

**CITY OF MIAMI BEACH
COMMISSION ITEM SUMMARY**



Condensed Title:

Request for Approval to Award a Contract to United Rentals Aerial Equipment and a Purchase Order to Sunbelt Rentals, and Gold Coast Hi-Lift, Inc., in the total amount of \$208,483.70, Pursuant to Invitation to Bid No. 44-02/03, for the Purchase of Heavy Equipment.

Issue:

Shall the City Commission approve the award of a contract to United Rentals Aerial Equipment and a Purchase Order to Sunbelt Rentals, and Gold Coast Hi-Lift Inc.?

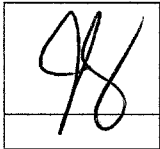
Item Summary/Recommendation:

The purpose of the Bid is to establish a contract, by means of sealed bids, to a qualified vendor for the purchase of heavy equipment for the Miami Beach Convention Center and Jackie Gleason Theater of the Performing Arts. This purchase is for two (2) gasoline operated boom lifts, two (2) battery operated two man lifts, two (2) gasoline operated fork lifts, one (1) battery operated single man lift and one (1) battery operated platform lift that will replace the existing equipment that is over fifteen (15) years and requires continual maintenance.

Advisory Board Recommendation:

N/A

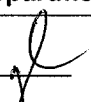


Financial Information:

Source of Funds:		Amount	Account	Approved
 Finance Dept.	1	\$33,622.00	Convention Center Capital Account 441.2355.069358	
	2	\$64,989.00	441.2359.069358	
	3	\$13,911.70	441.2362.069358	
	4	\$30,972.00	441.2363.069358	
	5	\$64,989.00	441.2410.069358	
	Total	\$208,483.70		

City Clerk's Office Legislative Tracking:

Gus Lopez, Ext. 6641

Sign-Offs:

Department Director	Assistant City Manager	City Manager
GL  DT _____	CMC 	 For

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AGENDA ITEM C2A
DATE 11-25-03

CITY OF MIAMI BEACH

CITY HALL 1700 CONVENTION CENTER DRIVE MIAMI BEACH, FLORIDA 33139
www.miamibeachfl.gov



COMMISSION MEMORANDUM

To: Mayor David Dermer and
Members of the City Commission

Date: November 25, 2003

From: Jorge M. Gonzalez *JMG*
City Manager

Subject: **REQUEST FOR APPROVAL TO AWARD A CONTRACT TO UNITED RENTALS AERIAL EQUIPMENT AND A PURCHASE ORDER TO SUNBELT RENTALS, AND GOLD COAST HI-LIFT, INC., IN THE TOTAL AMOUNT OF \$208,483.70, PURSUANT TO INVITATION TO BID NO. 44-02/03, FOR THE PURCHASE OF HEAVY EQUIPMENT FOR THE MIAMI BEACH CONVENTION CENTER AND JACKIE GLEASON THEATER OF THE PERFORMING ARTS.**

ADMINISTRATION RECOMMENDATION:

Approve the Award.

BID AMOUNT AND FUNDING:

\$33,622.00	Funding is available from the Convention Center Capital Account No. 441.2355.069358
\$64,989.00	441.2359.069358
\$13,911.70	441.2362.069358
\$30,972.00	441.2363.069358
<u>\$64,989.00</u>	441.2410.069358
\$208,483.70	

ANALYSIS:

Total funding in the amount of \$35,000,000 has been appropriated from Fiscal Year (FY) 96/97 through 03/04, for the Convention Center and Jackie Gleason Theater of the Performing Arts (TOPA) Capital Projects. Pursuant to the City Commission request for balance updates to be presented with Convention Center and TOPA capital project requests, current preliminary figures through October 31, 2003 show \$24,679,418.06 disbursed, with an additional \$6,044,078.57 encumbered for projects in progress. The total funding available was \$35,000,000. It is estimated that the City will need to expend funds from the \$10,000,000 held for the Cultural Arts Council before the end of FY 03/04.

Invitation to Bid No. 44-02/03 (the "Bid") was issued on July 23, 2003, with an opening date of August 22, 2003. BidNet issued bid notices to twenty-one (21) prospective bidders, which resulted in ten (10) bid packages issued. This resulted in the receipt of nine (9) bids.

The purpose of the Bid is to establish a contract, by means of sealed bids, to a qualified vendor for the purchase of heavy equipment for the Miami Beach Convention Center and Jackie Gleason Theater of the Performing Arts. This purchase is for two (2) gasoline operated boom lifts, two (2) battery operated two man lifts, two (2) gasoline operated fork lifts, one (1) battery operated single man lift and one (1) battery operated platform lift that will replace the existing equipment that is over fifteen (15) years and requires continual maintenance.

The boom lifts, electrical scissor lifts and the single man lift manufactured by JLG Industries, comes with an exclusive "1 & 5" Warranty. This warranty covers all products for one (1) full year and all specified major structural components for five (5) full years. The platform lift manufactured by Genie Industries comes with a warranty that covers all batteries and electrical components for one (1) full year, all hydraulic components for three (3) full years, and structural components (base frame, swing chassis and lift structures) for five (5) full years. The forklifts manufactured by Mitsubishi come with a warranty that covers all components for one (1) full year or 2000 hours which ever occurs first.

References have been checked by the Procurement Division and United Rentals Aerial Division has provided quality equipment and has met or exceeded their proposed delivery schedules to the following satisfied customers:

- Broward County Board of County Commissioners
- Kone Inc.
- Florida Power & Light
- Royal Caribbean Cruise Lines
- Calder Race Course

CONCLUSION

Based on the analysis of the bids received, it is recommended that an award of a contract be made to **UNITED RENTALS AERIAL EQUIPMENT** and a purchase order be issued to **SUNBELT RENTALS, AND GOLD COAST HI-LIFT, INC.**

BID TABULATION:

Vendor Name/Description	Unit Price	GRAND TOTAL
United Rentals Aerial Division		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$64,989.00	\$129,978.00
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$15,486.00	\$30,972.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	\$9,447.00	\$9,447.00
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,301.00	\$5,301.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$16,811.00	\$33,622.00
Sunbelt Rentals		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$66,194.00	\$132,388.00
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$15,569.00	\$31,138.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	\$9,107.00	\$9,107.00
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,399.00	\$5,399.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	N/B	
Gold Coast Hi-Lift		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$66,394.92	\$132,789.84
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$15,590.88	\$31,181.76
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	* \$9,054.63	\$9,054.63
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$4,804.70	\$4,804.70
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	N/B	
* Bid on a JLG DVL15, which is not an acceptable "or Equal"		
National Lift Truck Service		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$72,837.00	\$145,674.00
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$18,494.00	\$36,988.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	\$9,858.00	\$9,858.00
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,789.00	\$5,789.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$16,885.00	\$33,770.00

Rina Lift		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	N/B	
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	N/B	
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	N/B	
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	N/B	
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$19,106.00	\$38,212.00
Neff Rental		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$78,988.00	\$157,976.00
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$18,037.00	\$36,074.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	\$9,289.00	\$9,289.00
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,698.00	\$5,698.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	N/B	
Nations Rent		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$66,635.00	\$133,270.00
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$15,935.00	\$31,870.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	** \$8,895.00	\$9,447.00
** Bid on a JLG DVL15, which is not an acceptable "or Equal"	(Alt.) \$9,479.00	
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,117.00	\$5,117.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$17,589.00	\$35,178.00
Nationswide Lift Trucks, Inc.		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	N/B	
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	N/B	
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	N/B	
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	N/B	
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$18,699.00	\$37,398.00
Barloworld Handling LP		
JLG Boom Lift (Model #JLG660SJWS/or Equal) - 2 Each	\$71,667.00	\$143,374.00
	(Alt.)\$71,093.00	
JLG Electrical Scissor Lift (Model #JLG3246E2/orEqual) - 2 Each	\$17,198.00	\$34,396.00
Genie Runabout Platform Lift (Model #GR-15/orEqual) - 1 Each	\$9,978.00	\$9,978.00
JLG Single Man Lift (Model # JLG30AM/or Equal) - 1 Each	\$5,987.00	\$5,987.00
Mitsubishi Forklifts (Model # FG30K/or Equal) - 2 Each	\$17,566.00	\$35,132.00