

Condensed Title:

A Resolution of the Mayor and City Commission of the City of Miami Beach, Florida, Approving and Authorizing the Mayor and City Clerk to Execute Amendment No. 1 in a Negotiated Not-To-Exceed Amount of \$164,102.94, to an Existing Agreement between the City of Miami Beach and ValleyCrest Landscape Development, Dated October 13, 2010, for Landscape Maintenance Services on the Boardwalk, Beachwalk, Street ends, and Spoil Areas Citywide, Said Amendment for the Inclusion of the Miami Beach Soundscape.

Key Intended Outcome Supported:

Ensure well-maintained infrastructure

Supporting Data (Surveys, Environmental Scan, etc.): The 2009 Customer Satisfaction Survey indicated that 79% of businesses rated recently completed capital improvement projects as "excellent" or "good."

Issue:

Shall the Mayor and City Commission approve the issuance of the RFQ?

Item Summary/Recommendation:

The construction of Miami Beach Soundscape was completed on January 23, 2011, with the Parks and Recreation Department's Greenspace Management Division providing site management since January 24, 2011. The landscape, porter, restroom services and pedestrian/seating surface pressure cleanings, are currently provided by ValleyCrest Landscape Development, the general contractor for the SoundScape project. Their continued maintenance services were secured after the initial 90-day maintenance period through the City's Development Manager for the project, Hines, as noted in the Request for Proposal summary letter addressed to Assistant City Manager Jorge Gomez dated January 21, 2011, and Memorandum No. 006-2011 dated June 12, 2011.

The work includes, but is not be limited to, litter retrieval and waste disposal, mowing, edging, landscape maintenance, herbicide/insecticide/fertilizer application, turf management, irrigation system operation maintenance, and repair and replacement of plants as required. The price for the services to be provided includes all labor, equipment and materials needed to perform those duties.

ValleyCrest was contacted by the Parks and Recreation Department Greenspace Management Division (P&RGMD) on December 5, 2011, to reaffirm its current price for on-going services at the Miami Beach Soundscape, with the intention to formally amend the City's existing agreement with Valleycrest (as selected through ITB 35-09/10 – "Landscape maintenance services on the Boardwalk, Beachwalk, Street ends, and Spoil Areas Citywide") for the remainder of their term, which expires on June 10, 2013, to include the continued servicing of the SoundScape at the current levels provided. On December 6, 2011, ValleyCrest confirmed its current pricing for SoundScape (\$164,102.94). On December 12, 2011, two of the full-service landscape providers currently contracted to maintain public areas citywide (and currently in good standing), Superior Landscaping and Lawn Service Inc. and Everglades Environmental Care, Inc., were contacted by (P&RGMD and asked to submit price proposals in order to verify current market pricing for the services being provided. (P&RGMD received price proposals of \$ 236,632 and \$205.410, respectively. Following review of the pricing submitted, Parks staff recommended ValleyCrest be contracted to to continue with the current delivery of service provided at the annual price of \$164,102.94, and amend Contract No. 35-09/10 to add the Miami Beach SoundScape location to the "Section 3.1 - Scope of Work" of VallyCrest's existing landscape agreement.

The quality of the landscape services currently provided by ValleyCrest is to the level specified in the scope of work for ITB 35-09/10 and the plant material is in vigorous healthy condition. The site was also recently assessed under the Cleanliness Index Program during the third and fourth quarters of FY 2010/11 and rated an average score of 1.42 which exceeded the City's cleanliness goal of 1.5.

Advisory Board Recommendation:

N/A

Financial Information:

Source of Funds:		Amount	Account
	1	N/A	
OBPI	Total		

Financial Impact Summary: N/A

City Clerk's Office Legislative Tracking:

John Oldenburg ext. 6820

Sign-Offs:

Department Director	Assistant City Manager	City Manager
GL KS	HF <i>[Signature]</i>	JMG <i>[Signature]</i>

T:\AGENDA\2012\11-12\Consent\Soundscape Maint. Amendment 1 - Summary.doc



MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Jorge M. Gonzalez, City Manager

DATE: January 11, 2012

SUBJECT: **A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING AND AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AMENDMENT NO. 1, IN A NEGOTIATED NOT-TO-EXCEED AMOUNT OF \$164,102.94, TO AN EXISTING AGREEMENT BETWEEN THE CITY OF MIAMI BEACH AND VALLEYCREST LANDSCAPE DEVELOPMENT, DATED OCTOBER 13, 2010, FOR LANDSCAPE MAINTENANCE SERVICES ON THE BOARDWALK, BEACHWALK, STREET ENDS, AND SPOIL AREAS CITYWIDE, SAID AMENDMENT FOR THE INCLUSION OF THE MIAMI BEACH SOUNDSCAPE.**

ADMINISTRATION RECOMMENDATION

Adopt the Resolution.

KEY INTENDED OUTCOMES SUPPORTED

Ensure well-maintained facilities

FUNDING

City Center RDA 168-9966-000312

BACKGROUND

The construction of Miami Beach Soundscape was completed on January 23, 2011, with the Parks and Recreation Department's Greenspace Management Division providing site management since January 24, 2011. The landscape, porter, and restroom services, along with the pedestrian/seating surface pressure cleanings, are currently being provided by ValleyCrest Landscape Development, the general contractor for the project. At the conclusion of the maintenance period following installation of the landscaping (90 days), their continued maintenance services were secured through the City's Development Manager for the project, Hines, as noted in the Request for Proposal summary letter addressed to Assistant City Manager Jorge Gomez dated January 21, 2011, and Memorandum No. 006-2011 dated June 12, 2011 (Attachment A), and as further explained in the Memorandum to Commission issued on June 12, 2011 (Attachment B)

SCOPE OF SERVICES

The Miami Beach Soundscape boundaries extend from the front edge of the western curb of Washington Avenue to the east, west to the property line adjacent to the New World Symphony, north

to the edge of the roadway (including curbs) at the south side of 17th Street and south to the front edge of the curb on the of Lincoln Lane. The location is currently serviced daily from 9:00 a.m. to midnight on Fridays and Saturdays and 9:00 a.m. to 10:00 p.m. on Sundays through Thursdays. The work includes, but is not be limited to, litter retrieval and waste disposal, mowing, edging, landscape maintenance, herbicide/insecticide/fertilizer application, turf management, irrigation system operation maintenance, and repair and replacement of plants as required. The price for the services to be provided includes all labor, equipment and materials needed to perform those duties.

COST COMPARISON PROCESS

ValleyCrest was contacted by the Parks and Recreation Department Greenspace Management Division on December 5, 2011, to reaffirm its current price for on-going services at the Miami Beach Soundscape, with the intention to formally amend the City’s existing agreement with Valleycrest (as selected through ITB 35-09/10 – “Landscape maintenance services on the Boardwalk, Beachwalk, Street ends, and Spoil Areas Citywide”) for the remainder of their term, which expires on June 10, 2013, to include the continued servicing of the SoundScape at the current levels provided. On December 6, 2011, ValleyCrest confirmed its current pricing for SoundScape.

On December 12, 2011, two of the full-service landscape providers currently contracted to maintain public areas citywide (and currently in good standing), Superior Landscaping and Lawn Service Inc. and Everglades Environmental Care, Inc., were contacted by the Parks and Recreation Department Greenspace Management Division and asked to submit price proposals in order to verify current market pricing for the services being provided at the Miami Beach Soundscape. The Parks and Recreation Department received the following price proposals by December 19, 2011:

	<u>Annual Price</u>
ValleyCrest Landscape Development	\$164,102.94
Everglades Environmental Care, Inc.	\$205,410.00
Superior Landscaping and Lawn Service Inc.	\$236,632.00

Based on the above analysis, it was concluded to be in the best interest of the City to continue with the current delivery of service provided by ValleyCrest Landscape Development at the current annual price of \$164,102.94, and amend Contract No. 35-09/10 to add the Miami Beach SoundScape location to the “Section 3.1 - Scope of Work” of VallyCrest’s existing landscape agreement.

it is important to note that the quality of the landscape services currently provided by ValleyCrest is to the level specified in the scope of work for ITB 35-09/10, and the plant material is in vigorous healthy condition. The site was also recently assessed under the Cleanliness Index Program during the third and fourth quarters of FY 2010/11 and rated an average score of 1.42, which exceeded the City’s cleanliness goal of 1.5.

CONCLUSION

The Administration recommends that the Mayor and City Commission execute Amendment No.1 in a negotiated not-to-exceed amount of \$164,102.94, to the existing Agreement between the City of Miami Beach and ValleyCrest Landscape Development, dated October 13, 2010, for “Landscape maintenance services on the boardwalk, beachwalk, streetends, and spoil areas citywide,” to include landscape, porter, and restroom services, along with the pedestrian/seating surface pressure cleanings, at SoundScape.

JMG/HMF/KS/JO

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING AND AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AMENDMENT NO. 1, IN A NEGOTIATED NOT-TO-EXCEED AMOUNT OF \$164,102.94, TO AN EXISTING AGREEMENT BETWEEN THE CITY OF MIAMI BEACH AND VALLEYCREST LANDSCAPE DEVELOPMENT, DATED OCTOBER 13, 2010, FOR LANDSCAPE MAINTENANCE SERVICES ON THE BOARDWALK, BEACHWALK, STREET ENDS, AND SPOIL AREAS CITYWIDE, SAID AMENDMENT FOR THE INCLUSION OF THE MIAMI BEACH SOUNDSCAPE.

WHEREAS, on September 15, 2010, the Mayor and City Commission accepted the recommendation of the City Manager pursuant to Invitation to Bid (ITB) No. 35-09/10 for landscape maintenance services on the boardwalk, beachwalk, street ends, and spoil areas Citywide (the ITB); and

WHEREAS, the Mayor and City Clerk executed agreements with Luke Sawgrass Landscape, Superior Landscaping and Lawn Service, Inc., and ValleyCrest Landscape Development, on October 13, 2010; and

WHEREAS, the Miami Beach Soundscape has been included as part of the list of facilities noted in the scope of work in the ITB; and

WHEREAS, ValleyCrest Landscape Development submitted the lowest bid to maintain the Miami Beach Soundscape.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby approve and authorize the Mayor and City Clerk to execute Amendment No. 1, pursuant to Invitations to Bid (ITB) No. 35-09/10, in a negotiated not-to-exceed amount of \$164,102.94, to an existing Agreement between the City and ValleyCrest Landscape Development; dated October 13, 2010, for landscape maintenance services on the boardwalk, beachwalk, street ends, and spoil areas Citywide; said Amendment for the inclusion of the Miami Beach Soundscape.


PASSED and ADOPTED this ____ day of _____, 2012.

ATTEST:

CITY CLERK

MAYOR

**APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION**



City Attorney *ADG* 12-28-11
Date

**AMENDMENT NO. 1
TO
AGREEMENT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA (CITY)
AND
VALLEYCREST LANDSCAPE DEVELOPMENT (CONTRACTOR)
FOR LANDSCAPE MAINTENANCE SERVICES ON THE BOARDWALK,
BEACHWALK, STREETENDS, AND SPOIL AREAS CITYWIDE,
DATED OCTOBER 13, 2010.**

This Amendment No. 1 to the above subject Agreement is made and entered into this 11TH day of January, 2012, by and between the **CITY OF MIAMI BEACH, FLORIDA**, and **VALLEYCREST LANDSCAPE DEVELOPMENT**; and hereby amends the Agreement as follows:

1. In addition to the listed areas, the Contractor must maintain the Miami Beach Soundscape as defined in Invitation to Bid (ITB) No. 35-09/10. The Miami Beach Soundscape boundaries extend from the front edge of the western curb of Washington Avenue to the east, west to the property line adjacent to the New World Symphony, north to the edge of the roadway (including curbs) at the south side of 17th Street and south to the front edge of the curb on the of Lincoln Lane. The location is to be serviced daily from 9:00 a.m. to midnight on Fridays and Saturdays and 9:00 a.m. to 10:00 p.m. on Sundays through Thursdays. The Contractor shall include the Miami Beach Soundscape at the annual cost of \$164,102.94.
2. The City and the Contractor agree that all other provisions of the Agreement shall remain unchanged and in full force and effect. This Amendment supersedes and governs any prior negotiations, correspondence, or conversations applicable to the matters contained herein, and there are no commitments, agreements, or understandings concerning the subject matter of this Amendment that are not contained in this document.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by their appropriate officials, as of the date first entered above.

FOR CITY:

CITY OF MIAMI BEACH, FLORIDA

ATTEST:

By: _____
Robert Parcher
City Clerk

By: _____
Matti Herrera Bower
Mayor

FOR CONTRACTOR:

VALLEYCREST LANDSCAPE DEVELOPMENT

ATTEST:


By: _____
Signature

Print Name/Title

By: _____
Signature

Print Name/Title

**APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION**



City Attorney
1-3-12

Date

January 21, 2011

Jorge Gomez
Assistant City Manager - City of Miami Beach
1700 Convention Center Drive
Miami Beach, Florida 33139

Re: Miami Beach SoundScape Landscape and Porter Services

Hines

Mr. Gomez,

As Development Manager for the City of Miami Beach SoundScape project, Hines has provided bid services for the long term landscape maintenance and porter service for the restroom facility within the newly constructed park and adjacent Pennsylvania Garage facility. A comprehensive request for proposal was issued to four qualified landscape contractors on December 17, 2010. The scope of services included in the request for proposal include full service of landscape, cleaning and stocking of the park restroom (six daily), project wide debris pickup (six daily) and pressure cleaning of all hardscape within the park and garage grounds weekly.

The request for proposal included two options. Option one includes pricing for single project areas within the New World Symphony Campus Expansion (Pennsylvania Garage, Alley, New World Symphony, and SoundScape). Option Two includes pricing which assumes all four areas are to be awarded to a single contractor. The areas would be separately contracted by New World Symphony Inc (Alley and New World Symphony building) and City of Miami Beach (Garage and Park). Option Two allows for reduce cost of maintenance (8-10% discount) and continuity in maintenance operations. It is our understanding that New World Symphony Inc supports the award of contract to ValleyCrest for the Alley and New World Symphony Building grounds as described in Option Two.

We have received bids from three of the four firms invited to submit a proposal. ValleyCrest Landscape Maintenance, Vila and Son Landscape and Superior Landscape submitted bids, Signature Palms and Landscape declined. We have reviewed the bids and recommend an awarded of maintenance and porter services contract to ValleyCrest Landscape Maintenance who is low bid following negotiation of final pricing.

ValleyCrest Option One bid for SoundScape is \$164,102.94 and for the Pennsylvania Garage \$14,204.35 or total of \$178,307 annually. ValleyCrest Option Two bid for SoundScape is \$151,071.42 and for the Pennsylvania Garage \$13,031.52 or total of \$164,102.94 annually. We recommend the City accept ValleyCrest Option Two combined bid price of \$164,102.94 annually and enjoy a savings of \$14,204.06 or 9% per contract year. Term of contract provided in the Request for Proposal is the city standard three years with two year optional extension.

407 Lincoln Road 306
Miami Beach, FL 33139
P 305 535 8284
F 305.535.7696

Hines

ValleyCrest has submitted the most reasonable and responsive bid. ValleyCrest is the General Contractor for the park project and as such has the best vantage point from which to quantify the requirements necessary to achieve the level of service required by the specifications. The attached bid tally provides additional detail.

In addition to the monetary consideration, award to ValleyCrest for long term maintenance also brings significant value in terms of continuity for the project. ValleyCrest is providing a 90 day extended maintenance period following completion of the construction phase and will therefore be responsible for the construction and maintenance period which would seamlessly transition into the contracted long term maintenance.

In closing while all three bidders are qualified to adequately provide services described in the request for proposal ValleyCrest provides a complete range of service for a fee that represents low bid for this project. ValleyCrest is adequately staffed in the Miami area and is eager to continue their partnership with City of Miami Beach's SoundScape project and the adjacent Pennsylvania Garage project.

We have provided John Oldenburg with of all proposals and a complete line item bid tally. Please let us know if we can be of further assistance.

Best Regards,



Kim Shine
Construction Manager
Hines

Cc Kevin Smith
John Oldenburg
Kent Bonde
Bruce Clinton
David Phillips
Matthew Barry

Attachments:

407 Linnco Road, 306
Miami Beach, FL 33139
P 305.535 8284
F 305 535 7896

UNIT PRICE BID FORM SOUND SCAPE

Bid Tally and Recommendation

DESCRIPTION OF SERVICE	Original Bid ValleyCrest	Vila n Son	Superior	Revised Recommended ValleyCrest
FULL SERVICE VISIT	\$ 18,200.00	\$ 17,316.00	\$ 73,600.00	\$ 15,600.00
ADDITIONAL MOWING VISIT	\$ 8,750.00	\$ 10,989.00	N/A	\$ 7,000.00
BOUGAINVILLEA TRIMMING/TIE	\$ 7,045.12	\$ 456.00	\$ 6,000.00	\$ 2,048.00
PALM TRIMMING	\$ 19,608.00	\$ 16,842.00	\$ 2,400.00	\$ 7,224.00
TREE TRIMMING	\$ 2,250.00	\$ 450.00	\$ 900.00	\$ 1,800.00
BOUGAINVILLEA FERTILIZATION	\$ 420.00	\$ 18.00	\$ 1,080.00	\$ 381.82
TURF FERTILIZATION W/PRE EMERG HERB	\$ 1,324.08	\$ 3,586.00	\$ 5,940.00	\$ 1,203.71
TURF FERTILIZATION W/INSECTICIDE	\$ 735.60	\$ 3,816.00	\$ 2,400.00	\$ 668.73
TURF FERTILIZATION	\$ 588.48	\$ 1,638.00	\$ 4,050.00	\$ 534.98
PALM FERTILIZATION	\$ 4,540.80	\$ 5,376.00	\$ 3,960.00	\$ 2,752.00
TREE FERTILIZATION	\$ 540.00	\$ 108.00	\$ 990.00	\$ 490.91
WEED CONTROL	\$ 4,550.00	\$ 3,600.00	\$ 5,096.00	\$ 2,316.36
CHEMICAL CONTROL PLAN	\$ 4,500.00	\$ 3,600.00	\$ 5,040.00	\$ 3,150.00
MULCHING	\$ 2,640.00	\$ 7,535.50	\$ 8,400.00	\$ 2,000.00
IRRIGATION INSPECTIONS (include repair cost)	\$ 5,280.00	\$ 1,500.00	\$ 16,640.00	\$ 4,800.00
PRESSURE CLEANING	\$ 33,800.00	\$ 20,488.00	\$ 33,280.00	\$ 26,000.00
RESTROOM CLEANING/STOCKING	\$ 62,415.00	\$ 34,944.00	\$ 68,640.00	\$ 37,230.00
REMOVAL OF DEBRIS	\$ 54,487.20	\$ 27,300.00	\$ 36,400.00	\$ 26,280.00
AERIFICATION	\$ 2,400.00	\$ 480.00	\$ 2,800.00	\$ 2,181.82
TOPDRESSING	\$ 5,000.00	\$ 1,600.00	\$ 6,800.00	\$ 4,545.45
SPIKING	\$ 3,150.00	\$ 3,456.00	\$ 5,400.00	\$ 2,863.65
Total Bid Price Option 1	\$ 242,224.28	\$ 165,098.50	\$ 290,716.00	\$ 164,102.94
Total Bid Price Option 2	\$ 229,978.00	\$ 151,890.00	\$ 290,716.00	\$ 151,071.42

Notes:

1. Porter Service-Restroom cleaning/stocking includes 2190 visits or 6 daily. Includes cleaning and paper supplies.
2. Porter Service- Debris removal includes complete cleanup of park grounds including dumping of all trash barrels-2190 visits or 6 daily. Includes supplies and monthly pressure wash of trash containers.
3. Full service visit includes mowing, edging, weedeater work, blow down and wipe down of all signs, light poles etc once weekly. Includes grounds inspection
4. Additional mowing includes second weekly mowing -mow and blow down only.
5. Pressure washing includes weekly service cleaning all hard surfaces, restroom building, and benches. Includes graffiti removal on all surfaces.

Recommendation: Recommend CMB contract with ValleyCrest for maintenance contract. ValleyCrest has submitted the most complete and responsive bid.

Friday January 22, 2011

UNIT PRICE BID FORM PENNSYLVANIA GARAGE

Bid Tally and Recommendation

DESCRIPTION OF SERVICE	Original BidValleyCrest	Vila n Son	Superior	Revised Recommended ValleyCrest
FULL SERVICE VISIT	\$ 1,950.00	\$ 984.00	\$ 5,200.00	\$ 1,772.73
PALM TRIMMING	\$ 340.00	\$ 651.00	\$ 3,200.00	\$ 309.09
TREE TRIMMING	\$ 935.00	\$ 700.00	\$ 450.00	\$ 850.00
SHRUB FERTILIZATION	\$ 360.00	\$ 120.00	\$ 270.00	\$ 327.27
TURF FERTILIZATION W/PRE EMERG HERB	\$ -	\$ -	\$ 240.00	\$ -
TURF FERTILIZATION W/INSECTICIDE	\$ -	\$ -	\$ 288.00	\$ -
TURF FERTILIZATION	\$ -	\$ -	\$ 180.00	\$ -
PALM FERTILIZATION	\$ 204.00	\$ 148.00	\$ 720.00	\$ 185.45
TREE FERTILIZATION	\$ 99.00	\$ 148.00	\$ 135.00	\$ 90.00
WEED CONTROL	\$ 2,184.00	\$ 480.00	\$ 2,288.00	\$ 655.20
CHEMICAL CONTROL PLAN	\$ 1,080.00	\$ 120.00	\$ 2,160.00	\$ 490.91
MULCHING	\$ 380.00	\$ 495.00	\$ 6,720.00	\$ 345.45
IRRIGATION INSPECTIONS (include repair cost)	\$ 2,040.00	\$ 840.00	\$ 6,240.00	\$ 1,854.55
PRESSURE CLEANING	\$ 15,080.00	\$ 600.00	\$ 40,040.00	\$ 4,160.00
REMOVAL OF DEBRIS	\$ 4,555.20	\$ 4,562.50	\$ 13,832.00	\$ 1,990.91
Total Option 1	\$ 29,207.20	\$ 14,411.00	\$ 81,963.00	\$ 14,204.35
Total Option 2	\$ 27,600.00	\$ 13,258.00	\$ 81,963.00	\$ 13,031.52

Notes:

1. Bid documents required weekly pressure washing and debris pickup 6 times daily.
2. Bid includes maintenance of all area exterior to building.

Recommendation: Recommend CMB contract with ValleyCrest for maintenance contract

VC
1/17/11

UNIT PRICE BID FORM MIAMI BEACH SOUND SCAPE PARK

SERVICES BID FORM TO BE COMPLETED BY BIDDER

DESCRIPTION OF SERVICE	QUANTITY	ANNUAL FREQUENCY	UNIT PRICE	TOTAL
FULL SERVICE VISIT	1 EA	52	300	15,600
ADDITIONAL MOWING VISIT	1 EA	35	200	7,000
BOUGNVILLEA TRIMMING/TIE	64	32	1	2,048
PALM TRIMMING	344	3	7	7,224
TREE PRUNING	9	1	200	1,800
BOUGNVILLEA FERTILIZATION	1400	6	.045	381.82
TURF FERTILIZATION W/PRE EMERG HERB	73,560	2	.008	1,203.71
TURF FERTILIZATION W/INSECTICIDE	73,560	2	.005	668.73
TURF FERITLIZATION	73,560	2	.004	534.98
PALM FERTILIZATION	344	4	2	2,752
TREE FERTILIZATION	9	3	18.18	490.91
WEED CONTRQL	3,500	52	.013	2,316.36
CHEMICAL CONTROL PLAN	75,000	12	.0035	3,150
MULCHING	1 EA	1	2,000	2,000
IRRIGATION INSPECTIONS (include repair cost)	1 EA	12	400	4,800
PRESSURE CLEANING	1 EA	52	500	26,000
RESTROOM CLEANING/STOCKING	1 EA	2190	17	37,230
REMOVAL OF DEBRIS	1 EA	2190	12	26,280
AERIFICATION	1 EA	2	1,090.91	2,181.82
TOPDRESSING	1 EA	2	2,272.73	4,545.45
SPIKING	1 EA	6	477.27	2,863.64

We are confident that you would benefit greatly from our efforts to create beauty in the appearance of your landscape. Through our vast experience of similar projects we would like the opportunity to discuss potential cost saving options.

OPTION 1 ANNUAL BID TOTAL \$ 164,102.94

OPTION 2 ANNUAL BID TOTAL \$ 151,071.42

Sound Scape Park RFP

VC
1/19/14

**UNIT PRICE BID FORM PENNSYLVANIA GARAGE.
SERVICES BID FORM TO BE COMPLETED BY BIDDER**

DESCRIPTION OF SERVICE	QUANTITY	ANNUAL FREQUENCY	UNIT PRICE	TOTAL
FULL SERVICE VISIT	1 EA	52	34.09	1,772.73
PALM TRIMMING	17	1	18.18	309.09
TREE PRUNING	11	1	77.27	850
SHRUB FERTILIZATION	1,500	3	.07	327.27
TURF FERTILIZATION W/PRE EMERG HERB	0 SF	0	0	0
TURF FERTILIZATION W/INSECTICIDE	0 SF	0	0	0
TURF FERITLIZATION	0 SF	0	0	0
PALM FERTILIZATION	17	4	2.73	185.45
TREE FERTILIZATION	11	3	2.73	90
WEED CONTROL	2100	52	.006	655.20
CHEMICAL CONTROL PLAN	1800	12	.023	490.91
MULCHING	1 EA	1	345.45	345.45
IRRIGATION INSPECTIONS (include repair cost)	1 EA	12	154.55	1,854.55
PRESSURE CLEANING	1 EA	52	80	4,160
REMOVAL OF DEBRIS	1 EA	2190	.91	1,990.91

We are confident that you would benefit greatly from our efforts to create beauty in the appearance of your landscape. Through our vast experience of similar projects we would like the opportunity to discuss potential cost saving options.

OPTION 1 ANNUAL BID TOTAL \$14,204.35

OPTION 2 ANNUAL BID TOTAL \$13,031.52



MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeach.org

MEMO NO. 006-2011

TO: Commissioner Jonah Wolfson

FROM: Jorge M. Gonzalez, City Manager *JMG*

DATE: June 12, 2011

SUBJECT: MIAMI BEACH SOUNDSCAPE LANDSCAPE AND OTHER RELATED OPERATIONS

RECEIVED
MEMORANDUM 2:35
JUN 12 2011
CITY CLERK'S OFFICE

As per your request, attached please find the information you requested regarding the current landscape maintenance, porter and restroom facility services provided on behalf of the City by ValleyCrest Landscape Development.

As you may recall, a ninety (90) day maintenance period was incorporated as a component of the Miami Beach SoundScape construction Project. Upon final acceptance of the project by the City, Hines managed all facets of the operation and maintenance of this site in cooperation with the Parks and Recreation Department for this period. This maintenance phase began on January 24, 2011 and ended on April 24, 2011. The interim maintenance was intended to provide an opportunity for the city finalize pending operational issues associated with the long term management of this facility and ensure a smooth transition to long term operations.

At the request of the Administration, Hines coordinated a process to obtain request for proposals from four full service landscape maintenance companies. Three of the proposers provided service to the city at the time under existing maintenance agreements with the city, and the fourth participated in the construction of the site. Hines used the Parks and Recreation Department's landscape specifications in use citywide, and co-developed the porter, hardscape and restroom service as detailed in the RFP. The cost to provide landscape maintenance at the newly completed Pennsylvania Garage was also requested, to ensure continuity of maintenance and identify possible benefits from economy of scale opportunities.

The lowest overall price quote for the prescribed service was received from ValleyCrest Landscape Development and Hines recommended the acceptance of this quote as detailed in the letter which included the bid results sent to City on January 21, 2011 (see attached). As the lowest responsive bidder, the proposal from ValleyCrest was accepted and they began successful service delivery as detailed above. When the end of the maintenance period approached, the long-term operational issues for this location were still in development. In recognition of this situation, on April 25, 2011, Miami Beach SoundScape was included as an additional site to the existing agreement between the City and ValleyCrest Landscape Development as prescribed under terms of the Bid # 35-09/10 Landscape Maintenance Services for the Beachwalk, Boardwalk, Street-Ends & Spoil Areas Citywide, section 2.4.3.3 paragraph C, Price Adjustments for the Addition of Sites.

The prices, terms and conditions detailed within the provided proposal are in effect until the end of the contract period specified in bid # 35-09/10 which is June 10, 2013, unless this location is removed from the above referenced contract as also prescribed in the agreement.

Please advise if you have additional questions or concerns.

cc: Mayor Matti Herrera Bower and City Commissioners
Jose Smith, City Attorney
Kevin Smith, Parks and Recreation