CITY OF MIAMI BEACH
COMMISSION ITEM SUMMARY

Condensed Title:

Request for Approval to Issue a Standing Order to SiGARMS, Inc. as the Sole Source Manufacturer and Supplier for the Sig Sauer Model 226 and Sig Sauer 239 Pistols, for the Purchase of 510 Pistols (.40 Caliber Semi-Auto) at an Estimated Cost of $70,000.

Issue:

Whether the City Commission Should Approve the Issuance of a Standing Order to SiARMS?

Item Summary/Recommendation:

SiGARMS Inc., the sole source manufacturer and supplier for the Sig Sauer 226 and Sig Sauer 239 pistols (see attached SiGARMS' letter dated December 1, 2003), and has provided the Police Department with a proposal to swap out all of their existing 9mm and .380 caliber pistols for brand new .40 caliber pistols. SiGARMS has offered a credit of $440 for each Sig P226 pistol and 3 pre-ban magazines. SiGARMS would provide new Sig P226R .40 caliber pistol and 3 magazines at a cost of $530 each, or a difference of $90.

The $90 cost per pistol represents a significant cost savings since the cost of a new pistol purchased directly from the manufacturer is $530 each. The significant cost savings are as a result of the high trade-in allowance offered by SiGARMS. SiGARMS is able to offer a high trade-in allowance as a result of the 1994 Assault Weapons Act (the "Weapons Act"). Within the Weapons Act, all hi-capacity magazines manufactured after the year of 1994 are restricted to law enforcement agencies sales only. Any pre-ban (manufactured before 1994) magazines are currently worth more to the civilian trade.

The Weapons Act is in position to sunset on September 14, 2004, therefore the pre-ban magazines are in position to lose their value in the near future. All trade in pistols and SiGARMS Inc. will legally sell magazines in full compliance with federal, state and local laws.

APPROVE THE PURCHASE.

Advisory Board Recommendation:

The Fraternal Order of Police has been apprised of this proposal and is in complete support of it.

Financial Information:

Source of Funds:

Finance Dept.

	Amount	Account	Approved
1	$60,000	Local Law Enforcement Block Grant 2002, fund 195.6063.000343.	
2	$5,000	RDA, South Pointe fund 167.1122.000343	
3	$5,000	RDA, City Center, fund 168.1124.000343	
4			
Total	$70,000		

City Clerk's Office Legislative Tracking:

Gus Lopez, ext. 6641

Sign-Offs:

Department Director	Assistant City Manager/Police Chief	City Manager
RM	DD	JMG RaPardue for

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AGENDA ITEM C2B

DATE 2-4-04

CITY OF MIAMI BEACH

CITY HALL 1700 CONVENTION CENTER DRIVE MIAMI BEACH, FLORIDA 33139
www.miamibeachfl.gov

COMMISSION MEMORANDUM

To: Mayor David Dermer and Members of the City Commission

Date: February 4, 2004

From: Jorge M. Gonzalez
City Manager

Subject: **REQUEST FOR APPROVAL TO ISSUE A STANDING ORDER TO SIGARMS, INC. AS THE SOLE SOURCE MANUFACTURER AND SUPPLIER FOR THE SIG SAUER MODEL 226 AND SIG SAUER 239 PISTOLS, FOR THE PURCHASE OF 510 PISTOLS (.40 CALIBER SEMI-AUTO) AT AN ESTIMATED COST OF $70,000.**

ADMINISTRATION RECOMMENDATION

Adopt the Resolution.

AMOUNT AND FUNDING

$60,000	Local Law Enforcement Block Grant fund 195.6063.000343.
$5,000	RDA, South Pointe fund 167.1122.000343
$5,000	RDA, City Center fund 168.1124.000343
$70,000	

ANALYSIS

The Miami Beach Police Department has conducted a study into the feasibility of transitioning to a .40 caliber weapon as the primary weapon for officers to carry. Since the introduction of the .40 caliber weapon in 1990, it has become the national standard for service weapons in law enforcement. Most major law enforcement agencies including the Federal Bureau of Investigation (FBI), Drug Enforcement Agency (DEA), State Law Enforcement, Miami-Dade County Police, city of Miami Police, city of Coral Gables Police and others, allow their officers to carry the .40 caliber Semi-auto Pistol.

The Miami Beach Police Department currently carries the 9mm Sig P226 from SiGARMS. The majority of these weapons were purchased in 1989 when the department transitioned from the .38 caliber revolver to the 9mm semi-automatic pistol. The current weapons in use are approximately 14 years old and are overdue to be refurbished. At a minimum, each current pistol may require the internal springs to be replaced. The cost to replace the springs would be approximately $20 per pistol.

SiGARMS Inc., the sole source manufacturer and supplier for the Sig Sauer 226 and Sig Sauer 239 pistols (see attached SiGARMS' letter dated December 1, 2003), and has provided the Police Department with a proposal to swap out all of their existing 9mm and .380 caliber pistols for brand new .40 caliber pistols. SiGARMS has offered a credit of $440 for each Sig P226 pistol and 3 pre-ban magazines. SiGARMS would provide new Sig P226R .40 caliber pistol and 3 magazines at a cost of $530 each, or a difference of $90.

SIGNIFICANT COST SAVINGS

The $90 cost per pistol represents a significant cost savings since the cost of a new pistol purchased directly from the manufacturer is $530 each. The significant cost savings are as a result of the high trade-in allowance offered by SiGARMS. SiGARMS is able to offer a high trade-in allowance as a result of the 1994 Assault Weapons Act (the "Weapons Act"). Within the Weapons Act, all hi-capacity magazines manufactured after the year of 1994 are restricted to law enforcement agencies sales only. Any pre-ban (manufactured before 1994) magazines are currently worth more to the civilian trade.

The Weapons Act is in position to sunset on September 14, 2004, therefore the pre-ban magazines are in position to lose their value in the near future. All trade in pistols and SiGARMS Inc. will legally sell magazines in full compliance with federal, state and local laws.

TRADE ALLOWANCE

The SiGARMS offer on the trade in pistols states as follows:

Sig P226, 9mm pistols, with night sights and three PRE-BAN high capacity magazines. *(Pistol $365, & $25 per PRE-BAN magazine= $440)*	-$440.00

The Police Department also utilizes Sig P230 .380 caliber pistols for detectives and staff members. SiGARMS would credit the department $150 for each Sig P230 pistol. SiGARMS would replace these pistols with new Sig P239 .40 caliber pistol at a cost of $450 each. Attached is a spreadsheet that shows the approximate cost for the transition to .40 caliber weapons for the entire Police Department. The exact cost of the transaction may vary based on how many pre-ban magazines the Police Department has in its current inventory. It is estimated that the Police Department can swap out 477 department 9mm and .380 caliber pistols for approximately $70,000.00. This cost includes purchasing 33 pistols above Police Department's current inventory to outfit RDA officers and to replace weapons that have been lost, stolen, or taken out of service over the years.

The Fraternal Order of Police has been apprised of this proposal and is in complete support of it.

CONCLUSION

Pursuant to Section 2-367(c) of the City Code, the Administration recommends approval to issue a standing order to SiGARMS, Inc., the sole source manufacturer and supplier for the Sig Sauer Model 226 and Sig Sauer 239 pistols, for the purchase of an estimated 510 pistols (.40-caliber semi-automatic) at an estimated cost of $70,000.

JMG:PDW:DD:RM:GL

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SigArms Transition Worksheet

Trade In	Price	Extended Value
P226		
429	$440.00	$188,760.00
Extra P226 Mags		
0	$25.00	$0.00
P230/P232		
48	$150.00	$7,200.00
Total Trade-In		$195,960.00
New Purchase	Price	Extended Value
P226R		
440	$530.00	$233,200.00
P239		
55	$450.00	$24,750.00
RDA Purchase	Price	Extended Value
P226R		
15	$530.00	$7,950.00
Total Purchase		$265,900.00
RDA Cost		$7,950.00
LLEBG Cost		$61,990.00
Total Cost After Trade		**$69,940.00**

SiGARMS
PRECISION FIREARMS

December 1, 2003

Assistant Chief Ray A. Martinez
Miami Beach Police Department
1100 Washington Ave.
Miami Beach, Fla 33139

Dear Assistant Chief Martinez,

This letter is intended to inform Miami Beach Police Department that SiGARMS Inc. located in Exeter, NH is the sole source manufacture and supplier for the Sig Sauer 226 and Sig Sauer 239 pistols requested by your agency.

Please feel free to contact me if I can be of any assistance.

Sincerely,

Kevin Tapia

Kevin Tapia
SiGARMS Southeast Regional Manager

Cc: Sgt. Jim Mahle

9911 Rose Commons Dr. Suite E-138 Huntersville, NC 28078