' high per LF	\$10.00	\$10.00	\$5.80
ITEM 45:	6'x6' single gate per gate	\$60.00	\$50.00	\$100.00
ITEM 46:	6'x20 double gate per gate	\$300.00	\$200.00	\$250.00
ITEM 47:	8'x6' single gate per gate	\$150.00	\$100.00	\$100.00
ITEM 48:	8'x20' double gate per gate	\$500.00	\$200.00	\$250.00
TOTAL GROUP VII		\$1,026.00	\$567.00	\$709.60
GROUP VIII: WIND SCREEN BLACK OR GREEN 75% BLOCK				
ITEM 49:	4' high per LF	\$4.00	\$3.80	\$2.50
ITEM 50:	5' high per LF	\$4.00	\$3.80	\$3.00
ITEM 51:	6' high per LF	\$4.00	\$4.20	\$3.60
ITEM 52:	8' high per LF	\$4.00	\$4.20	\$4.80
ITEM 53:	10' high per LF	\$10.00	\$9.00	\$8.00
ITEM 54:	12' high per LF	\$10.00	\$9.00	\$9.50
TOTAL GROUP VIII		\$36.00	\$34.00	\$31.40
GROUP IX: STATIONARY BOLLARD POSTS				
ITEM 55:	4" OD per bollard	\$150.00	\$150.00	\$160.00
ITEM 56:	6" OD per bollard	\$250.00	\$250.00	\$260.00
TOTAL GROUP IX		\$400.00	\$400.00	\$420.00

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GROUP X: REMOVABLE BOLLARD WITH BOTTOM SLEEVE		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 57:	4" OD per bollard	\$200.00	\$300.00	\$210.00
ITEM 58:	6" OD per bollard	\$350.00	\$400.00	\$380.00
TOTAL GROUP X		\$550.00	\$700.00	\$590.00
GROUP XI: CORE DRILLING UP TO 12' THICK SLAB PER HOLE				
ITEM 59:	2" hole	\$10.00	\$10.00	\$9.00
ITEM 60:	4" hole	\$10.00	\$10.00	\$10.00
ITEM 61:	6" hole	\$10.00	\$10.00	\$12.00
ITEM 62:	8" hole	\$14.00	\$10.00	\$20.00
TOTAL GROUP XI		\$44.00	\$40.00	\$51.00
GROUP XII: ON SITE WELDING (GALVANIZED OR ALUMINUM				
ITEM 63:	Include set up cost - <u>hourly rate</u>)	\$150.00	\$80.00	\$48.00
TOTAL GROUP XII		\$150.00	\$80.00	\$48.00
GROUP XIII: FENCE REMOVAL AND DISPOSAL UP TO 10' HIGH				
ITEM 64:	Under 250' LF. per LF	\$2.50	\$4.00	\$3.50
ITEM 65:	Over 250' LF. per LF	\$2.50	\$4.00	\$3.50
TOTAL GROUP XIII		\$5.00	\$8.00	\$7.00
GROUP XIV: ALUMINUM PICKET FENCE				
ITEM 66:	4' high			
	Up to 250' LF. per LF	\$35.00	\$50.00	\$28.50
	Over 250' LF. per LF	\$35.00	\$50.00	\$25.00
ITEM 67:	5' high			
	Up to 250' LF. per LF	\$40.00	\$55.00	\$33.00
	Over 250' LF. per LF	\$40.00	\$55.00	\$29.50
ITEM 68:	6' high			
	Up to 250' LF. per LF	\$45.00	\$70.00	\$40.50
	Over 250' LF. per LF	\$45.00	\$70.00	\$37.50
ITEM 69:	round top cap instead of u channel, additional cost per linear foot added to cost of fence per linear foot	\$0.60	\$7.00	\$2.00
TOTAL GROUP XIV		\$240.60	\$357.00	\$196.00

GROUP XV: ALUMINUM SWING GATES		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 70:	4' high per LF	\$48.00	\$50.00	\$46.00
ITEM 71:	5' high per LF	\$50.00	\$50.00	\$50.00
ITEM 72:	6' high per LF	\$70.00	\$60.00	\$61.00
ITEM 73:	8' high per LF	\$75.00	\$70.00	\$75.00
ITEM 74:	10' high per LF	\$80.00	\$50.00	\$94.00
TOTAL GROUP XV		\$323.00	\$280.00	\$326.00
GROUP XVI: WOOD FENCES				
ITEM 75:	4' high			
	Up to 100' LF. per LF	\$18.00	\$20.00	\$15.00
	Up to 200' LF. per LF	\$16.00	\$15.00	\$14.00
	Over 200' LF. per LF	\$16.00	\$15.00	\$13.00
ITEM 76:	6' high			
	Up to 100' LF per LF	\$18.00	\$25.00	\$20.00
	Up to 200' LF. per LF	\$18.00	\$20.00	\$17.50
	Over 200' LF. per LF	\$18.00	\$20.00	\$17.00
TOTAL GROUP XVI		\$104.00	\$115.00	\$96.50
GROUP XVII: WOOD FENCE SINGLE OR DOUBLE GATES				
ITEM 77:	4' high per LF	\$20.00	\$20.00	\$30.00
ITEM 78:	6' high per LF	\$30.00	\$20.00	\$33.00
ITEM 79:	Miscellaneous additional cost per linear foot	\$5.00	\$10.00	\$3.00
TOTAL GROUP XVII		\$55.00	\$50.00	\$66.00
GROUP XVIII: EMERGENCY WORK				
ITEM 80:	4' high per LF	\$2.00	\$5.00	\$1.80
ITEM 81:	5' high per LF	\$2.00	\$5.00	\$1.80
ITEM 82:	6' high per LF	\$3.00	\$5.00	\$2.00
ITEM 83:	8' high per LF	\$3.00	\$5.00	\$2.80
ITEM 84:	10' high per LF	\$3.00	\$5.00	\$3.00
ITEM 85:	12' high per LF	\$3.00	\$5.00	\$3.50
TOTAL GROUP XVIII		\$16.00	\$30.00	\$14.90

GROUP XIX: SAND FENCE		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
ITEM 86:	50'LF Dunne Fence (rolls)			
	Up to 100/rolls per roll	\$65.00	\$75.00	\$58.00
	Over 100/rolls per roll	\$60.00	\$75.00	\$56.00
ITEM 87	sand fence installed onto 4"x4"8" pressure treated			
	Up to 5,000' lf per LF	\$5.50	\$10.00	\$5.00
	Over 5,000' lf per LF.	\$5.00	\$10.00	\$4.50
TOTAL GROUP XIX		\$135.50	\$170.00	\$123.50
GROUP XX: MISCELANEOUS WORK				
ITEM 88:	4' high per LF	\$10.00	\$10.00	\$7.00
ITEM 89:	5' high per LF	\$12.00	\$10.00	\$8.00
ITEM 90:	6' high per LF	\$14.00	\$15.00	\$9.00
ITEM 91:	8' high per LF	\$10.00	\$15.00	\$10.00
ITEM 92:	10' high per LF	\$10.00	\$15.00	\$12.00
ITEM 93:	20 ft high metal line post, 3 inch			
	Cost per post every 10'ft (up to 100')	\$250.00	\$250.00	\$210.00
	Cost per post every 10'ft (up to 300')	\$250.00	\$250.00	\$210.00
	Cost per post every 10'ft (up to 500')	\$250.00	\$250.00	\$210.00
ITEM 94:	20'ft high skirt			
	10'ft across x 20' high (up to 100')	\$38.00	\$50.00	\$32.00
	10'ft across x 20' high (up to 300')	\$38.00	\$50.00	\$24.00
	10'ft across x 20' high (up to 500')	\$38.00	\$50.00	\$24.00
TOTAL GROUP XX		\$920.00	\$965.00	\$756.00

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GROUP XXI: END CORNER POST		ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
End / Corner Post Schedule 40 pipe galvanized				
ITEM 95:	4'	\$30.00	\$10.00	\$40.00
ITEM 96:	5'	\$30.00	\$10.00	\$20.00
ITEM 97:	6'	\$35.00	\$10.00	\$80.00
ITEM 98:	7'	\$30.00	\$10.00	\$50.00
ITEM 99:	8'	\$40.00	\$10.00	\$106.00
ITEM 100:	9'	\$40.00	\$10.00	\$30.00
ITEM 101:	10'	\$50.00	\$10.00	\$126.00
ITEM 102:	11'	\$50.00	\$10.00	\$50.00
ITEM 103:	12'	\$60.00	\$10.00	\$126.00
End / Corner Post Schedule 40 pipe vinyl coated				
ITEM 104:	4'	\$45.00	\$10.00	\$55.00
ITEM 105:	5'	\$48.00	\$10.00	\$45.00
ITEM 105:	5'	\$50.00	\$10.00	\$93.00
ITEM 107:	7'	\$50.00	\$10.00	\$55.00
ITEM 108:	8'	\$60.00	\$10.00	\$121.00
ITEM 109:	9'	\$50.00	\$10.00	\$45.00
ITEM 110:	10'	\$60.00	\$10.00	\$143.00
ITEM 111:	11'	\$50.00	\$10.00	\$60.00
ITEM 112:	12'	\$70.00	\$10.00	\$165.00
TOTAL GROUP XXI		\$848.00	\$180.00	\$1,410.00
GRAND TOTAL (ALL GROUPS)		\$11,705.10	\$12,864.00	\$10,535.65

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GROUP XXII RENTAL OF PORTABLE SELF-STANDING	ARTEMISA FENCE & ORNAMENTAL	GUARANTEED FENCE CORP.	RONALD M. GIBBONS, INC.
Portable Temporary Construction Panels 6ft H x 6ft W Per LF			
Daily	\$6.00	\$5.00	\$36.00
Weekly	\$6.00	\$30.00	\$36.00
Monthly	\$6.00	\$100.00	\$36.00
Portable Temporary Construction Panels with Gate 6ft H x 6ft W Per LF			
Daily	\$6.00	\$5.00	\$136.00
Weekly	\$6.00	\$30.00	\$136.00
Monthly	\$6.00	\$100.00	\$136.00
Portable Temporary Construction Panel 8ft H x 12ft W Per LF			
Daily	\$7.00	\$7.00	\$96.00
Weekly	\$7.00	\$45.00	\$96.00
Monthly	\$7.00	\$120.00	\$96.00
Portable Temporary Construction Panel with Gate 8ft H x 12ft W Per LF			
Daily	\$7.00	\$5.00	\$246.00
Weekly	\$7.00	\$30.00	\$246.00
Monthly	\$7.00	\$100.00	\$246.00
	\$78.00	\$577.00	\$1,542.00

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GUARANTEED FENCE CORP.
1091 EAST 26TH STREET
HIALEAH, FL 33013
O: (786) 318-0880 F: (786) 318-0881

August 22, 2012

Shirley L. Thomas
City of Miami Beach Procurement Division
1700 Convention Center Drive,
Miami Beach, FL 3319
O: (305) 673-7000 Ext. 3455
F: (305) 673-4011

RE: ITB-40-11/12 Fencing Services Bid Submission

Dear Ms. Thomas,

We are in receipt of your recommendation for groups 7, 11, 15 & 17 of the above referenced bid and at this time we respectfully decline said recommendations.

We would like to thank you for your recommendations but at this time we feel it is our responsibility as a contractor whom has performed work for you on the previous contract to advise the City that selecting multiple contactors to handle certain aspects could have a negative impact for the City. It has been our experience that when different contractors mix a scope of work, there are certainties that will occur. They are as follows:

1. Material and material colors will never match and as such will not be up to the high standards and quality workmanship that the City of Miami Beach sets forth on all of their projects.
2. Another example of conflicts that you are certain to run into would be if a contractor creates what is to be an opening for a 12'-0" gate and said opening is either too small or too large, this in turn will create issues that can be easily avoided by awarding the entire contract to one contractor.

We are sure that we can come up with many more conflicts that will occur when breaking up the contract in the manner that you are choosing but that is not what we are trying to achieve. What we are trying to bring forth is that as in the previous contract (#12-08/09), Murray Fence, Sunrise Security

Agency and Guaranteed Fence were all awarded the contract in the order of lowest bid provided at the time of procurement. Said contractors were not able to provide acceptable quality of work that met your standards and as such, Guaranteed Fence spent the balance of the previously mentioned contract fixing all of the work that was not up to the City's high standards. Guaranteed Fence was able to provide timely and quality workmanship that was required and expected that was not provided by the contractors whom had the lower bid proposals. Our quality of work can be attested to by the following people that we have done work with through the years for the City of Miami Beach:

1. Rhonda Gracie (Greenspace Management)
2. Carlos Da Cruz (Parks & Recreation)
3. Julio Margrisso (Greenspace Management)
4. Jose Izquierdo (Property Management)
5. Domingo Macias (Parks & Recreation)
6. Martha Torres (Public Works)
7. Thais Viera (Capital Improvements)

Please consider speaking to these individuals in regards to how this contract and whom this contract is being awarded to as we feel that the City is about to walk in through the same door as was done in the previous contract. We have provided competitive pricing and we have concerns the lower pricing provided could in the future provide financial issues.

In closing, we would also like to state that nowhere in the solicitation provided at the time of the bid does it state that the City would be awarding certain items and not the contract in its entirety. We want to thank you for the opportunity to continue to work with the City of Miami Beach which we hold in the highest of regards. We wish to remain on your bidder's list as we wish to continue working with you in the future. Thank you for your time and please feel free to contact us with any questions or comments you may have.

Respectfully,



Jorge L. Gomez
President
Guaranteed Fence Corp.