

Condensed Title:

A Resolution of the Mayor And City Commission Approving Pursuant To Section 2-367 (d) Of The Miami Beach City Code, The Sole Source Annual Maintenance For Cityworks From Azteca Systems, Inc.

Key Intended Outcome Supported:

Improve processes through information technology

Issue:

Shall the Commission Adopt the Resolution?

Item Summary/Recommendation:

Cityworks is operational and has been in use by the Public Works Utilities Divisions for Water, Storm Water, Sewer, Streets, Sanitation and GIS since May 2006, and has been in use in Engineering since June 2010. Cityworks has fulfilled Public Works Utilities Divisions' requirements for the past five (5) years. Recently, Cityworks was implemented for the Convention Center, and is currently being implemented for the Property Management Division of Public Works.

The City's WebQA portal allows citizens to file a service request directly into Cityworks without any manual data entry. The City has used, and is using, other Asset Management Systems and is currently in the process of replacing these systems with Cityworks, which will result in an annual savings of \$80,000.

Azteca Systems, Inc. designs, creates and owns the Cityworks software, including the copyright and trademark ownership, and is the sole source provider and licensor of the software, and the sole source provider for software maintenance services within the United States.

The cost of the annual maintenance has been determined to be fair and reasonable. In January 2010, the GIS Manager as a result of negotiations with the President and CEO of Cityworks/Azteca Systems, Inc., reduced the annual maintenance cost from \$46,000 to \$40,000.00 for the year 2010, and to \$43,295 annually for 2011, 2012 and 2013.

If the sole source annual maintenance is not approved, the City will not receive necessary updates on the software, will not receive any support in the use of the software, and will have to purchase a different software package in the future.

The Administration recommends adopting the resolution

Advisory Board Recommendation:

N/A

Financial Information:

Source of Funds:	Amount	Account	Approved
1	\$43,295	Contract Maintenance Acct No. 550-1750-000325	
Total	\$43,295		

Financial Impact Summary:

City Clerk's Office Legislative Tracking:

Gus Lopez, Procurement

Sign-Offs:

Department Director	Assistant City Manager	City Manager
FHB <i>FHS</i>	DRB <i>DRB</i> PDW <i>PDW</i>	JMG <i>JMG</i>

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MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Jorge M. Gonzalez, City Manager

DATE: May 11, 2011

SUBJECT: **A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, AUTHORIZING THE SOLE SOURCE ANNUAL MAINTENANCE OF CITYWORKS SOFTWARE PURSUANT TO SECTION 2-367 (d) OF THE MIAMI BEACH CITY CODE, FROM AZTECA SYSTEMS, INC., WHICH DESIGNS, CREATES, AND OWNS CITYWORKS SOFTWARE, INCLUDING COPYRIGHT AND TRADEMARK OWNERSHIP, AND IS THE SOLE SOURCE PROVIDER OF THE SOFTWARE AND THE SOFTWARE MAINTENANCE SERVICES WITHIN THE UNITED STATES, IN THE ESTIMATED ANNUAL AMOUNT OF \$43,295.**

ADMINISTRATION RECOMMENDATION

Adopt the resolution.

AMOUNT AND FUNDING

\$43,295 Funding is available from Contract Maintenance Account No.550-1750-000325

KEY INTENDED OUTCOMES SUPPORTED

Improve process through information technology.

BACKGROUND

The implementation of Cityworks from Azteca Systems, Inc. was part of the original proposal for an Infrastructure Management System (IMS) in the Public Works Division, which included a Computerized Maintenance Management System (CMMS) integrated with a Geographic Information System (GIS). A Request for Proposals (RFP) was issued in 2004. The contract for the development of the CMMS portion of the project was awarded to Camper Dresser, McKee, Inc. (CDM) in 2005. Cityworks from Azteca was selected to be the best software system based on this RFP. Cityworks software was purchased for the City as part of the CMMS project.

Cityworks is operational and has been in use by the Public Works Utilities Divisions for Water, Storm Water, Sewer, Streets, Sanitation and GIS since May 2006, and has been in use in Engineering since June 2010. Cityworks has fulfilled Public Works Utilities Divisions' requirements for the past five (5) years. Recently, Cityworks was implemented for the Convention Center, and is currently being implemented for the Property Management Division of Public Works.

The City's WebQA portal allows citizens to file a service request directly into Cityworks without any manual data entry. The City has used, and is using, other Asset Management Systems and is currently in the process of replacing these systems with Cityworks, which will result in an annual savings of \$80,000.

ANALYSIS

Azteca Systems, Inc. designs, creates and owns the Cityworks software, including the copyright and trademark ownership, and is the sole source provider and licensor of the software, and the sole source provider for software maintenance services within the United States. (See attached letter).

The Administration regularly compares the performance of Cityworks with other available systems such as Maximo Asset Management System from IBM, and Datastream from Infor, and has determined that Cityworks from Azteca delivers a better solution for a lower annual cost than these other systems.

The cost of the annual maintenance has been determined to be fair and reasonable. In January 2010, the GIS Manager as a result of negotiations with the President and CEO of Cityworks/Azteca Systems, Inc., reduced the annual maintenance cost from \$46,000 to \$40,000.00 for the year 2010, and to \$43,295 annually for 2011, 2012 and 2013.

Paying the annual maintenance fee will allow the City to continue to utilize Cityworks. The existing site license allows use of the software for an unlimited amount of users. If the City were to purchase other available software modules, these modules would need to be purchased from Azteca Systems, Inc. for compatibility reasons.

If the sole source annual maintenance is not approved, the City will not receive necessary updates on the software, will not receive any support in the use of the software, and will have to purchase a different software package in the future. The cost of implementation and new software package, and the conversion of the existing data, can be estimated to be over \$500,000, and the annual maintenance cost would be similar to the existing Cityworks maintenance cost.

CONCLUSION

The Administration recommends that the Mayor and City Commission adopt the attached resolution approving pursuant to Section 2-367(d) of the Miami Beach City Code, the sole source annual maintenance of Cityworks Software from Azteca Systems, Inc., which designs, creates, and owns Cityworks Software, including copyright and trademark ownership, and is the sole source provider of the software and the software maintenance services in the United States, in the estimated annual amount of \$43,295.

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, AUTHORIZING THE SOLE SOURCE PURCHASE, PURSUANT TO SECTION 2-367 (D) OF THE CITY CODE FOR ANNUAL MAINTENANCE OF CITYWORKS SOFTWARE FROM AZTECA SYSTEMS, INC., IN THE ESTIMATED ANNUAL AMOUNT OF \$43,295, WHICH DESIGNS, CREATES, AND OWNS CITYWORKS SOFTWARE, INCLUDING COPYRIGHT AND TRADEMARK OWNERSHIP

WHEREAS, Cityworks software from Azteca Systems, Inc. is operational and has been in use by the Public Works Utilities Divisions for water, stormwater, sewer, streets, sanitation and GIS since May 2006, and has been in use in Engineering since June 2010; and

WHEREAS, Cityworks was implemented for the Convention Center, and is currently being implemented for the Property Management Division of Public Works; and

WHEREAS, the City's WebQA portal allows citizens to file a service request directly into Cityworks without any manual data entry; and

WHEREAS, the City has used, and is using, other Asset Management Systems and is currently in the process of replacing these systems with Cityworks, which will result in an annual savings of \$80,000; and

WHEREAS, Azteca Systems, Inc. designs, creates and owns the Cityworks software, including the copyright and trademark ownership, and is the sole source provider and licensor of the software, and the sole source provider for software maintenance services within the United States; and

WHEREAS, as provided pursuant to Section 2-367 (d) of the Miami Beach City Code, the Administration has determined Azteca Systems, Inc. meets the requirements for sole a source provider of maintenance of its Cityworks software.

NOW, THEREFORE BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and the City Commission hereby authorize pursuant to Section 2-367 (d) of the Miami Beach City Code, the sole source purchase for annual maintenance of Cityworks software from Azteca Systems, Inc., in the estimated annual amount of \$43,295.

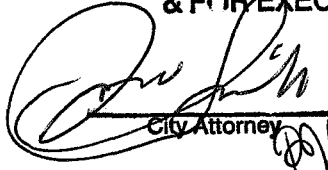
PASSED and ADOPTED this _____ day of _____, 2011

MAYOR
Mattie Herrera Bower

ATTEST:

CITY CLERK
Robert Parcher

**APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION**



City Attorney

4/26/11

Date

City of Miami Beach
Gus Lopez, CPPO, *Procurement Director*
CITY HALL
PROCUREMENT DIVISION -- 3rd Floor
1700 Convention Center Drive, Miami Beach, FL 33139

February 24, 2010

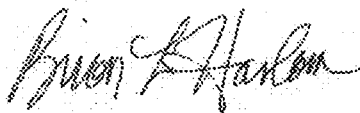
Subject: Azteca Systems, Inc. Cityworks Sole Source

Dear Mr. Lopez:

As you have requested, this letter confirms that Azteca Systems, Inc. designs, creates and owns the Cityworks software including the Copyright and Trademark ownership, and is the sole source provider and licensor of the software, and the sole source provider for software maintenance services with in the United States of America.

Should you have any further questions please contact me at (801) 523-2751 or if you prefer email at bhaslam@azteca.com.

Sincerely



Brian L. Haslam
President / CEO
Cityworks | Azteca Systems, Inc.

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