

**CITY OF MIAMI BEACH
COMMISSION ITEM SUMMARY**



Condensed Title:

Request for Approval to Award a Contract to StageRight Corporation in the Amount of \$115,331, Pursuant to Bid No. 17-02/03, Replacement of the Performance Stage and Risers at the Miami Beach Convention Center.

Issue:

Shall a Contract be awarded to the lowest and best bidder?

Item Summary/Recommendation:

Based on the analysis of the bids received, it is recommended that the City Commission award a contract to StageRight Corporation in the amount of \$115,331, Pursuant to Bid No. 17-02/03, Replacement of the Performance Stage and Risers At the Miami Beach Convention Center.

APPROVE THE AWARD OF A CONTRACT

Advisory Board Recommendation:

The Convention Center Capital Oversight Committee approved the project August 28, 2001.

Financial Information:

Source of Funds:		Amount	Account	Approved
<div style="border: 1px solid black; width: 40px; height: 40px; display: inline-block;"></div> Finance Dept.	1	\$115,331.00	441-2349-069358	
	2			
	3			
	4			
	Total	\$115,331.00		

City Clerk's Office Legislative Tracking:

Doug Tober

Sign-Offs:

Department Director	Assistant City Manager	City Manager
GL <i>[Signature]</i> DT	CMC <i>[Signature]</i>	<i>[Signature]</i>

AGENDA ITEM C2A
DATE 7-2-03

CITY OF MIAMI BEACH

CITY HALL 1700 CONVENTION CENTER DRIVE MIAMI BEACH, FLORIDA 33139
www.miamibeachfl.gov



COMMISSION MEMORANDUM

To: Mayor David Dermer and
Members of the City Commission

Date: July 2, 2003

From: Jorge M. Gonzalez *JMG for*
City Manager

Subject: **REQUEST FOR APPROVAL TO AWARD A CONTRACT TO STAGERIGHT CORPORATION IN THE AMOUNT OF \$115,331, PURSUANT TO INVITATION TO BID NO. 17-02/03, REPLACEMENT OF THE PERFORMANCE STAGE AND RISERS AT THE MIAMI BEACH CONVENTION CENTER.**

ADMINISTRATION RECOMMENDATION

Approve the Award of Contract.

FUNDING

\$115,331 - Convention Center Capital Account No. 441-2349-069358.

Total funding in the amount of \$34,717,033 has been appropriated from Fiscal Year (FY) 96/97 through 02/03, for the Convention Center and Jackie Gleason Theater of the Performing Arts (TOPA) Capital Projects. Pursuant to the City Commission request for balance updates to be current preliminary figures through June 2, 2003 show \$21,564,597.31 disbursed, with an additional \$2,046,788.85 encumbered for projects in progress. The total funding available was \$35,000,000. It is estimated that the City will not need to expend funds from the \$10,000,000 held for the Cultural Arts Council before the end of FY2002/03.

ANALYSIS

The existing portable staging system is over 12 years old, does not meet current ADA requirements, and is beginning to show signs of wear. The set up for the current stage also requires considerable manpower, and is beginning to present safety concerns. The staging is utilized for concert set ups, general sessions, banquets, and graduations at the Convention Center.

The vendor will supply a complete Performing Stage with Mixing Platforms to include folding Portable Risers, in accordance with the following bid specifications:

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The **Mobile Performance Stage** will consist of platforms measuring 40' x 60', with two sound wings equal to 12' x 24'. The complete system shall be adjustable in height from approximately 48" to 78" in 2" increments. The understructure support system shall be mobile and shall be fully self contained. The understructures shall be designed to allow for decks to be bridge, thus decreasing the number of understructures required. The system shall be designed so as to be able to move a fully assembled stage with decks in place. The quantities of products provided should be adequate to equip the stage in the configurations identified above.

The decks shall be floating, reversible 4' x 8' decks. Deck shall be of honeycomb laminate, or approved equal core and capable of handling a live load of 125 lbs/ft². Unit shall incorporate on all edges heavy-duty aluminum. Each deck shall be furnished with a slip resistant, fire retardant fiberglass composite on one side and carpet on the other. Decks must be furnished with accessory slots, or approved equal, for quick and easy attachment and removal of drapes, stair units, guardrails and chair stops without the use of tools.

All stage stair units will be in compliance with the Americans with Disabilities Act (ADA) Accessibility Guidelines.

The carpeting will conform to the National Fire Protection Association 701 large and small scale tests, Motor Vehicle Safety Standard 302, State of California 191-53 and 117, and the Uniform Fire Code standards for flammability.

Drapery will conform to the National Fire Protection Association 701 large and small scale tests, Motor Vehicle Safety Standard 302, State of California 191-53 and 117, and the Uniform Fire Code standards for flammability

All guardrails provided must be in compliance with the ADA.

StageRight shall provide a comprehensive operating and maintenance training session at a time to be coordinated with the City of Miami Beach/SMG staff.

StageRight shall submit two (2) copies of the manufacturer's operating, service, and parts manual.

FOLDING PORTABLE RISERS - 6' x 8' Risers with a 24" – 32" dual height

- 20 individual 6' x 8' 24" – 32" risers to be complete with chairstops (rear and sides) and skirting (color to be black).
- 5 portable step units for 24" risers (carpeted).
- 5 portable step units for 32" risers (carpeted).

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Deck shall be a laminate of high-strength outer layers bonded to a honeycomb core for rigidity and light weight. Deck shall be finished on both sides to provide a choice of playing surface and to lengthen wear life. One side of the deck shall be finished with a commercial grade polyolefin carpet and on the other side with a black fiberglass sheeting with textured surface.

Performance Riser shall be able to hold a live-load capacity of 4,000 pounds per 6' x 8' section.

StageRight will provide a three (3) year warranty which will cover all defects in material and workmanship under normal use and service.

BID PROCESS

Invitation of Bid No. 17-02/03 was issued on April 18, 2003, with an opening date of May 28, 2003. As a result of questions received from prospective bidders, two (2) Addendums were issued. DemandStar by Onvia issued bid notices to 405 prospective bidders. This resulted in 19 vendors requesting bid packages, which resulted in the receipt of two (2) responsive bids.

The Procurement Division has checked all references submitted by StageRight Corporation, which included the following agencies:

Ashville Civic Center
Claremore Civic Exposition Center
CentureyTel Center Dr., Bossier City, LA
David L. Lawrence Convention Center
Hot Springs Convention Center
Oregon Convention Center
Reliant Park
Wildwood Convention Center

The results were positive and each of the contacted companies highly recommended StageRight Corporation to do business with the City of Miami Beach. StageRight has been in business for 19 years and has provided both a timely and quality service.

Vendor Campaign Contribution Controlling Financial Interests

O. David Rogers, Owner 70%
Richard I. Rogers, Owner 30%

CONCLUSION

Based on the analysis of the bids received, it is recommended that the City Commission award a contract to the lowest and best bidder, StageRight Corporation.
JMG:CC:DT:GL/mpj

BID TABULATION

Company Name	StageRight Corporation	Sico America Inc.
Lump Sum	\$115,331.00	\$151,328