

Condensed Title:

Request For Approval To Purchase Five (5) 2009 Ford F-250 Crew Cabs, Two (2) 2009 Ford F-150 4x2, One (1) 2009 Ford Escape, One (1) 2009 Ford E-150 Passenger Van, Two (2) 2009 Ford Focus, Six (6) 2009 Ford Fusions, Five (5) Ford F-250 And One (1) 2009 Ford Ranger, From Duval Ford, Pursuant To Florida State Contract No. 08-16-0908, In The Amount Of \$437,618.00.

Key Intended Outcome Supported:

Improve the cleanliness of the City of Miami beach right of ways, especially in the business areas.
 Increase satisfaction with recreational programs. Increase resident ratings of Public Safety services.
 Increase resident ratings of Public Safety Services, Maintain crime rates at or below national trends.
 Insure well maintained facilities.

Supporting Data (Surveys, Environmental Scan, etc.):

Keeping the division's goal to provide cleaner public right of ways. Currently this area receives a level A. This enhancement will bring it to a level A+78% of residents felt that the recreational facilities and programs in Miami Beach were excellent or good. Recent surveys results revealed that 77% of businesses rated the overall quality of the landscape maintenance in rights of way and public areas as excellent or good with an 8% improvement noted from the 2005 survey from business owners.96% of residents and 96% of business rated Fire services as excellent or good. 90% of residents and 91% of businesses feel reasonably safe/very safe during the day. 72% of residents feel reasonably safe or very safe in neighborhood at night. Businesses rating the appearance and maintenance of City's public buildings as excellent or good improved by 5% from the 2005 survey.

Issue:

Shall the Mayor and City Commission approve the purchase?

Item Summary/Recommendation:

Three (3) 2009 Ford F-250 crew cabs are approved budgeted **replacements** and will be funded by the Sanitation Fund Account No. 435-0430-000673. Two (2) 2009 Ford F-250 crew cabs are approved budgeted **additions** and will be funded by the Day Litter Control/South Pointe Park Account No. 435-9962-000673 and the North Beach Residential Corridor Litter Crew Account No. 435-9969-000673. Two (2) 2009 Ford F-150 4x2, one (1) 2009 Ford Escape, one (1) 2009 Ford E-150 eight passenger van, two (2) 2009 Ford Focus and six (6) 2009 Ford Fusions are approved budgeted **replacements** and will be funded by the Fleet Management Fund Capital Account No. 510-1780-000673. Five (5) 2009 Ford F-250 are approved budgeted **replacements** and will be funded by the Property Management Account No. 520-1720-000673. One (1) 2009 Ford Ranger is an approved budgeted **addition** and will be funded by the funded by the Green Space Management Fund Account No.011-0940-000673. The Administration recommends the approval.

Financial Information:

Source of Funds:	Amount	Account
1	\$ 70,131.00	435-0430-000673 Sanitation Fund Account.
2	\$ 23,377.00	435-9962-000673 Day litter Control/S.Pointe Park Account.
3	\$ 23,377.00	435-9969-000673 N.Beach Res. Corr. Litter Crew Account.
4	\$206,396.00	510-1780-000673 Fleet Mgmt. Fund Capital Account.
5	\$ 99,730.00	520-1720-000673 Property Management Account
6	\$ 14,607.00	011-0940-000673 Green Space Mgmt. Gen. Fund Account.
Total	\$437,618.00	

Financial Impact Summary:

City Clerk's Office Legislative Tracking:

Andrew E. Terpak

Sign-Offs:

Department Director	Assistant City Manager	City Manager
AET _____ GL _____ AZ _____ KS _____ JT _____	RCM _____	JMG _____

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MIAMI BEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

COMMISSION MEMORANDUM

TO: Mayor Matti Herrera Bower and Members of the City Commission

FROM: Jorge M. Gonzalez, City Manager

DATE: April 22, 2009

SUBJECT: REQUEST FOR APPROVAL TO PURCHASE FIVE (5) 2009 FORD F-250 CREW CABS, TWO (2) 2009 FORD F-150 4X2, ONE (1) 2009 FORD ESCAPE, ONE (1) 2009 FORD E-150 EIGHT PASSENGER VAN, TWO (2) 2009 FORD FOCUS, SIX (6) 2009 FORD FUSIONS, FIVE (5) 2009 FORD F- 250 AND ONE (1) 2009 FORD RANGER, FROM DUVAL FORD, PURSUANT TO FLORIDA STATE CONTRACT NO. 08-16-0908, IN THE AMOUNT OF \$437,618.00

ADMINISTRATION RECOMMENDATION

Approve the purchase.

FUNDING

- \$ 70,131.00 Funding is available from the Sanitation Fund Account No. 435-0430-000673.
- \$ 23,377.00 Funding is available from the Day Litter Control / South Pointe Park Account No. 435-9962-000673.
- \$ 23,377.00 Funding is available from the North Beach Residential Corridor Litter Crew Account No. 435-9969-000673.
- \$206,396.00 Funding is available from the Fleet Management Fund Capital Account No. 510-1780-000673.
- \$ 99,730.00 Funding is available from the Property Management Account No. 520-1720-000673.
- \$ 14,607.00 Funding is available from the Green Space Management General Fund Account No. 011-0940-000673.

ANALYSIS

Five (5) 2009 Ford F-250 crew cabs, two (2) 2009 Ford F-150 4x2, one (1) 2009 Ford Escape, one (1) 2009 Ford E-150 eight passenger van, two (2) 2009 Ford Focus, six (6) 2009 Ford Fusions, five (5) 2009 Ford F-250 and one (1) 2009 Ford Ranger, are recommended to be purchased pursuant to Florida State Contract No. 08-16-0908.

Base Model Cost Comparison

Florida State Contract No. 08-16-0908	MSRP
Base price F-250 crew cab (5) \$ 15,854.00	\$28,770.00
Base price F-150 4x2 (2) \$ 12,985.00	\$20,815.00
Base price Ford Escape (1) \$ 17,429.00	\$20,435.00
Base price E-150 van (1) \$ 18,076.00	\$23,026.00
Base price Ford Focus (2) \$ 12,216.00	\$15,520.00
Base price Ford Fusion (6) \$ 16,523.00	\$19,035.00
Base price F-250 reg. cab (5) \$ 15,954.00	\$25,285.00
Base price Ford Ranger (1) \$ 11,258.00	\$16,395.00

* A difference of \$82,275.00 due to base vehicle plus cost of upfitting.

Three (3) 2009 Ford F-250 crew cabs are approved budgeted replacements in fiscal year 08/09, and will be funded by the Sanitation Fund Account No.435-0430-000673. Two (2) 2009 Ford F-250 crew cabs are approved budgeted additions to support new service areas and will be funded by the Day Litter Control/South Pointe Park Account No.435-9962-000673 and the North Beach Residential Corridor Litter Crew Account No.435-9969-000673. These vehicles will be utilized by the Sanitation Department to transport personnel, tools and materials.

Two (2) 2009 Ford F-150 4x2, one (1) 2009 Ford Escape and one (1) 2009 Ford E-150 eight passenger van are approved budgeted replacements in fiscal year 08/09, and will be funded by the Fleet Management Fund Capital Account No. 510-1780-000673. The two (2) 2009 Ford F-150 4x2 pick up trucks will be used by the Parks Department for litter control around neighborhood parks and to transport materials and equipment; the 2009 Ford Escape will be used by the Assistant Director of the Parks and Recreation Department and other staff for daily operations, the 2009 Ford E-150 eight passenger van will be used by the Parks Department primarily to transport seniors and special population program participants to events such as the Special Olympics and local sporting events.

Two (2) 2009 Ford Focus and one (1) 2009 Ford Fusion are approved budgeted replacements and will be funded by the Fleet Management Fund Capital Account No. 510-1780-000673. The Ford Fusion will be assigned to the Lieutenant in Fire Prevention; the two Ford Focus will be utilized by the Fire Department/ Fire Prevention Division for daily fire inspections throughout the City.

Five (5) 2009 Ford Fusions are approved budgeted replacements in fiscal year 08/09, and will be funded by the Fleet Management Fund Capital Account No. 510-1780-000673. These vehicles will be used by the Police Department to conduct different types of tasks such as surveillance, undercover operations as well as transport of personnel.

Five (5) 2009 Ford F-250 are approved budgeted replacements in fiscal year 08/09, and will be funded by the Property Management Account No. 520-1720-000673. These vehicles will be used by the Public Works/ Property Management Division to transport heavy and bulky construction materials such as lumber and concrete.

One (1) 2009 Ford Ranger is an approved budgeted addition and will be funded by the Green Space Management General Fund Account No. 011-0940-000673. This vehicle will be used to support the South Pointe Park operations and transport materials and equipment such as cones and posts as well as for supervisory assignments.

BACKGROUND

All vehicles and equipment are scheduled for review and or replacement based on a pre-

determined schedule using the average life expectancy based on industry standards and type of service for which the vehicle/equipment is being used. Each year the Fleet Management capital budget for replacements is adjusted in accordance with the schedule.

Once the vehicle reaches its planned replacement, the vehicle/equipment is physically inspected. All information related to the vehicle is reviewed i.e. age, mileage/hours, maintenance cost, depreciation value, residual value, accident record and overall condition are taken into consideration to determine whether the vehicle should be replaced or can safely remain in the fleet for an additional time period and still be cost effective to maintain. Fleet Management has detailed maintenance and fuel records on each vehicle/equipment during its life cycle.

The vehicles to be replaced, as listed below, have met or exceeded the established criteria for replacement:

Veh#	Dept.	Year	Make/Model	Mileage	Life To Date Maintenance	Condition
0321	0430	2001	Ford F-350	45890	\$ 26,727.43	Poor
4550	0430	2003	Ford F-250	69392	\$ 18,014.55	Poor
4551	0430	2003	Ford F-250	57285	\$ 13,380.09	Poor
1515	0950	2002	Ford Taurus	22238	\$ 3,119.47	Poor
4541	0940	2002	Ford F-150	53111	\$ 14,842.03	Poor
4542	0940	2002	Ford F-150	43872	\$ 5,398.50	poor
4543	0950	2002	Ford F-150	36072	\$ 9,519.06	Poor
2527	1140	2002	Chrys PT Cruiser	66845	\$ 9,642.36	Fair
2546	1140	2003	Dodge Intrepid	67193	\$ 6,440.91	Auctioned*
2548	1140	2003	Dodge Intrepid	78763	\$ 7,886.69	Poor
2554	1140	2003	Dodge Intrepid	66761	\$ 10,677.13	Poor
2587	1140	2004	Dodge Intrepid	76658	\$ 7,076.84	Poor
2191	1230	2002	Ford Taurus	40991	\$ 5,497.84	Poor
2192	1230	2002	Ford Taurus	49099	\$ 5,753.79	Poor
2651	1230	2001	Ford Crown Vic	96355	\$ 4,962.23	Poor
0454	1720	2000	Ford F-250	21959	\$ 3,749.23	Poor
0458	1720	2000	Ford F-150	54436	\$ 8,830.06	Poor
4520	1720	2001	Ford F-250	29470	\$ 6,085.99	Poor
4522	1720	2001	Ford F-250	44721	\$ 5,187.06	Poor
4523	1720	2001	Ford F-250	22756	\$ 3,908.69	Poor

Criteria for replacement of vehicles are based on age, mileage, maintenance, engine hours (one engine hour idling = 35 miles), and overall condition of the vehicle. The life to date maintenance includes all costs associated with the vehicle, including, but not limited to, repairs, routine maintenance, accidents and other damage. *Vehicle life to date Maintenance cost will not reflect cost of needed repairs or recent accidents.

*Vehicle 2546 was in poor condition and the cost to repair would have exceeded the value of the vehicle. This vehicle was sold at auction.

If it is determined that the vehicle/equipment should be replaced, the general policy is to replace "like for like" based on the availability of a comparable vehicle or equipment. An example would be: a compact car for a compact car. Prior to making an acquisition it is the policy to contact the requesting department to verify the vehicle and operating requirements. Fuel efficiency is included as part of this assessment and if vehicle requirements can be satisfied with a more fuel efficient replacement, it is pursued.

Research is conducted to identify if contract pricing is available and within the guidelines of the City Procurement Policy. Contracts are then compared and the base "Standard" vehicle/ equipment is identified. In many cases when comparing contracts, the specifications will not be consistent from contract to contract. Once the base vehicle/equipment specification has been established, the next process is to analyze and compare cost of any required options, accessories or up fitting to make them equal. At this time the only active contract is the Florida State Contract No. 08-16-0908.

The deadlined vehicles will be sold at public auction. This process effectively reduces our cost of ownership and completes the vehicles' life cycle.

CONCLUSION

The Administration recommends that the City Commission approve the purchase of five (5) 2009 Ford F-250 crew cabs, two (2) 2009 Ford F-150 4x2, one (1) 2009 Ford Escape, one (1) 2009 Ford E-150 eight passenger van, two (2) 2009 Ford Focus, six (6) 2009 Ford Fusions, five (5) 2009 Ford F-250 and one (1) 2009 Ford Ranger, from Duval Ford, pursuant to Florida State Contract No. 08-16-0908, from Duval Ford, representing the best and lowest price available in the amount of \$437,618.00.