



City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov
PROCUREMENT DIVISION
Tel: 305-673-7490, Fax: 786-394-4007

March 16, 2012

RE: **ADDENDUM NO. 2 TO REQUEST FOR QUALIFICATIONS (RFQ) NO. 22-11/12, FOR THE DEVELOPMENT OF THE MIAMI BEACH CONVENTION CENTER DISTRICT (the RFQ).**

The above referenced RFQ is hereby **amended** as follows:

1.) Sealed Qualifications will be received until **3:00 p.m. on March 29, 2012**, at the following address:

City of Miami Beach
Procurement Division - Third Floor
1700 Convention Center Drive
Miami Beach, Florida 33139

ANY RESPONSE RECEIVED AFTER 3:00 P.M. ON MARCH 29, 2012, WILL BE RETURNED TO THE PROPOSER UNOPENED, AND WILL NOT BE CONSIDERED. THE RESPONSIBILITY FOR SUBMITTING QUALIFICATIONS BEFORE THE STATED TIME AND DATE IS SOLELY THE RESPONSIBILITY OF THE PROPOSER. THE CITY WILL NOT BE RESPONSIBLE FOR DELAYS CAUSED BY MAIL, COURIER SERVICE, OR ANY OTHER ENTITY OR OCCURRENCE.

2.) The following questions, and the City's response thereto, are forwarded for your information:

Question #1:

"Where is the Federal Database referenced in Ordinance 2-374 (2) (e)?"

Answer to Q#1:

The Federal Database of veteran-owned businesses, referenced in Section 2-374(1)(e) of the City's Veterans Preference Ordinance, can be found in the U.S. Department of Veterans Affairs website: <https://www.vip.vetbiz.gov/>

Question #2:

"In regards to the Client Surveys, is there a minimum number that is required for either the Master Developer or the Lead Architect?"

Answer to Q#2:

There is no minimum number of Performance Evaluation Surveys that are required to be submitted. However, please note that, as set forth in Section III.B.10, on page 21 of the RFQ, the City **will not** accept surveys provided directly from the Proposer. Surveys must be submitted to the City **directly** from a Proposer's client.

Question #3:

"If the Master Developer is a joint venture, does the City want to see a total five projects, with three from one partner and two from the other, for example, or five from each side of the partnership?"

Answer to Q#3:

The City wants at least five (5) comparable projects of comparable size and scope from the Master Developer (**and** five (5) comparable projects from the Lead Architect) where the Master Developer (or Lead Architect) has provided services similar to those described in this RFQ. To use your example, if the Proposer is a joint venture, then the City will accept the requisite five (5) comparable projects from one or both members of the joint venture.

Question #4:

"If the Master Developer has only developed for themselves, i.e. has no "clients", how should that be treated?"

Answer #4:

The purpose of requesting a Proposer's previous "clients" to submit Performance Evaluation Letters and Surveys to the City is to assist the Evaluation Committee and the City in determining, through review of such evaluations whether the Proposer has the required or desired qualifications and experience to develop the Project being solicited. Therefore, while -- "ideally" -- the City would like to receive Performance Evaluation Letters and Surveys from individuals and/or entities which demonstrate that the Proposer exhibits the qualifications and experience to develop the Project in this RFQ, the City recognizes that there may be instances where, to use your example, a Master Developer has only developed projects for itself and may therefore consider that it has no "clients." In that case, the City will accept Performance Evaluations Letters and Surveys submitted by persons and/or entities, which may include owners, financial partners, construction partners, tenants, or other occupants or end-users of Projects that the Proposer has developed. **However**, in such instances, the Proposer should advise the City, by making a note in its RFQ submittal, indicating that it has only developed projects for itself (and has not developed projects for clients).

Question #5

"If the Master Developer is Joint Venture, is each partner treated as a separate entity for the purpose of reference gathering?"

Answer to Q#5:

See answer to Q#3.

Proposers are reminded to please acknowledge receipt of this Addendum as part of their qualifications submission.

Thank you,



Gus Lopez, CPPO
Procurement Director