

**CITY OF MIAMI BEACH
COMMISSION ITEM SUMMARY**



Condensed Title:

Request to Award Contract to Law Enforcement Supply Co., Inc. the Lowest and Best Bidder, Pursuant to Invitation to Bid No. 56-01/02, in the Estimated Annual Total Amount of \$280,000, for the Supply of All Labor, Materials, Tools, Equipment, and Supervision Necessary to Furnish and Install Police Vehicle Emergency Equipment of City Vehicles.

Issue:

Whether to award a contract to Law Enforcement Supply Co., Inc pursuant to Bid No. 56-01/02?

Item Summary/Recommendation:

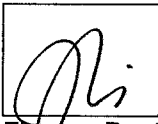
The work specified in the bid consists of furnishing all labor, machinery, tools, and means of transportation of supplies, equipment, materials, and services necessary to furnish and install Police Vehicle Emergency Equipment on City Vehicles.

Bid No. 77-98/99 was approved by the City Commission on July 21, 1999. The price comparison shows minimum price increases, ranging from 2%-8%. Additionally, a price comparison of the city's total cost for each package (unit) of emergency equipment installed on the police vehicles is less than the following agencies: Miami Dade Police Department; City of Miami, City of Hollywood, City of Coral Springs, City of Tallahassee and Panama City Beach Police Department.

Advisory Board Recommendation:

N/A


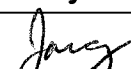
Financial Information:

Source of Funds:		Amount	Account	Approved
 Finance Dept.	1	\$280,000.00 (estimated)	510.1780.000.673	
	2			
	3			
	4			
	Total			

City Clerk's Office Legislative Tracking:

Gus Lopez *gl*

Sign-Offs:

Department Director	Assistant City Manager	City Manager
AET: 	MDB:	JMG: 

AGENDA ITEM C2D
DATE 12-11-02


CITY OF MIAMI BEACH

CITY HALL 1700 CONVENTION CENTER DRIVE MIAMI BEACH, FLORIDA 33139
www.ci.miami-beach.fl.us



COMMISSION MEMORANDUM

To: Mayor David Dermer and
Members of the City Commission **Date:** December 11, 2002

From: Jorge M. Gonzalez
City Manager 

Subject: **REQUEST FOR APPROVAL TO AWARD A CONTRACT TO LAW ENFORCEMENT SUPPLY CO., INC. THE LOWEST AND BEST BIDDER, PURSUANT TO INVITATION TO BID NO. 56-01/02, IN THE ESTIMATED ANNUAL TOTAL AMOUNT OF \$280,000 TO FURNISH AND INSTALL POLICE VEHICLE EMERGENCY EQUIPMENT ON CITY VEHICLES.**

ADMINISTRATION RECOMMENDATION

Approve the award.

FUNDING

\$280,000.00 Funding is available from the Fleet Management Division
Fund No. 510.1780.000.673

ANALYSIS

The purpose of this bid is to establish a contract, by means of sealed bids to a qualified contractor to furnish and install police vehicle emergency equipment for the City of Miami Beach.

The contract award shall commence on December 12, 2002, and shall remain in effect for a period of two (2) years, and may be renewed for an additional three (3) years, on a year-to-year basis, if mutually agreed upon by both parties.

Invitation to Bid No. 56-01/02, entitled "Public Safety Equipment" was issued on July 24, 2002, with a bid opening date of August 29, 2002. A pre-bid conference was held on August 8, 2002. DemandStar by Onvia issued 129 notices to prospective bidders, which resulted in eight (8) no bids, and one (1) responsive bid from Law Enforcement Supply Company.

Individuals that obtained a copy of the Bid were asked to provide reasons why they elected not to submit a bid. The feedback obtained is listed below:

- 1) They could not meet the specifications nor provide an alternative equal product.
- 2) Product not available.

ANALYSIS Cont.

- 3) Company is simply not interested in bidding at this time.
- 4) Law Enforcement Supply Co. is a factory distributor and sells to other potential bidders.

The Bid prices received from Law Enforcement Supply Co., Inc. were compared to the previous Bid No. 77-98/99.

Bid No. 77-98/99 was approved by the City Commission on July 21, 1999. The price comparison shows minimum price increases, ranging from 2%-8%. Additionally, a price comparison of the city's total cost for each package (unit) of emergency equipment installed on the police vehicles is less than the following agencies: Miami Dade Police Department; City of Miami, City of Hollywood, City of Coral Springs, City of Tallahassee and Panama City Beach Police Department.

The lowest and best bidder, Law Enforcement Supply Co., is the City's current vendor, and has provided excellent products with very competitive pricing, quality workmanship, and delivers products and services on time. Law Enforcement Supply Co. will provide the following Services:

1. Maintain a facility that is large enough to accommodate a significant number of vehicles (50+) at any one time in a safe and secure environment. This facility should be designed in a manner to allow installations, repairs and maintenance to be completed on site.
2. Take direct shipment of vehicles from the distributor upon reasonable notice.
3. Provide mobile services at the customer location upon request for the purpose of installations, repairs, and service or warranty adjustments. Law Enforcement Supply Co. must be able to respond within 4 hours of a request for service. Provide actual service within 24 hours.
4. Provide emergency contact (name and phone number) of an employee who is available 24/7 in the event of an emergency or disaster.
5. Install and completes in a manner that maintains the integrity of the vehicle and does not interfere with any factory warranties of the base vehicle.
6. Maintain wiring specifications for all equipment installed. Records of installations and associated equipment will be maintained and available for inspection upon request.
7. All equipment is to be supplied with the appropriate mounting kit and wiring harness for the vehicle specified.
8. Contractor will provide a minimum warranty on all parts supplied and installed against

ANALYSIS Cont.

defects in either material or workmanship for a period of one (1) year from the date of installation.

9. All equipment shall be installed according to manufacturer's specifications. All wiring should follow a specific wiring diagram using multiple colors and will be uniform for each vehicle during the installation phase. Installer shall use materials and methods which will prohibit rust and corrosion (i.e. sealant around drilled holes and stainless steel screws). All equipment shall be installed in a manner that is "user friendly" and neat in appearance. Cable harnesses and or cable channel shall be used to eliminate loose and exposed wiring anywhere in the vehicle.
10. Contractor will provide a complete wiring diagram and drawing illustrating the installation of all equipment within the vehicle. Wiring diagram is to include a wiring harness color code legend.
11. Contractor is to bid a single installation price for installing/deactivating basic equipment on a new/additional vehicle (Package A and B) as well as a price to purchase materials only or complete with installation.
12. The successful contractor will be responsible for transporting the vehicles to and from the installation facility if the work is to be completed at the contractor's facility. Installation shall be completed within thirty (30) calendar days of receipt of order.

Attached is the complete list of all Public Safety Equipment, with pricing information.

CONCLUSION

Based on this analysis, the Administration recommends that the contract be awarded to the lowest and best bidder, Law Enforcement Supply Co., Inc

PUBLIC SAFETY EQUIPMENT
 BID # 56-01/02

Bid Proposal Page 1 of 4

Public Safety Equipment for Vehicles and Other

ITEM	DESCRIPTION	Model No.	Unit	Installation
			Price	Cost per unit
1	Code 3 360 Lightbar	1047A*MBPD	799.00	125.00
2	Pro-Gard Partition	P2204	305.00	45.00
3	Pro-Gard Seat Protector	P2107F	34.00	15.00
4	Pro-Gard Shotgun Rack w/Cuff key	G5000 UT	179.00	25.00
5	Brooking Transport Seat	VSCY	245.00	35.00
6	FED Dynamax 100 Watt Speaker	750108	138.00	60.00
7	Federal Siren & Speaker Control	PA400SS	389.00	75.00
8	Delta Siren	VTMD-MNCT	389.00	" "
9	Whelen Corner Strobe Kit W/ 2 15' and 2 30' Cables	S890CCCC	204.00	125.00
10	Federal Flasher	FA5	38.60	45.00
11	Tremco Smart Anti-theft Unit	4596303	85.00	45.00
12	Jotto Desk Contour Console	4256019	195.00	35.00
13	Cup-Holder	CHNY-TM	28.00	8.00
14	Jotto Desk Laptop Mount	4255340ACD	211.00	35.00
15	Littlelite	4251301	36.00	15.00
16	Jotto Screen Support	4251302	28.75	8.00
ALTERNATE Equipment*				
		SHL4814-LED	812.00	125.00
1	Streehawk Light Bar *	SHL4814-SHCLKA	812.00	125.00
	GO-Rhino Bumper	5036	147.00	85.00
2	Pro-Gard Shotgun Rack w/Cuff key	G5010	215.00	45.00
3	Pro-Gard Shotgun Rack w/Cuff key	G5040UT	202.00	45.00
4	Pitco Transport Seat *		350.00	45.00
5	Laguna Transport Seat *	F2501	320.00	45.00
6	Rear Deck Lighting Red/Blue PAIR	GS1	84.00	65.00
7	Rear Deck Lighting Red/Blue PAIR	DS1	116.00	65.00
8	Rear Mirror Light Red/Blue	LED	275.00	65.00

INSTALLATION Packages

1	Package 'A' (Items 1-17)	686.00
2	Package 'B' Slick Top No Cage/Rear Seat/Overheads/ Interior lighting	566.00 475.00
3	Hourly rate for items not covered *Support/Maintain earlier models	48.00 per hr

PUBLIC SAFETY EQUIPMENT
BID 56-01/02

Bid Proposal Page 2 of 4

List of Items (continued)

	Manufacturer	Description	Unit Price	
			% off List	Other
1	911	Emergency Lighting	25%	
2	ABA	Body Armor, Ballistic Helmets, Shields, Accessories	47%	
3	AERKO	OC Sprays	30%	
4	ASP	Batons	25%	
5	Bianchi	Holsters	40%	
6	Big Sky	Gun Locks	15%	PLUS FAT
7	Blackington	Badges, Nameplates	30%	
8	Blauer	Raingear	40%	
9	Boston Leather	Citation Leather	25%	
10	Breakfree	Gun Cleaning	40%	
11	Clean Bore	Gun cleaning fluids/kits	25%	
12	Code 3	Emergency Lighting	42%	
13	Cold Steel	Knives	40%	
14	Damascus	Gloves	30%	
15	DeSantis	Holsters, leather	25%	
16	Duty Man	ID Wallets	40%	
17	ECCO		45%	
18	Edison	Light Bulbs	55%	
19	Eflare	LED Safety Flairs	25%	
20	Fed Lab - Def Tech	Less Lethal	40%	
21	Federal Signal	Emergency Lighting	42%	
22	Galco	Leather	38%	
23	Gamber Johnson	Laptop Mounts, consoles	30%	PLUS FAT
24	Gould and Goodrich	Leathers	38%	
25	Hatch	Tactical wears	40%	
26	Havis-Shield	Laptop Mounts, consoles	30%	
27	Hi-tech	Shoes	25%	
28	Hoppes	Gun cleaning fluids/kits	38%	
29	Howard and Leight	Range Equipment	DIST PLUS 12%	
30	Lightning Powder	Evidence Collection Equipment/kits	5%	PLUS FAT
31	LESCO	Products Mfg. For Private Label	45%	
32	Maglights	Flashlights	40%	
33	Magnum	Boots, Shoes	25%	
34	Michaels of Oregon	Duty Gear, Gear Bags	40%	
35	Mixon	Leather Goods	40%	
36	Monadnock	Batons	40%	
37	Neese	Raingear	45%	
38	NIK	Drug ID, Flex Cuffs	40%	
39	NOVA	Lighting Equipment	40%	
40	ODV	Drug ID	25%	
41	Omniglow	Light Sticks	55%	

BID NO: No. 56-01/02
 DATE: 07/23/02

CITY OF MIAMI BEACH
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**PUBLIC SAFETY EQUIPMENT
 BID # 56-01/02**

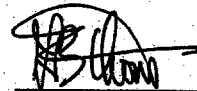
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List of Items (continued)

	Manufacturer	Description	Unit Price % off List	Other
42	Original Swat	Tactical and Footwear	40%	
43	Peerless	Handcuffs / Restraining Devices	30%	
44	Pelican	Flashlights, Cases	45%	
45	Peterson	Safety Lights	65%	
46	PPCT	Batons	35%	
47	Pro Copper	Consoles	24%	
48	Propper	BDU's	40%	
49	ProTec	Body Armor, Ballistic Helments, Shields, Accessories	50%	
50	Radlater Specialties	Cones and safety Equipment	DIST PLUS 12%	PLUS FRT
51	Ray Allen	K9 Cages	5%	PLUS FRT
52	Rocky	Boots	35%	
53	Sabco	Tactical Camoflage	30%	
54	Safariland	DUTY GEAR PRODUCTS	47%	
55	Saunders	Clipboards, Notebooks	25%	
56	Second Chance	Body Armor, Ballistic Helments, Shields, Accessories	45%	
57	Seer	Non-ballistic helmets	15%	
58	Setina	Prisoner Partitions, transport seats, seat organizer	30%	PLUS FRT
59	Show me	Emergency Lighting and Vehicle Equipment	40%	
60	Smith & Wesson	Handcuffs / Restraining Devices	40%	
61	Sound Off	Emergency Lighting and Vehicle Equipment	40%	
62	Speedwell Targets	Range Equipment	30%	
63	Streamlight	Flashlights, Chargers	49%	
64	Surefire	Flashlights	20%	
65	Unity	Lighting Equipment	65%	
66	UVEX	Shooting Glasses	DIST PLUS 12%	
67	Kustom Signal Radar System		NO BID	MPH PRODUCTS 35%

Law Enforcement Supply Company offers to the City of Miami the following percent off MSRP (list) price for the following other Manufacturers in conjunction with this bid:

- Whelen Engineering 43% off current list
- Jotto Desk 20% off current list
- Pro-Gard Police Products 31% off current list
- Go-Light 45% off current list



George Thome, GM
 Law Enforcement Supply

BID NO.56-01/02
 DATE:08/14/02

CITY OF MIAMI BEACH
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 (AMENDED)

PUBLIC SAFETY EQUIPMENT
BID 56-01/02

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Installation shall be completed within 30 calendar days of receipt of order.

Installation to be performed at (check one):

City of Miami Beach, Fleet Management Division
 Vendor Facility (provide address)
1606 N.W. 82nd AVENUE
MIAMI, FL 33126

(ADD MORE IF NEEDED)

Delivery Days (ARO) 30 Days

Warranty MANUFACTURER STANDARD Years (Section 2.23)

GRAND TOTAL

\$ 3601.25
SINGLE MARKED UNIT