

Condensed Title:

Request For Approval To Award Contracts To Lehigh Outfitters, LLC; Safety Shoes Distributors, LP; Global Trading, Inc.; And Paradise Sunshine Sport Products, Pursuant To Invitation to Bid No. 25-11/12, For The Purchase Of Public Safety Shoes In The Estimated Annual Amount of \$67,817.70

Key Intended Outcome Supported:

Attract and maintain a quality workforce.

Supporting Data (Surveys, Environmental Scan, etc.): The 2009 Customer Satisfaction Survey indicated that 87.2% of residents, and 85% of businesses rated the appearance and maintenance of the City's public buildings as excellent or good.

Issue:

Shall the City Commission approve the award of Contracts?

Item Summary/Recommendation:

The purpose of Invitation to Bid No. 25-11/12 (the Bid) was to establish an agreement, by means of competitive sealed bids, for the purchase of safety shoes as specified in the bid documents, on an as needed basis. This contract shall remain in effect for three (3) years from date of contract execution by the Mayor and City Clerk, and may be renewed, by mutual agreement, for two (2) additional one (1) year terms, if approved by the City Manager.

A Panel of representatives from using Departments reviewed and evaluated the bids received. After completing their review and subsequent evaluation, they unanimously recommend all the following companies:

- Lehigh Outfitter, LLC ("Lehigh")
- Safety Shoe Distributors LLP, ("Safety")
- Global Trading, Inc. ("Global")
- Paradise Sunshine Sport ("paradise")

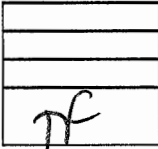
The City's Departments have budgeted \$67,817.70 for public safety shoes for FY 2011/2012. Expenditures to date this fiscal year are \$25,914.12. Therefore, the requested balance for FY 11/12 is \$41,903.58.

APPROVE THE AWARD OF CONTRACTS.

Advisory Board Recommendation:


N/A

Financial Information:

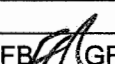

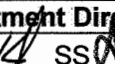
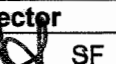

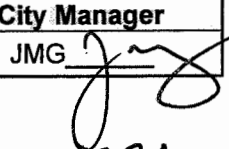
Source of Funds:	Amount	Account
 OBPI	1	\$1,200.00 Building Department Account 011-1510-000154
	2	\$1,980.00 Code Compliance Account 011-1520-000154
	3	\$16,000.00 Fire Department Account 011-1240-000154
	4	\$3,000.00 Fleet Management Account 510-1780-000154
	5	\$220.00 Parking Department Account 480-0461-000154
	6	\$500.00 Parking Department Account 480-0462-000154
	7	\$5,000.00 Greenspace Management Division 011-0940-000154
	8	\$72.68 Recreation Division Account 011-0950-000154
	9	\$11,020.00 Police Department Account 168-1124-000154
	10	\$41.23 Police Department Account 011-1130-000154
	11	\$635.82 Public Works Property Management Account 520-1720-000154
	12	\$500.00 RDA Lincoln Road Account 168-9964-000154
	13	\$2,244.00 Public Works Stormwater Account 427-0427-000154
	14	\$2,500.00 Public Works Streets 011-0840-000154
	15	\$4,025.00 Public Works Sewer 425-0420-000154
	16	\$5,000.00 Public Works Water Account 425-0410-000154
	17	\$4,254.75 Public Works Sanitation Account 435-0430-000154
	18	\$247.35 Public Works Sanitation Account 435-9968-000154
	19	\$747.05 Public Works Sanitation Account 435-9969-000154
	20	\$4,895.70 Public Works Sanitation Account 435-9962-000154
	Total	\$41,903.58

Financial Impact Summary:

City Clerk's Office Legislative Tracking:

Raul Aguila 

Sign-Offs:

Department Director	Assistant City Manager	City Manager
FB  GF  KS  SS  SF _____	JO _____ RM _____ PDW 	JMG 

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MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Jorge M. Gonzalez, City Manager Jorge M. Gonzalez

DATE: June 6, 2012

SUBJECT: **REQUEST FOR APPROVAL TO AWARD CONTRACTS TO LEHIGH OUTFITTERS, LLC; SAFETY SHOE DISTRIBUTORS; GLOBAL TRADING, INC.; AND PARADISE SUNSHINE SPORTS DEVELOPMENT, PURSUANT TO INVITATION TO BID (ITB) NO. 25-11/12, FOR THE PURCHASE OF PUBLIC SAFETY SHOES, IN THE ESTIMATED ANNUAL AMOUNT OF \$67,817.70**

ADMINISTRATION RECOMMENDATION

Approve the award of contracts.

KEY INTENDED OUTCOME SUPPORTED

Increase Employees Rating of Public Safety

FUNDING

The City's Departments have budgeted \$67,817.70 for public safety shoes for FY2011/2012. Expenditures to date this fiscal year are \$25,914.12. Therefore, the requested balance for FY2011/2012 is \$41,903.58.

ANALYSIS

The purpose of Invitation to Bid No. 25-11/12 (the Bid) was to establish an agreement, by means of competitive sealed bids, for the purchase of safety shoes as specified in the bid documents, on an as needed basis. This contract shall remain in effect for three (3) years from date of contract execution by the Mayor and City Clerk and may be renewed by mutual agreement for two (2) additional one (1) year terms, if approved by the City Manager.

This catalog discount bid is for the purchase and delivery of safety shoes and boots for various departments. The successful firms must have a good record of dependability and be able provide delivery of supplies in a timely manner after receipt of order, the successful vendors must be stocking distributors or have immediate access to the entire items in the catalogs.

The successful vendors must have a mobile unit that will drive out to various City sites, to assist in the selection, sizing/fitting and purchase of safety shoes and boots to City employees. If a local store is available, the various City departments may choose to schedule employees, as appropriate within City or Department Guidelines, to go to the stores for assistance in the selection, sizing/fitting and/ or to purchase the safety shoes or boots.

BID PROCESS

The Bid was issued on March 22, 2012 with an opening date of April 26, 2012. A pre-bid conference to provide information to prospective contractors was held on April 2, 2012.

BidNet issued bid notices to forty-nine (49) prospective bidders. Additionally, the Procurement Division sent notice to five (5) prospective bidders. These notices resulted in the receipt of four (4) bids from the following firms:

Lehigh Outfitters LLC; Safety Shoes Distributors LLP; Global Trading, Inc; and Paradise Sunshine Sport Development.

On May 8, 2012 the Procurement Division sent the bid submissions to the following individuals for evaluation:

- Nedra Marcelus, Administrative Aide II;
- Sonia Porter, Property Evidence Tech I;
- Maddy Reisler, Office Associate V;
- Shelly Fernandez, Office Associate IV;
- Rocio Alba, Financial Analyst III;
- Martha Torres, Warehouse Supervisor;
- Brenda Carbonell, Parks and Recreation Analyst;
- Joyce Dickerson, Office Associate V;
- Sonia Lecounte, Office Associate V; and
- Tasha Byars, Code Compliance Officer II

The individuals evaluated the four (4) bids received. The highest percentage discount was submitted by Lehigh Outfitters LLC, Global Trading, Inc.; Safety Distributors LLP, and Paradise Sunshine Sports Development. However, not all companies submitted bids for all line items; therefore it is in the best interest of the City to recommend the four (4) bidders.

The departments reserve the right to purchase or not purchase from the catalog. It will be up to the departments to determine which company offers the highest percentage discount.

Lehigh Outfitters LLC submitted the highest discount for seventeen (17) items, and the City is currently utilizing their services. They have over 20,000 customers. City, County, Government and private sector.

Global Trading, Inc. submitted discounts for twelve (12) line items, and the City is currently utilizing their services for citywide uniforms, and is satisfied with their level of performance and quality of work.

Safety Shoe Distributors, LLP submitted discount for four (4) line items, this company been in business over thirty-five (35) years.

Paradise Sunshine Sports, Development submitted discounts for all thirty-two (32) line items, therefore they are being recommend for award.

BID RESULTS

The bid results are attached

CONCLUSION

Based on the analysis of the bids received, the Administration recommends that the City award contracts to multiple vendors pursuant to Invitation to Bid (ITB) No. 25-11/12, for the purchase of safety shoes for various departments citywide in the estimated annual amount of \$67,817.70.

ITB-25-11-12 Public Safety Shoes		Lehigh Outfitters LLC	GLOBAL TRADING, Inc	SAFETY SHOES DISTRIBUTORS LLP	Paradise Sunshine Sport
Item	Manufacturer	Discount	Discount	Discount	Discount
1	Altama				12%
2	Avenger	25%	22.50%		12%
3	Bates		22.50%		12%
4	Cate				12%
5	Caterpillar			12%	12%
6	Converse	25%	25%	25%	12%
7	Crocs	25%			12%
8	Dr. Martens	25%			12%
9	Florsheim	25%	25%	25%	12%
10	Georiga	25%	22.50%		12%
11	Harley-Davidson				12%
12	Hush Puppies				12%
13	Iron Age		25%		12%
14	Lehigh	25%	20%		12%
15	Mangnum		22.50%		12%
16	Merrell	25%			12%
17	5.11 Bates				12%
18	5.11 Converse	25%			12%
19	5.11 Magnum				12%
20	5.11 Thotogood	25%			12%
21	Michelin				12%
22	Natilus	25%	22.50%	22.50%	12%
23	New Balance				12%
24	Oxford				12%
25	Puma	25%			12%
26	Reebok	25%			12%
27	Rocky	25%			12%
28	Sketchers		22.50%	22.50%	12%
29	Slip Grips	25%			12%
30	Timberland	25%	25%	17%	12%
31	Wolverine		22.50%		12%
32	Work one	25%			12%

The four (4) highest bidders were selected on the following percent evaluation: Since the specifications consists of mobile unit that will drive out to various City sites or the City Department may chose to schedule employees as appropriate within City Department guidelines, to go to the store for assistance in the selection.

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